

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC.

36 Research Park Court Weldon Spring, Missouri 63304-5616 (636) 229-7900

# OFFERING CIRCULAR \$100,000,000 UNITED PENTECOSTAL CHURCH LOAN FUND INVESTMENT CERTIFICATES

We – the United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund, a church extension fund (referred to as "we", "our", "us", or the "Fund"), are offering up to \$100,000,000 in investment certificates (the "Certificates") to raise money to make loans to churches, agencies and organizations affiliated with The United Pentecostal Church International, a pro forma decree corporation organized under the laws of the State of Missouri based in Weldon Spring, Missouri ("UPCI") and support the mission of UPCI, including churches, districts, schools, colleges, ministries, mission organizations or other organizations that are affiliated with UPCI. The Fund has been organized as a public benefit corporation under the Missouri Nonprofit Corporation Act to perform the functions of, to carry out the purposes of, and to be supervised or controlled by UPCI and will operate a loan fund that will assist churches, ministries, colleges, agencies, districts, missions and charitable funds sponsored by and affiliated with UPCI.

We will offer and sell the Certificates pursuant to the terms and conditions set forth in this Offering Circular ("**Offering**") from February 25, 2022 through February 25, 2023 or such period as may be authorized under permits, authorization or notices granted by applicable state securities laws. We may also supplement this Offering Circular from time to time to provide you with updates of material information concerning us or the Certificates. Under this Offering, we will offer five types of Certificates: Term Certificates, Institutional Certificates, Loan Support Certificates, Kingdom Impact Certificates and Kingdom Growth Certificates for first time investors.

We are offering one-year, three-year and five-year Term Certificates at a fixed interest rate. Interest rates on our one-year, three-year and five-year Term Certificates are shown below, but we reserve the right to adjust the rates on our Term Certificates prospectively. The Loan Support Certificates have a fixed term ranging from one to five years. Our Kingdom Growth Certificates will have a fixed term of eighteen (18) months.

### **Limited Class of Investors**

The Certificates will be offered and sold only to or for the benefit of persons or legal entities affiliated with UPCI and include members or constituents of, contributors to, or participants in the programs and mission of UPCI, any church and religious organization affiliated therewith, or in any program, activity or organization which constitute a part of the UPCI fellowship or other religious organizations that have a programmatic affiliation with UPCI or who are ancestors or descendants of such persons. The Fund will also offer Certificates to individual retirement accounts established for the benefit of such persons.

Our rates may change prospectively for new Certificates from time to time. When we provide a supplement to you, such supplement will be made a part of this Offering Circular. Please call us to obtain our current rates or visit our website at <a href="https://www.upcloanfund.org">www.upcloanfund.org</a>.

As of the date of this Offering Circular, the rates, maturity term and minimum amount needed to invest in the various Certificates we are offering is set forth in the following table:

\$100,000,000 INVESTMENT CERTIFICATES			
Type of Security Offered	Maturity	Minimum Investment*	Fixed Interest Rate
a. Term Certificate *	One-Year	\$5,000	1.75%
	Three-Year	\$5,000	2.00%
	Five-Year	\$5,000	2.25%
b. Institutional Certificate (included within the Term Certificates authorized for issuance)		\$100,000	Negotiated
c. Kingdom Impact Certificates **		\$250	1.50%
d. Loan Support Certificates	Three or Five- Years	\$1,000	***
e. Kingdom Growth Certificates	Eighteen Months	\$1,000	2.25%****

<sup>\*</sup> The minimum investment amount is \$5,000 for any Term Certificate. Investors may purchase a one-year, three-year or five-year Term Certificate with a minimum purchase of \$5,000 at a fixed interest rate of 1.75%, 2.00% and 2.25%, respectively. The interest rates we pay on Term Certificates are fixed for their term but the rates offered on new Term Certificates vary from time to time. If different from the rates set forth above, the applicable interest rates at the time of purchase will be reflected in an updated Rate Sheet. Once the rate is set for a Term Certificate, the interest rate will not be changed during the term of the investment.

<sup>\*\*</sup> Interest rates vary from time to time on the Kingdom Impact Certificates.

<sup>\*\*\*</sup> Interest rates on Loan Support Certificates are set by individual investors within a specified range offered by the Fund and may have lower interest rates.

<sup>\*\*\*\*</sup> Kingdom Growth Certificates will be offered at the then current rate for a five year Term Certificate.

Our Kingdom Impact Certificates may be redeemed by you, in whole or in part, at any time thirty (30) days after the Certificate has been purchased and upon at least thirty (30) days prior written notice to us, subject to the availability of funds. The minimum investment amount for the Kingdom Impact Certificates is \$25.00 with an agreement to make \$25.00 monthly ACH deposits until the minimum account balance is \$250.00. For all other Kingdom Impact Certificate investments, the minimum deposit is \$250.00. Interest on Kingdom Impact Certificates is compounded at the end of each calendar quarter. Interest on Term Certificates, Kingdom Growth Certificates and Loan Support Certificates is compounded at the end of each quarter, unless you choose to have interest paid to you by check. Interest paid when due is paid as simple interest, while interest that is compounded results in a higher yield to maturity than a simple fixed interest rate.

This Offering is subject to certain risks more particularly described on pages 4 - 14 of the Offering Circular. **The Certificates are not FDIC insured, are not a federally insured savings or deposit account or insured by any state or federal agency.** Payment of the Certificates is not guaranteed by The United Pentecostal Church International. See also "STATE SPECIFIC INFORMATION" beginning on page iv for information particular to your State.

The Certificates may not be available for purchase in all states and investors must meet certain eligibility criteria in some states. This shall not constitute an offer to sell or solicitation of an offer to purchase, nor should any sale of Certificates in any state, province or jurisdiction where such offer, solicitation or sale is not authorized. All sales of the Certificates are made solely by the Offering Circular. We reserve the right to terminate or discontinue the Offering of the Certificates at any time.

No sinking fund or trust indenture will be used in connection with this Offering. Investors must rely on the financial condition of the Fund for repayment, the quality of mortgage loan investments made by the Fund, ability of the Fund to attract new investors, the renewal or reinvestment of a significant portion of any maturing Certificates and other risks more particularly described on pages 4-14 of the Offering Circular. All of the Certificates are unsecured debts of the Fund.

### SPECIAL DISCLOSURES

We do not use underwriters or outside selling agents to sell the Certificates and we do not pay any direct or indirect commissions for the sale of the Certificates. All sales will be made through our directors, officers and employees. After paying offering expenses, which are expected to be approximately \$45,000, we will receive 100% of the remaining proceeds from the sale of the Certificates. From time to time, we may distribute advertising material through UPCI affiliated churches, districts and agencies, make presentations in such churches, publish information about the Fund and Certificates in UPCI publications and UPCI affiliated agencies and deliver materials to potential investors. Existing Certificate holders may make purchases of Certificates on our website; however, no Certificate may be purchased by a new investor on our website. Investors will be given the option to purchase a Certificate delivering an electronic signature and providing consent to receiving electronic delivery of investment notices, documents and statements. We offer the Certificates only through this Offering Circular. Except for the Offering Circular, amendments or supplements thereto and applicable Rate Sheets that may be published on our website, the information on our website is not part of the Offering Circular.

THESE CERTIFICATES ARE ISSUED PURSUANT TO A CLAIM OF EXEMPTION FROM REGISTRATION UNDER SECTION 3(a)(4) OF THE FEDERAL SECURITIES ACT OF 1933. A REGISTRATION STATEMENT RELATING TO THE CERTIFICATES HAS NOT BEEN FILED WITH THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION.

THESE CERTIFICATES HAVE NOT BEEN RECOMMENDED BY ANY FEDERAL OR STATE SECURITIES COMMISSION OR REGULATORY AUTHORITY. FURTHERMORE, THE FOREGOING AUTHORITIES HAVE NOT DETERMINED THE ACCURACY, ADEQUACY, TRUTHFULNESS, OR COMPLETENESS OF THIS OFFERING CIRCULAR AND HAVE NOT PASSED UPON THE MERIT OR VALUE OF THESE CERTIFICATES, OR APPROVED, DISAPPROVED, OR ENDORSED THE OFFERING. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

THESE SECURITIES MAY EITHER BE REGISTERED OR EXEMPT FROM THE REGISTRATION IN THE VARIOUS STATES OR JURISDICTIONS IN WHICH THEY ARE OFFERED AND SOLD BY THE ISSUER.

THIS OFFERING CIRCULAR HAS BEEN FILED WITH THE SECURITIES ADMINISTRATORS IN SUCH STATES OR JURISDICTIONS THAT REQUIRE IT FOR REGISTRATION OR EXEMPTION.

IN MAKING AN INVESTMENT DECISION, INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE FUND AND THE TERMS OF THE OFFERING, INCLUDING THE DISCLOSURE, MERITS, AND RISKS INVOLVED.

THE CERTIFICATES ARE NOT SAVINGS OR DEPOSIT ACCOUNTS OR OTHER OBLIGATIONS OF A BANK AND ARE NOT INSURED BY THE FEDERAL DEPOSIT INSURANCE CORPORATION, ANY STATE BANK INSURANCE FUND, OR ANY OTHER GOVERNMENTAL AGENCY. THE PAYMENT OF PRINCIPAL AND INTEREST TO AN INVESTOR IN THE CERTIFICATES IS DEPENDENT UPON THE FUND'S FINANCIAL CONDITION. ANY PROSPECTIVE INVESTOR IS ENTITLED TO REVIEW THE FUND'S MOST RECENT FINANCIAL STATEMENTS, WHICH SHALL BE FURNISHED AT ANY TIME DURING BUSINESS HOURS UPON REQUEST.

THE CERTIFICATES ARE NOT OBLIGATIONS OF, NOR GUARANTEED BY, UPCI, THE UNITED PENTECOSTAL FOUNDATION, INC., OR BY ANY CHURCH, DISTRICT, INSTITUTION, OR AGENCY ASSOCIATED WITH UPCI.

NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATION IN CONNECTION WITH THIS OFFERING OTHER THAN THOSE CONTAINED IN THIS OFFERING CIRCULAR, OR IN ANY SUPPLEMENT THERETO, AND IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATION MUST NOT BE RELIED ON AS HAVING BEEN MADE BY THE FUND.

THESE CERTIFICATES ARE SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT AS PERMITTED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, AND THE APPLICABLE STATE SECURITIES LAWS, PURSUANT TO REGISTRATION OR EXEMPTION THEREFROM. INVESTORS SHOULD BE AWARE THAT THEY WILL BE REQUIRED TO BEAR THE FINANCIAL RISKS OF THIS INVESTMENT FOR AN INDEFINITE PERIOD OF TIME.

YOU ARE ENCOURAGED TO CONSIDER THE CONCEPT OF INVESTMENT DIVERSIFICATION WHEN DETERMINING THE AMOUNT OF CERTIFICATES THAT WOULD BE APPROPRIATE FOR YOU TO PURCHASE IN RELATION TO YOUR OVERALL INVESTMENT PORTFOLIO, RISK TOLERANCE, AND PERSONAL FINANCIAL NEEDS. THE INFORMATION IN THIS OFFERING CIRCULAR IS NOT INTENDED TO BE LEGAL, INVESTMENT, OR PROFESSIONAL TAX ADVICE. EACH INVESTOR'S UNIQUE CIRCUMSTANCES—FINANCIAL AND OTHERWISE—ARE IMPORTANT FACTORS IN DETERMINING THE CONSEQUENCES OF AN INVESTMENT. FOR INFORMATION ABOUT THE LEGAL, INVESTMENT, OR TAX CONSEQUENCES OF INVESTING IN OUR CERTIFICATES, YOU SHOULD CONSULT YOUR OWN ATTORNEY, ACCOUNTANT, OR INVESTMENT ADVISOR.

### FORWARD-LOOKING STATEMENTS

This Offering Circular contains forward-looking statements about our plans, strategies, objectives, goals and expectations. These forward-looking statements are identifiable by words or phrases indicating that we "expect", "anticipate", "plan", "believe", or "intend" that a particular event may or will occur in the future or similarly stated expectations.

Forward-looking statements are subject to many factors, including the risk factors beginning on page 4 and other information contained in this Offering Circular that could cause actual results to differ materially from the stated expectations. We undertake no obligation to update or revise any forward-looking statements to reflect developments or information obtained after the date of this Offering Circular.

## STATE SPECIFIC INFORMATION

PERSONS RESIDING IN THE STATES OF ALABAMA, ARIZONA, ARKANSAS, CALIFORNIA, IDAHO, INDIANA, KANSAS, KENTUCKY, MICHIGAN, MISSOURI, OKLAHOMA, PENNSYLVANIA, SOUTH DAKOTA AND WASHINGTON MAY NOT PURCHASE A CERTIFICATE UNLESS PRIOR TO THE RECEIPT OF THE OFFERING CIRCULAR YOU WERE AN EXISTING INVESTOR OR MEMBER, ADHERENT, OR CONTRIBUTOR TO THE FUND OR CHURCHES AND MINISTRIES AFFILIATED WITH UPCI, OR IN ANY PROGRAM ACTIVITY, OR ORGANIZATION WHICH CONSTITUTES A PART OR HAS A PROGRAMMATIC RELATIONSHIP WITH UPCI. OTHER STATES MAY IMPOSE SIMILAR QUALIFICATIONS ON ELIGIBLE INVESTORS AS A CONDITION TO THIS OFFERING BEING REGISTERED OR QUALIFYING FOR AN EXEMPTION FROM REGISTRATION IN SUCH STATES.

#### ALABAMA

THE SALE OF THE CERTIFICATES WILL BE EXEMPT FROM REGISTRATION UNDER SECTION 8-6-10 (8) OF THE CODE OF ALABAMA, 1975, PROVIDED THAT (i) THE FUND IS NOT OPERATED FOR PRIVATE PROFIT BUT EXCLUSIVELY FOR RELIGIOUS AND CHARITABLE PURPOSES; AND (ii) THE FUND FIRST FILES A WRITTEN NOTICE WITH THE ALABAMA SECURITIES COMMISSION AND THE COMMISSION DOES NOT BY ORDER DISALLOW THE EXEMPTION WITHIN 15 DAYS THEREOF.

#### ARIZONA

IN ARIZONA, THE EFFECTIVE TERM FOR THE OFFER, SALE AND RENEWAL OF THE CERTIFICATES IS ONE YEAR, WITH THE OPTION TO RENEW FOR CONSECUTIVE ONE-YEAR PERIODS AS PROVIDED UNDER SECTION 44-1899 OF THE ARIZONA REVISED STATUTES. THE RENEWAL OR AUTOMATIC REINVESTMENT OF ANY CERTIFICATE, AS DESCRIBED ON PAGE 44 OF THE OFFERING CIRCULAR WILL BE CONTINGENT UPON THE CERTIFICATES HAVING A VALID REGISTRATION AT THE TIME OF MATURITY AND RENEWAL.

#### **ARKANSAS**

AT MATURITY OF A TERM CERTIFICATE, IF WE DETERMINE THAT THE INVESTOR'S LAST KNOWN ADDRESS ON FILE WITH US IS NOT THEN GOOD, AND NOT FORWARDABLE BY THE U.S. POSTAL SERVICE, WE WILL HAVE NO FURTHER OBLIGATION TO LOCATE THE INVESTOR, AND WILL RELY ON THE INVESTOR TO CONTACT US WITH A REQUEST FOR REDEMPTION. IF THE INVESTOR DOES NOT CONTACT US WITHIN SEVEN (7) YEARS OF MATURITY OF THE CERTIFICATE, THE PROCEEDS OF THE CERTIFICATE WILL BE ESCHEATED TO THE STATE OF ARKANSAS (SEE "DESCRIPTION OF CERTIFICATES - REDEMPTION OF CERTIFICATES AT MATURITY" AT PAGE 44).

## **CALIFORNIA**

THE OFFERING OF CERTIFICATES DESCRIBED IN THIS OFFERING CIRCULAR HAVE BEEN AUTHORIZED BY A QUALIFICATION BY PERMIT GRANTED BY THE COMMISSIONER OF CORPORATIONS OF THE STATE OF CALIFORNIA. THE CERTIFICATES HAVE NOT BEEN RECOMMENDED OR ENDORSED BY THE COMMISSIONER OF CORPORATIONS OF THE STATE OF CALIFORNIA. ANY REINVESTMENT OF CERTIFICATES BY INVESTORS IN CALIFORNIA CAN ONLY BE MADE IF THERE IS A CURRENTLY EFFECTIVE QUALIFICATION.

WE WILL PROVIDE CALIFORNIA INVESTORS WITH AT LEAST 30 DAYS PRIOR WRITTEN NOTICE OF THE MATURITY DATE, THEN-EXISTING INTEREST RATE INFORMATION, AND A COPY OF THE THEN-EXISTING OFFERING CIRCULAR (IF DIFFERENT THAN THIS OFFERING CIRCULAR). YOU MAY ELECT TO NOT RENEW YOUR CERTIFICATE BY PROVIDING US WITH YOUR WRITTEN NOTICE PRIOR TO YOUR CERTIFICATE'S MATURITY DATE. IF WE *RECEIVE* YOUR NOTICE, WE WILL PAY YOU THE FUNDS DUE ON YOUR CERTIFICATE UPON ITS MATURITY. IF WE DO NOT RECEIVE YOUR NOTICE, YOUR CERTIFICATE WILL RENEW AT THE THEN-EXISTING TERMS AND INTEREST RATE.

IT IS UNLAWFUL TO CONSUMMATE A SALE OR TRANSFER OF THE CERTIFICATES OR ANY INTEREST THEREIN, OR RECEIVE ANY CONSIDERATION THEREFOR, WITHOUT THE PRIOR WRITTEN CONSENT OF THE CALIFORNIA COMMISSIONER OF THE DEPARTMENT OF FINANCIAL PROTECTION & INNOVATION AS PERMITTED BY COMMISSIONER'S RULES (See a copy of Rule 260.141.11 attached as Exhibit E to this Offering Circular).

## **FLORIDA**

THIS OFFERING OF CERTIFICATES IS NOT REGISTERED, AND IS EXEMPT FROM REGISTRATION UNDER SECTION 517.051(9), FLORIDA STATUTES. OFFERS AND SALES OF THE CERTIFICATES IN FLORIDA MAY ONLY BE MADE BY PERSONS REGISTERED WITH THE OFFICE OF FINANCIAL REGULATION, DIVISION OF SECURITIES. WE ARE REGISTERED TO SELL OUR OWN SECURITIES AS AN ISSUER/DEALER IN FLORIDA AND THESE SECURITIES WILL BE OFFERED SOLELY THROUGH OUR CORPORATE OFFICERS AND EMPLOYEES WHO ARE REGISTERED IN FLORIDA AS ASSOCIATED PERSONS.

## **GEORGIA**

THESE CERTIFICATES HAVE BEEN REGISTERED WITH THE SECURITIES COMMISSIONER OF THE STATE OF GEORGIA. THE SECURITIES COMMISSIONER, BY ACCEPTING REGISTRATION DOES NOT IN ANY WAY ENDORSE OR RECOMMEND THE PURCHASE OF ANY OF THESE CERTIFICATES.

ANY PERSON WHO PURCHASES THE CERTIFICATES OFFERED HEREBY SHALL HAVE THE UNQUALIFIED AND UNWAIVABLE RIGHT TO RESCIND SUCH PURCHASE WITHIN 72 HOURS OF THE EXECUTION OF A WRITTEN AGREEMENT TO PURCHASE ANY SECURITIES OFFERED HEREBY, THE DELIVERY OF A CONFIRMATION OF SALE OR PAYMENT FOR ANY CERTIFICATES OFFERED HEREBY, WHICHEVER SHALL OCCUR FIRST. RESCISSION MAY BE ACCOMPLISHED BY COMPLETING AND MAILING THE FORM PROVIDED IN EXHIBIT C OF THIS OFFERING CIRCULAR.

IN ORDER TO REMAIN IN COMPLIANCE WITH THE POLICIES ESTABLISHED BY THE GEORGIA DIVISION OF SECURITIES AND BUSINESS REGULATION, AUTOMATIC REINVESTMENT AT MATURITY (AS DISCUSSED ON PAGE 44) WILL NOT BE OFFERED TO GEORGIA INVESTORS. THE FUND WILL REQUIRE WRITTEN NOTICE OF INTENT TO RENEW FROM GEORGIA INVESTORS AT OR PRIOR TO THE MATURITY OF THEIR INVESTMENT, AND IN THE ABSENCE OF SUCH WRITTEN NOTICE, THE CERTIFICATE WILL BE CLOSED AND THE PRINCIPAL OF THE CERTIFICATE, TOGETHER WITH ANY INTEREST PAYABLE, WILL BE RETURNED TO THE INVESTOR`.

### **IDAHO**

THIS OFFERING OF CERTIFICATES IS NOT REGISTERED, AND IS EXEMPT FROM REGISTRATION UNDER THE IDAHO UNIFORM SECURITIES ACT (2004), SECTION 30-14-202(14).

## **KENTUCKY**

THE CERTIFICATES ARE ISSUED PURSUANT TO A CLAIM OF EXEMPTION FROM REGISTRATION UNDER KRS 292.400(9) OF THE KENTUCKY SECURITIES ACT.

## **INDIANA**

THESE ARE SPECULATIVE SECURITIES. THE INDIANA SECURITIES DIVISION HAS NOT IN ANY WAY PASSED UPON THE MERITS OR QUALIFICATIONS OF OR RECOMMENDED OR GIVEN APPROVAL TO, THE SECURITIES HEREBY OFFERED, OR PASSED UPON THE ACCURACY OR ADEQUACY OF THIS OFFERING CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

## **LOUISIANA**

THESE SECURITIES HAVE BEEN REGISTERED WITH THE SECURITIES COMMISSIONER OF THE STATE OF LOUISIANA. THE SECURITIES COMMISSIONER, BY ACCEPTING REGISTRATION, DOES NOT IN ANY WAY ENDORSE OR RECOMMEND THE PURCHASE OF ANY OF THESE SECURITIES.

WE WILL NOT SELL KINGDOM IMPACT CERTIFICATES IN THE STATE OF LOUISIANA. AS A RESULT, KINGDOM IMPACT CERTIFICATES OFFERED IN LOUISIANA WILL HAVE A ONE YEAR TERM AND ARE NOT SUBJECT TO AN EARLY REDEMPTION PENALTY.

INVESTMENT CERTIFICATES HELD BY LOUISIANA RESIDENTS WILL NOT RENEW AUTOMATICALLY UPON MATURITY. INSTEAD, LOUISIANA INVESTORS WILL RECEIVE THE SAME TYPE OF MATURITY NOTICE AS THAT DESCRIBED FOR CERTIFICATES ON PAGE 44, AND LOUISIANA INVESTORS WILL HAVE THE OPPORTUNITY TO NOTIFY US IF THEY INTEND TO RENEW THEIR INVESTMENTS. LOUISIANA INVESTORS WHO DO NOT REQUEST RENEWAL WILL HAVE THEIR FUNDS PROMPTLY RETURNED, SUBJECT TO THE AVAILABILITY OF FUNDS. WE HAVE NO OBLIGATION TO PAY INTEREST AND NO ONE HAS THE RIGHT TO RECEIVE INTEREST FOLLOWING THE MATURITY OF A CERTIFICATE, UNLESS THE CERTIFICATE IS REINVESTED IN ACCORDANCE WITH THE PROCEDURE STATED ABOVE.

WE WILL PROVIDE LOUISIANA INVESTORS WITH AT LEAST 30 DAYS PRIOR WRITTEN NOTICE OF THE MATURITY DATE, THEN-EXISTING INTEREST RATE INFORMATION, AND A COPY OF THE THEN-EXISTING OFFERING CIRCULAR (IF DIFFERENT THAN THIS OFFERING CIRCULAR). IF YOU DO NOT DESIRE TO RENEW YOUR CERTIFICATE, YOU MUST PROVIDE US WITH WRITTEN NOTICE OF YOUR INTENT NOT TO RENEW ON OR PRIOR TO YOUR CERTIFICATE'S MATURITY DATE. IF WE RECEIVE SUCH NOTICE, WE WILL PAY YOU THE FUNDS DUE ON YOUR CERTIFICATE UPON ITS MATURITY.

# MARYLAND

THESE CERTIFICATES ARE EXEMPT FROM REGISTRATION IN THE STATE OF MARYLAND PURSUANT TO AN ELEEMOSYNARY EXEMPTION ORIGINALLY GRANTED UNDER SECTION 11-601(9) OF THE MARYLAND SECURITIES ACT AND CHAPTER .04, REGULATION .01 OF THE BLUE SKY REGULATIONS.

### **MICHIGAN**

THESE CERTIFICATES ARE OFFERED PURSUANT TO EXEMPTION MCL 451.2201(G) OF THE MICHIGAN UNIFORM SECURITIES ACT. A REGISTRATION STATEMENT RELATING TO THESE CERTIFICATES HAS NOT BEEN FILED WITH THE CORPORATIONS, SECURITIES & COMMERCIAL LICENSING BUREAU, SECURITIES AND AUDIT DIVISION, MICHIGAN DEPARTMENT OF LABOR & REGULATORY AFFAIRS, OR WITH THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION. NEITHER THE DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS NOR THE COMMISSION HAS PASSED UPON THE VALUE OF THESE CERTIFICATES, MADE ANY RECOMMENDATIONS AS TO THEIR PURCHASE, APPROVED OR DISAPPROVED THE OFFERING, OR PASSED UPON THE ADEQUACY OR ACCURACY OF THIS OFFERING CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS UNLAWFUL.

#### **MINNESOTA**

THESE CERTIFICATES ARE ISSUED PURSUANT TO AN EXEMPTION FROM REGISTRATION UNDER THE MINNESOTA UNIFORM SECURITIES ACT, SECTION 80A.45(7).

# **MISSISSIPPI**

THIS OFFERING OF CERTIFICATES IS NOT REGISTERED, AND IS EXEMPT FROM REGISTRATION UNDER THE UNIFORM SECURITIES ACT OF MISSISSIPPI, SECTION 75-71-201(9).

# OHIO

THE FUND WILL REQUIRE POSITIVE AFFIRMATION FROM OHIO INVESTORS AT OR PRIOR TO MATURITY OF THEIR INVESTMENT IN ORDER TO REINVEST THEIR CERTIFICATE, AND IN THE ABSENCE OF SUCH POSITIVE AFFIRMATION THE CERTIFICATE WILL BE RENEWED IN A NEW CERTIFICATE EQUAL TO THE ORIGINAL TERM AT THE THEN CURRENT RATE FOR SUCH TERM. AT MATURITY OF A TERM CERTIFICATE, If WE DETERMINE THAT THE INVESTOR'S LAST KNOWN ADDRESS ON FILE WITH US IS NOT THEN GOOD, AND IS NOT FORWARDABLE BY THE U.S. POSTAL SERVICE, WE WILL EXERCISE REASONABLE EFFORTS TO VERIFY THE INVESTOR'S CURRENT ADDRESS. PURSUANT TO OHIO REVISED CODE SECTION 169.02(R), ANY FUNDS HELD BY THE FUND AS INTEREST OR OTHER SUMS DUE TO THE INVESTOR AND THAT PROVIDES FOR AUTOMATIC RENEWAL AT THE DATE OF MATURITY OF THE CERTIFICATE WILL BE SUBJECT TO OHIO'S

UNCLAIMED FUNDS STATUTORY PROVISIONS. ACCORDINGLY, IF THE FUNDS ARE UNCLAIMED FOR A PERIOD OF FIVE YEARS COMMENCING ON THE DATE THAT A SECOND NOTICE TO THE INVESTOR OR COMMUNICATION MAILED TO THE INVESTOR IS RETURNED TO US AS UNDELIVERABLE BY THE UNITED STATES POSTAL SERVICE OR OTHER CARRIER, THE FUNDS WILL BE SUBJECT TO ESCHEATMENT TO THE OHIO DEPARTMENT OF COMMERCE. THE NOTIFICATION OR COMMUNICATION MAILED TO THE INVESTOR SHALL BE NO LESS FREQUENT THAN QUARTERLY.

### **OREGON**

AUTOMATIC RENEWAL UPON MATURITY OF A CERTIFICATE, AS PROVIDED IN THIS OFFERING CIRCULAR (SEE "DESCRIPTION OF CERTIFICATES - REDEMPTION OF CERTIFICATES AT MATURITY" AT PAGE 44), IS AVAILABLE TO OREGON RESIDENTS ONLY UNDER LIMITED CIRCUMSTANCES. CERTIFICATES MAY BE AUTOMATICALLY RENEWED FOR THE SAME TERM AS THE ORIGINAL CERTIFICATE OR FOR A TERM OF SIX (6) MONTHS, WHICHEVER IS SHORTER. THE INTEREST RATE ON ANY CERTIFICATE RENEWED IN THIS MANNER WILL BE THE RATE IN EFFECT AT THE TIME OF RENEWAL, WHICH MAY BE HIGHER OR LOWER THAN THE PREVIOUS CERTIFICATE'S RATE. IT IS OUR POLICY TO DELIVER TO ALL INVESTORS A MATURITY NOTICE AND CURRENT OFFERING CIRCULAR, TENDERED IN CONNECTION WITH AN OFFERING REGISTERED WITH THE OREGON DEPARTMENT OF CONSUMER AND BUSINESS SERVICES, A FULL THIRTY (30) DAYS IN ADVANCE OF THE MATURITY DATE OF THE ORIGINAL CERTIFICATE. IF YOU DECIDE NOT TO RENEW, YOU MUST SEND US NOTICE IN WRITING PRIOR TO THE MATURITY DATE OF YOUR CERTIFICATE, ALONG WITH YOUR CERTIFICATE (IF APPLICABLE), TO REDEEM YOUR FUNDS.

THE FUND IS AUTHORIZED TO OFFER AND SELL \$1,000,000 IN CERTIFICATES DURING THE REGISTRATION PERIOD, WHICH AMOUNT MAY BE AMENDED UNDER OREGON SECURITIES LAW.

### **PENNSYLVANIA**

KINGDOM IMPACT CERTIFICATES WILL NOT BE OFFERED AND SOLD IN PENNSYLVANIA.

IF YOU HAVE ACCEPTED AN OFFER TO PURCHASE THESE CERTIFICATES AND HAVE RECEIVED A WRITTEN NOTICE EXPLAINING YOUR RIGHT TO WITHDRAW YOUR ACCEPTANCE PURSUANT TO SECTION 207(M)(2) OF THE PENNSYLVANIA SECURITIES ACT OF 1972, YOU MAY ELECT, WITHIN TWO BUSINESS DAYS FROM THE DATE OF RECEIPT BY THE ISSUER OF YOUR BINDING CONTRACT OF PURCHASE OR, IN THE CASE OF A TRANSACTION IN WHICH THERE IS NO BINDING CONTRACT OF PURCHASE, WITHIN TWO BUSINESS DAYS AFTER YOU MAKE THE INITIAL PAYMENT FOR THE CERTIFICATES BEING OFFERED, TO WITHDRAW YOUR ACCEPTANCE AND RECEIVE A FULL REFUND OF ALL MONEYS PAID BY YOU. YOUR WITHDRAWAL OF ACCEPTANCE WILL BE WITHOUT ANY FURTHER LIABILITY TO ANY PERSON. TO ACCOMPLISH THIS WITHDRAWAL, YOU NEED ONLY SEND A WRITTEN NOTICE (INCLUDING A NOTICE BY FACSIMILE OR ELECTRONIC MAIL) TO THE ISSUER INDICATING YOUR INTENTION TO WITHDRAW. IF AN INVESTOR CHOOSES TO WITHDRAW BY LETTER, IT IS PRUDENT TO SEND IT BY REGISTERED MAIL, RETURN RECEIPT REQUESTED, TO ENSURE THAT THE LETTER IS RECEIVED AND TO EVIDENCE THE TIME OF MAILING. AN INVESTOR MAKING AN ORAL REQUEST FOR WITHDRAWAL SHOULD ASK FOR WRITTEN CONFIRMATION THAT THE REQUEST HAS BEEN RECEIVED.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE DEPARTMENT OF BANKING AND SECURITIES OF THE STATE OF PENNSYLVANIA NOR HAS THE DEPARTMENT PASSED UPON THE ACCURACY OR ADEQUACY OF THIS OFFERING CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

IT IS THE POSITION OF THE PENNSYLVANIA DEPARTMENT OF BANKING AND SECURITIES THAT INDEMNIFICATION IN CONNECTION WITH VIOLATIONS OF SECURITIES LAWS IS AGAINST PUBLIC POLICY AND VOID.

EXEMPTION MATERIALS IN CONNECTION WITH THIS OFFERING HAVE BEEN FILED IN THE OFFICES OF THE PENNSYLVANIA DEPARTMENT OF BANKING AND SECURITIES, 17 NORTH SECOND STREET, SUITE 1300, HARRISBURG, PENNSYLVANIA 17101. THE REGISTRATION STATEMENT CONTAINS INFORMATION AND DOCUMENTS NOT INCLUDED IN THIS OFFERING CIRCULAR. THE DOCUMENTS AND ADDITIONAL INFORMATION ARE AVAILABLE FOR YOUR INSPECTION AT THE HARRISBURG,

PENNSYLVANIA OFFICES OF THE DEPARTMENT DURING NORMAL BUSINESS HOURS WHICH ARE MONDAY THROUGH FRIDAY, 8:30 A.M. TO 5:00 P.M. TELEPHONE NUMBER: (717) 787-8061.

IN THIS OFFERING, OUR CERTIFICATES WILL BE SOLD IN PENNSYLVANIA ONLY TO PERSONS WHO WE DETERMINE TO BE IN THE ELIGIBLE CLASS OF INVESTORS AS SET FORTH UNDER THE HEADING "STATE SPECIFIC INFORMATION" ON PAGE IV. FOR PURPOSES OF SALES IN THE STATE OF PENNSYLVANIA, THE TERM "FAMILY MEMBERS" WHEN USED IN CONNECTION WITH THE ELIGIBLE CLASS OF INVESTORS MEANS ANY CHILD, STEPCHILD, GRANDCHILD, PARENT, STEPPARENT, GRANDPARENT, SPOUSE, AN AUNT, UNCLE, CHILD, CHILD OF A SPOUSE, SIBLING, MOTHER-IN-LAW, FATHER-IN-LAW, BROTHER-IN-LAW, SISTER-IN-LAW, SON-IN-LAW OR DAUGHTER-IN- LAW, OR AS SUCH TERM MAY BE AMENDED UNDER APPLICABLE LAWS OF THE STATE OF PENNSYLVANIA. THESE CERTIFICATES ARE BEING OFFERED PURSUANT TO AN EXEMPTION PROVIDED IN SECTION 203(d) OF THE PENNSYLVANIA SECURITIES ACT OF 1972. PURCHASERS OF THESE CERTIFICATES AGREE NOT TO SELL OR TRANSFER THE CERTIFICATES PURCHASED WITHIN TWELVE (12) MONTHS AFTER THE DATE OF PURCHASE EXCEPT IN ACCORDANCE WITH THE PROVISIONS OF 64 PENNSYLVANIA CODE § 203.041(b)(1) AND SECTION 203(d)(i) OF THE PENNSYLVANIA SECURITIES ACT OF 1972.

#### SOUTH CAROLINA

THE SECURITIES HAVE NOT BEEN REGISTERED UNDER THE UNIFORM SOUTH CAROLINA SECURITIES ACT OF 2005 IN RELIANCE ON THE EXEMPTION PROVIDED IN SECTION 35-1-201(7) THEREOF AND RULE 13-202 PROMULGATED THEREUNDER, UNDER THE SECURITIES ACT OF 1933 IN RELIANCE ON THE EXEMPTION PROVIDED IN SECTION 3(A)(4), OR UNDER THE UNIFORM SECURITIES ACT OF SOUTH CAROLINA.

THE FAILURE TO PAY EITHER PRINCIPAL OR INTEREST WHEN DUE SHALL CONSTITUTE AN EVENT OF DEFAULT. THE DEFAULT IN PAYMENT OF PRINCIPAL OR INTEREST ON ANY ONE SECURITY OF AN ISSUE SOLD TO AN INVESTOR IN SOUTH CAROLINA SHALL CONSTITUTE A DEFAULT OF THE ENTIRE ISSUE SOLD TO INVESTORS IN SOUTH CAROLINA.

SOUTH CAROLINA HOLDERS OF SECURITIES IN DEFAULT SHALL HAVE THE RIGHT TO A LIST OF NAMES AND ADDRESSES OF ALL SOUTH CAROLINA HOLDERS OF THAT ISSUE OF SECURITIES IN DEFAULT. SOUTH CAROLINA HOLDERS OF SECURITIES IN DEFAULT OF NOT LESS THAN TWENTY-FIVE PERCENT (25%) IN PRINCIPAL AMOUNT OF THE OUTSTANDING ISSUE IN DEFAULT SHALL HAVE THE RIGHT TO DECLARE SUCH ENTIRE ISSUE DUE AND PAYABLE.

KINGDOM IMPACT CERTIFICATES ARE NOT AVAILABLE FOR SALE IN THE STATE OF SOUTH CAROLINA.

# SOUTH DAKOTA

WE WILL PROVIDE SOUTH DAKOTA INVESTORS WITH AT LEAST 30 DAYS PRIOR WRITTEN NOTICE OF THE MATURITY DATE, THEN-EXISTING INTEREST RATE INFORMATION, AND A COPY OF THE THEN-EXISTING OFFERING CIRCULAR (IF DIFFERENT THAN THIS OFFERING CIRCULAR). YOU MAY ELECT TO NOT RENEW YOUR CERTIFICATE BY PROVIDING US WITH YOUR WRITTEN NOTICE PRIOR TO YOUR CERTIFICATE'S MATURITY DATE. IF WE *RECEIVE* YOUR NOTICE, WE WILL PAY YOU THE FUNDS DUE ON YOUR CERTIFICATE UPON ITS MATURITY. IF WE DO NOT RECEIVE YOUR NOTICE, YOUR CERTIFICATE WILL RENEW AT THE THEN-EXISTING TERMS AND INTEREST RATE.

THESE CERTIFICATES ARE OFFERED PURSUANT TO A CLAIM OF EXEMPTION FROM REGISTRATION UNDER SDCL 47-31B-201(7)(B) OF THE SOUTH DAKOTA SECURITIES ACT. NEITHER THE SOUTH DAKOTA DIVISION OF INSURANCE (DIVISION) NOR THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION HAS PASSED UPON THE VALUE OF THESE CERTIFICATES, MADE ANY RECOMMENDATIONS AS TO THEIR PURCHASE, APPROVED OR DISAPPROVED THE OFFERING, OR PASSED UPON THE ADEQUACY OR ACCURACY OF THIS OFFERING CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS UNLAWFUL.

## **TENNESSEE**

IN MAKING AN INVESTMENT DECISION INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND RISKS INVOLVED. THESE SECURITIES HAVE NOT BEEN RECOMMENDED BY ANY FEDERAL OR STATE SECURITIES COMMISSION OR REGULATORY AUTHORITY. FURTHERMORE, THE FOREGOING AUTHORITIES HAVE NOT CONFIRMED THE ACCURACY OR DETERMINED THE ADEQUACY OF THIS DOCUMENT. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

THESE SECURITIES ARE SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT AS PERMITTED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, AND THE APPLICABLE STATE SECURITIES LAWS, PURSUANT TO REGISTRATION OR EXEMPTION THEREFROM. INVESTORS SHOULD BE AWARE THAT THEY MAY BE REQUIRED TO BEAR THE FINANCIAL RISK OF THIS INVESTMENT FOR AN INDEFINITE PERIOD OF TIME.

### **TEXAS**

THESE CERTIFICATES HAVE NOT BEEN REGISTERED WITH THE TEXAS SECURITIES COMMISSIONER AND ARE EXEMPT SECURITIES UNDER THE SECURITIES ACT SECTION 581-6J, STATE OF TEXAS. REGISTRATION OR EXEMPTION BY THE TEXAS SECURITIES COMMISSIONER DOES NOT INDICATE AN APPROVAL OR RECOMMENDATION OF THE CERTIFICATES AND ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE. THE TEXAS SECURITIES COMMISSIONER HAS NOT PASSED ON THE MERITS OF THESE CERTIFICATES, APPROVED OR DISAPPROVED THESE CERTIFICATES OR PASSED ON THE ACCURACY OR ADEQUACY OF THE OFFERING CIRCULAR OR OTHER SELLING LITERATURE.

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# SUMMARY OF THE OFFERING

This summary is intended only for quick reference. It is only a brief description of and guide to, and is qualified in its entirety by reference to, more complete and detailed information contained in the entire Offering Circular, including the cover page and the exhibits, and the documents summarized or described herein. Investors should fully review the entire Offering Circular. The Offering to potential investors is made only by means of the entire Offering Circular, including the exhibits hereto. No person is authorized to detach this summary from the Offering Circular or otherwise to use it without the entire Offering Circular.

### The Fund

We are a Missouri public benefit corporation that is supervised and controlled by the United Pentecostal Church International and operate a loan fund that provides financing solutions for UPCI churches, schools, colleges, universities, and other affiliated organizations that are religious organizations exempt under Section 501(c)(3) of the Internal Revenue Code (the "IRC"). As a public charity that is affiliated with UPCI, subject to UPCI's supervision and control and formed for the specific purpose of operating a loan fund that will benefit and support the mission of UPCI affiliated churches, ministries, colleges, agencies and districts, the Fund is included in UPCI's group exemption letter under the provisions of Section 501(c)(3) of the IRC. UPCI has acknowledged and approved the Fund's request for inclusion as a subordinate institution that is operated, supervised or controlled by UPCI under its group exemption letter granted by the Internal Revenue Service. As a result, the Fund is entitled to an exemption from federal income tax under Section 501(c)(3) of the IRC as a UPCI affiliated and subordinate entity. Our offices are located at 36 Research Park Court, Weldon Spring, Missouri 63304-5616, and we can be reached at (636) 229-7900.

We are offering the Certificates for the purpose of maintaining a church extension loan fund that will enable UPCI affiliated institutions to finance the acquisition, development, construction, refinancing, expansion or renovation of buildings and facilities and intend to offer such Certificates for sale on a national basis in those states which approve the Offering, grant an exemption under applicable laws to offer such Certificates for sale or issue a permit to offer and sell such Certificates. We generally make loans only to UPCI affiliated institutions located in the United States and Canada and our loans generally are secured by a first mortgage or deed of trust on the property being financed. We also assist UPCI affiliated churches, organizations and institutions in the development of capital financing plans that enable them to carry out their building and financing plans.

# **Church Extension Loan Fund**

The purpose of this Offering is to raise capital for our UPCI church extension loan fund the proceeds of which will be used by UPCI affiliated organizations and entities to finance the acquisition of properties, refinance an existing facility, and provide construction funding for expansion or renovation of ministry related facilities, remodeling, repair and maintenance of existing facilities and refinancing of existing debt. As a nonprofit corporation that has been formed for the specific purpose of providing specialized financing solutions for UPCI churches, ministries, educational institutions and other affiliated or related ministries, the Fund has been organized to (i) provide cost effective and advantageous loan arrangements; (ii) reduce administrative costs and assist UPCI churches and religious organizations in carrying out their financing plans; (iii) enhance the financing options of the UPCI institutions that we serve; and (iv) act as a supporting organization that will assist in the expansion of and extension of UPCI ministries, churches, districts and agencies. The church extension loan fund is managed and operated on the Fund's behalf by the Stewardship Group of UPCI pursuant to an Amended and Restated Management Services Agreement. Under this Amended and Restated Management Services Agreement, the Fund has engaged the Stewardship Group of UPCI to assist it in providing day-to-day oversight and operations assistance in managing the Fund.

## The Stewardship Group

In 2002, UPCI organized the Stewardship Group as a department under the denominational church body dedicated to providing resources to pastors, churches, district offices, agencies and UPCI members to assist them in their capital campaigns, church construction consulting, ministry loans and estate planning needs. The Stewardship Group also provides management related services to United Insurance Solutions, Inc., a Missouri based corporation, that offers property and casualty, accidental death and dismemberment and supplemental term life insurance to UPCI ministers and spouses. Under an Amended and Restated Management Agreement, the Stewardship Group provides management, loan servicing, underwriting, investor relations and investment related services to the Fund.

#### Use of Proceeds

We are offering a total of \$100,000,000 of Certificates in this Offering. We expect to use the cash proceeds from the sale of the Certificates to pay the expenses of the Offering, to make loans to UPCI churches and organizations to acquire, construct, renovate and expand physical facilities. Funds from the proceeds of the Offering may also be used to pay interest and principal on outstanding Certificates, retire outstanding Certificates as they mature or are redeemed, cover our operating expenses and provide funding for our working capital needs. See "Use of Proceeds" on page 16 of this Offering Circular.

## The Certificates

We are offering five (5) types of Certificates: Term Certificates, Institutional Certificates, Loan Support Certificates, Kingdom Impact Certificates and Kingdom Growth Certificates. Institutional Certificates will be sold to churches, agencies, and institutions affiliated with UPCI but will have a minimum investment amount of \$100,000. The Institutional Certificates will be offered with a one-year, three-year and five-year term and will have an interest rate that is negotiated at the time the investment is made. Kingdom Impact Certificates are payable upon demand, but may not be offered in all states. Loan Support Certificates are offered to investors that desire to assist a designated church that receives a mortgage loan from the Fund. Term Certificates, Loan Support Certificates and Institutional Certificates are payable at a specified maturity date, each subject to the availability of funds.

We are offering one-year, three-year and five-year Term Certificates with a fixed rate of interest, but the interest rate offered on Certificates offered in the future will vary from time to time. Kingdom Growth Certificates will be offered to new investors in the Fund and will have a fixed term of eighteen (18) months. At maturity, the Kingdom Growth Certificates will automatically be renewed for a one-year term at the then current interest rate for our one-year Term Certificates.

Current interest rates may be obtained by calling our offices at (636) 229-7900, emailing us at <a href="mailto:info@upcloanfund.org">info@upcloanfund.org</a> or visiting our website at <a href="www.upcloanfund.org">www.upcloanfund.org</a>. A copy of our current rates will be made available to all investors in the Fund. Interest will begin to accrue on the Certificates on the date of issuance of the Certificate. Except for the Kingdom Impact, Kingdom Growth and Loan Support Certificates, the Certificates will automatically renew at maturity into a Certificate equal to the original term, except in certain states where automatic renewal of a Certificate is prohibited by law.

The Certificates are our unsecured debt obligations, are not transferable except in limited circumstances and are subject to a number of "Risk Factors" which are described in further detail commencing on page 4. For a more detailed explanation of the terms and conditions of the Certificates, see "Description of Certificates" on pages 39 - 45 of the Offering Circular.

### **Risk Factors**

Before an investment in the Certificates is made, investors should carefully consider the entire Offering Circular, including the discussion of the risk factors that should be considered in connection with an investment in the Certificates, commencing on page 4 of this Offering Circular.

# **Term of Offering; Distribution Arrangements**

This Offering Circular is intended to be used by investors from February 25, 2022 through February 25, 2023, or until the expiration of the offering periods authorized in various states as may be permitted by applicable law. No offer may be made, however, in any state which requires that an exemption notice be issued, permit granted or other approval granted before an offer can be made. We will offer the Certificates through the efforts of our officers, directors, and employees and will not use an underwriter or outside selling agents to sell the Certificates. We intend to offer the Certificates on a national basis in those states which grant an exemption to offer such Certificates, in states where a permit may be issued or authorization to sell such Certificates is approved or in states where a self-executing security exemption is available to the Fund to offer and sell such Certificates. No commissions or bonuses will be paid to our officers, directors or employees in connection with this Offering.

## **Eligible Investors**

We intend to offer the Certificates to investors that are members of, contributors to and participants in the Fund that have a desire to assist UPCI organizations, ministries, churches, educational institutions and para-church ministries in making capital available to such UPCI organizations and ministries and for whom the Certificates will constitute a suitable investment. Eligible investors also include persons who are ancestors, descendants or successors in interest to an eligible investor and entities, trusts, retirement accounts or arrangements controlled by or existing for the benefit of such persons. The Fund also offers Institutional Certificates to UPCI churches, agencies and district offices and UPCI affiliated entities that align with the mission and purposes of UPCI or share common tenets of faith that enable such entities to work with the Fund in pursuing its charitable and religious mission and invest a minimum sum of \$100,000 in our Certificates. We may also limit the Offering in specific states to a limited group of investors that meet applicable suitability standards in such state. To the extent that such suitability standards apply, we will furnish an investor with a state specific supplement to this Offering Circular. We reserve the right to refuse to offer or sell any Certificate to any person or entity.

### **Selected Financial Data**

The following information as of the fiscal years ended June 30, 2021, 2020, 2019, 2018, and 2017 has been taken from the Fund's audited financial statements for the fiscal years ended June 30, 2021, 2020, 2019, 2018, and 2017. Copies of the Fund's audited financial statements for the twelve month periods ended June 30, 2021, 2020 and 2019 are attached hereto and included as part of Exhibit "A".

	June 30,				
	<u>2021</u>	<u>2020</u>	<u>2019</u>	2018	<u>2017</u>
Cash and Cash Equivalents (including marketable securities)	\$19,994,858	\$15,563,707	\$12,194,353	\$6,077,362	\$7,016,075
Loan Receivables; net	\$63,712,540	\$56,025,274	\$43,385,381	\$38,757,010	\$30,950,753
Unsecured loans	-0-	-0-	-0-	-0-	-0-
Loan Delinquencies in excess of 90 days as a percentage of loans, net	0.00%	0.00%	0.39%	0.43%	0.00%
Total Assets	\$84,026,822	\$71,819,382	\$55,795,413	\$45,022,482	\$38,120,065
Investor Certificates Payable (including current portion of Certificates					
payable)	\$79,749,585	\$67,651,010	\$52,967,596	\$42,718,709	\$36,163,773
Long term debt	-0-	-0-	-0-	-0-	-0-
Certificates redeemed	\$11,472,210	\$6,884,864	\$6,873,502	\$4,267,694	\$2,279,957
Net Assets	\$4,277,237	\$4,168,372	\$2,827,817	\$2,300,223	\$1,918,792
Net Change in Net Assets	\$108,865	\$1,340,555	\$527,594	\$381,431	\$439,858

### RISK FACTORS

An investor should consider carefully all of the information contained in this Offering Circular in deciding whether to purchase a Certificate, and in particular, the following:

### Risks Related to the Fund

The long-term impact of the Covid-19 pandemic on our church and ministry loans cannot be determined at this time.

The Covid-19 pandemic has caused major disruptions in the U.S. economy and has caused churches, Christian schools and ministries to make significant changes in the conduct of their operations, programs and in-person meeting schedules. The Fund relies, to a significant degree, on the ability of our ministry borrowers to make loan payments on a timely basis. The long-term impact of the pandemic on our borrowers cannot be determined at this time. A significant disruption in giving trends resulting from ongoing pandemic related causes could have a material impact on the timing of loan payments made by our borrowers, our liquidity, loan loss reserves and our financial condition.

We rely on the talents and experience of the principal executive officers of UPCI's Stewardship Group in carrying out the Fund's operations.

The UPCI Stewardship Group manages the church extension loan fund and our operations pursuant to an Amended and Restated Management Services Agreement and its officers provide oversight and day-to-day operations assistance to the Fund. Our principal executive officers and managers are employees of UPCI and/or officers of the Foundation. We expect that our President, Stephen M. Drury, will spend 40% of his time on the Fund's affairs and our Vice President, Richard Lovall, will devote 90% of his time to the Fund. The Fund's success, in part, will depend on the efforts, experience and capabilities of UPCI's Stewardship Group. Until the Fund is able to generate sufficient earnings and revenue from the operations of its loan fund, we will depend on the management team and executive officers of the UPCI's Stewardship Group to successfully operate the Fund. If either Messrs. Drury or Lovall were unable to continue to perform these services, the Fund would be required to find qualified management personnel to replace them from UPCI's Stewardship Group, its Board of Directors or require that UPCI assist it in identifying and appointing qualified individuals to serve in these capacities. While the Fund believes that it will be able to train and transition new leadership into these positions, no assurances can be given that the Fund will be able to quickly implement this transition. As of the date of the Offering Circular, the UPCI Stewardship Group does not carry key person insurance on its executive officers and managers.

We are not required to file annual or periodic reports with the U.S. Securities and Exchange Commission or any regulated trading exchange.

We do not, and are not required to, file annual or other periodic reports with the U.S. Securities and Exchange Commission. Accordingly, there is no publicly available information relating to the Fund. We are not directly supervised or regulated by any federal or state authority or regulatory authority. The Fund is subject, however, to regulatory review by state regulatory authorities that may review this Offering, grant an exemption from registration under the securities laws of such state, issue a permit or authorization to sell securities in such state or require that the Fund and any of its principal officers or employees be registered as an issuer dealer or agent in such state.

## We expect to sell Certificates in other offerings.

We expect to sell additional Certificates in other offerings and may issue debt securities in future offerings. The total amount of \$100,000,000 of Certificates to be sold in this Offering is not a limitation on the total amount of Certificates or other debt securities we may sell in future offerings.

We may also offer debt securities in one or more limited offerings that qualify as exempt offerings under federal and state laws that may be offered without a trust indenture. If we breach the terms of any future debt securities we issue, a default under the terms of such debt securities would occur. If we have insufficient funds to repay such debt securities, we will be forced to borrow additional funds or raise capital to refinance such debt. Even if new financing is made available to us, it may not be available on terms acceptable to us. We cannot provide assurances

that our operations will generate sufficient cash flow to fund our debt service obligations under the Certificates in the event that assets of the Fund are insufficient to provide for payment of principal and interest due on the Certificates.

# We are dependent on the status of UPCI as a tax exempt charitable entity under Section 501(c)(3) of the IRC to carry out our activities and raise funds in this Offering.

We have been organized as a nonprofit Missouri corporation that will be exempt from federal income tax under Section 501(a) of the IRC as an organization described by Section 501(c)(3) of the IRC. However, an investment in a Certificate does not entitle the purchaser to a charitable contribution tax deduction. If either we or UPCI, our controlling and supervising entity, were to lose its qualification as a charitable organization under Section 501(c)(3) of the IRC, we may be required to pay federal income tax on the earnings we generate. We are a public charity described in Section 501(c)(3) of the IRC that is operated, supervised, or controlled by UPCI and we are exclusively engaged in providing financing for UPCI churches, districts, agencies and affiliated organizations. We have been included as a tax-exempt organization under Section 501(c)(3) of the IRC under UPCI's group exemption letter ruling issued by the Internal Revenue Service. As a result, the Fund qualifies for an exemption from federal income taxes under Section 501(c)(3). If we lose our qualification as a public charity, we would be unable to rely on the exemption from registration of the Certificates under Section 3(a)(4) of the Securities Act of 1933, as amended, and we would be unable to rely on various state securities laws that provide exemptions for securities offered by a charitable institution.

# Our borrowers are UPCI churches, agencies, schools and religious organizations that depend on charitable contributions to fund their operations.

The financial stability of the UPCI entities and institutions that we assist with their financing needs and their ability to make payments of principal and interest on mortgage loans depends upon voluntary contributions of their members and supporters. Because church membership and attendance may be adversely affected by a variety of factors outside their control, including population shifts, tax policy, weather conditions, changing economic conditions and other unpredictable factors, it is possible that such organizations will not receive sufficient voluntary contributions to meet their obligations under a mortgage loan made to it by us. Similarly, public perception of and public interest in churches and religion may affect the finances and membership of churches and other non-profit religious organizations. Churches and other non-profit organizations may experience decreases in both membership and contributions as a consequence of a wide variety of factors, including negative publicity surrounding the organization, loss of popular leaders or a conflict or division within the organization. See "Our Lending Activities" beginning on page 17.

# Deterioration of market conditions could negatively affect the Fund's results of operations, financial condition, and liquidity.

A number of factors that we cannot control affect the market in which we operate. These factors can have a potentially significant, negative impact on our operations. These factors include, among other things: interest rates and credit spreads; loan values relative to the value of the underlying real estate assets; default rates on special purpose mortgage loans for churches and ministries, and the amount of the related losses; the actual and perceived state of the real estate markets for church properties and special use facilities; deterioration of local, global, and national economic conditions; and unemployment rates.

Significant declines in the value of real estate related assets, impairment of our borrowers' ability to repay their obligations, and illiquidity in the markets for real estate related assets can adversely affect our mortgage loan investments. Deterioration in U.S. economic conditions could harm our financial condition, income, and ability to make distributions to investors in our Certificates.

# Neither UPCI, the Stewardship Group nor any of its affiliates or member churches have guaranteed the repayment of the Certificates.

You must rely solely on the Fund for repayment of your Certificate. Neither UPCI, the Stewardship Group nor any of its affiliates or member churches have guaranteed repayment of the Certificates or any loans we will make from the Fund. See "Description of Certificates" beginning on page 39.

# We may sell mortgage loans or participation interests in such loans from time to time for liquidity purposes.

To provide funds for working capital and make payments of interest and principal on our Certificates, we may from time to time assign, sell and transfer one or more of our mortgage loans. We may also sell or assign a participation interest in such loan. While we intend to sell such loans at par, we may sell a loan at a discounted price should our liquidity needs demand such action. We may also pledge Fund assets as a first priority secured loan to provide us with additional liquidity or working capital; provided that any cash advance made on such loan does not constitute more than 10% of our total tangible assets (total assets less intangible assets as defined by GAAP). As a result, the amount of any senior secured indebtedness to which the Certificates will be subordinated will not exceed 10% of our total tangible assets.

## We rely on third party vendors and contractors to assist us in operating the Fund.

The Fund uses third party vendors and contractors to underwrite our mortgage loan investments, electronically submit and store information regarding the Fund's mortgage loan investments and investment Certificates. Third party vendors provide us with software and services to assist us in processing, storing and delivering information regarding our mortgage loan investments, investor records and Certificates. Our investment electronic records include confidential investor information and proprietary information of the Fund. While our vendors take measures to protect against these risks, we cannot give assurances that these measures will be 100% effective. Loss of data, hardware failure, virus or malware infection, data theft or the inability to access information when needed are risks that could adversely affect the Fund.

## **Risks Involving our Mortgage Loan Investments**

### Our church mortgage loans are usually secured by single purpose facilities.

The real properties securing the loans are generally churches or related facilities. In the event of foreclosure on any real property securing loans, there is no assurance that a purchaser would pay a price equal to or greater than the outstanding balance of the loan or a price equal to the property's stated or appraised value because such facilities are generally single purpose facilities. As a result, the number of entities that would be interested in purchasing or leasing the facilities for other purposes could be extremely limited and the ability to sell or lease the facilities to a third party could be adversely affected. Therefore, there is no assurance that we will realize sufficient proceeds from foreclosures or liquidations on any real property securing such loans and the sale of the facilities thereon to cover scheduled payments on the Certificates.

# The real estate collateral that secures our mortgage loans may not be adequate in the event of foreclosure.

Our loans are typically secured by first mortgage loans on the property financed. As a result, in the event of a loan default and foreclosure of a mortgage securing a first mortgage loan, there are no assurances that we will be able to successfully recover an amount sufficient to repay the first mortgage loan secured by such property. Church facilities are generally single-purpose facilities and may face a more limited resale market. In addition, the decline in real estate values in the geographical areas that we serve could also adversely impact the value of the real estate properties that secure our loans.

### We cannot be compared to a commercial lender.

We make loans to borrowers that may not be able to get financing from commercial lending sources. Because of our relationship with our borrowers, we may not carry-out our credit and enforcement policies in the same manner or with the same approach that a commercial lender may exercise with respect to its mortgage loan portfolio. See "Our Lending Activities" beginning on page 17.

## Our mortgage loans typically have longer terms than our investment Certificates.

Most of the mortgage loan investments we make have a maturity term that is longer than the average term of our Certificates. At June 30, 2021, 93.5% of the principal balance of our mortgage loan investments will mature in 2026 or thereafter. All of our Certificates, however, will mature on or before the year ending June 30, 2026. The

Fund's financial condition and liquidity may be adversely affected if a significant number of investors in our Certificates demand repayment of their Certificates at maturity, fail to renew their Certificate and the availability of funds from sources other than operating income is reduced. See "Our Lending Activities" beginning on page 17.

# Our mortgage loan investments could become geographically concentrated in the future.

Although we have no geographical restrictions within the United States or in North America as to where loans may be made, our loan portfolio could become geographically concentrated in the future. The concentration of loans in one or more states or regions increases the risk that adverse economic conditions in those areas could adversely affect our ability to repay the Certificates. At June 30, 2021, 55% of our loan portfolio was located in four states, including Florida, Indiana, Missouri, and Texas. Forty (40%) percent of our loan portfolio consists of 40 loans in Missouri and Texas. See "Our Lending Activities" beginning on page 17.

## A significant portion of our mortgage loan portfolio is concentrated among a few borrowers.

At June 30, 2021, we had \$6,500,000 of our total mortgage loan portfolio held by borrowers that individually represented more than 5% of our total mortgage loan portfolio. These loans represented approximately 10% of our total outstanding loans as compared to 11.5% of our total outstanding loans at June 30, 2020. A loan default by one or more of these borrowers that constitute an individually significant loan could have a material adverse impact on our loan collections and ability to repay our Certificates. See "Our Lending Activities" beginning on page 17.

# Our remedies against a borrower that defaults under a mortgage loan will be limited by the terms of the mortgage agreement relating to the mortgaged project and applicable law.

From time to time, we ask for individual guarantees from a trustee, board member or church members before we will approve a loan. In most instances, neither the trustees nor any other members of a UPCI church, school or religious entity borrowing from us will be required to personally guarantee any mortgage loan from us. Because there is no established resale market for the loans that we make, we may be unable to find a buyer for a loan in the event that we seek to do so for these loans. Accordingly, there can be no assurance that we will be able to collect the principal and interest coming due on our mortgage loans in the event of a borrower default when we enter into a mortgage loan and do not require individual guarantees of the loan be furnished.

## Our allowance for loan losses may prove to be inadequate.

The Fund maintains a loan loss allowance based upon a periodic review of our loans and consideration of a variety of factors which affect the collectability of our mortgage loan investments. As of June 30, 2021, the Fund maintains an aggregate allowance for loan losses of \$384,565, as compared to \$338,180 at June 30, 2020. Ultimate losses on our mortgage loan investments may be greater than the Fund's current allowance for loan losses, which, if significantly greater than anticipated, could adversely affect the Fund's financial condition. As of the date of this Offering Circular, the Fund has never had a charge-off or initiated foreclosure proceedings in connection with one of our mortgage loan investments.

# Applicable bankruptcy and other laws could limit the remedies and actions that we may be able to take as a lender to enforce our rights under our mortgage loans.

Our remedies as a creditor upon default by any of our borrowers will be subject to various laws, regulations and legal principles that provide protections to borrowers. Our legal and contractual remedies, including those specified in our loan agreements and collateral documents, typically require judicial actions, which are often subject to discretion and delay. Under the U.S. Bankruptcy Code and applicable law, the remedies specified by our loan agreements and collateral documents may not be readily available or may be limited. A court may refuse to order the specific performance of the covenants contained in our loan agreements and collateral documents. In addition, the laws of a particular jurisdiction may change or make it impractical or impossible to enforce specific covenants in the loan agreements and collateral documents.

### The real estate collateral for our mortgage loans may also be subject to other claims.

The various security interests established under our mortgages and deeds of trust may be subject to other claims and interests. These potential claims and interests include statutory liens, rights arising in favor of the United

States or any agency thereof, constructive trusts or equitable liens imposed or conferred by any state or federal court, and bankruptcy or receivership laws affecting amounts earned by the borrower after bankruptcy or receivership proceedings have been initiated by or against the borrower.

# Some of our loans may be construction loans that are subject to risks associated with a construction project.

Our borrowers may use the proceeds of a loan made by us to construct new facilities or renovate existing facilities. The risks of renovation and construction can adversely affect the ability of a church or organization to repay its loan by increasing construction costs or delaying or preventing completion of the project. Construction delays can occur if (i) a contractor is unable to post or present a completion bond; (ii) a shortage of materials, strikes, acts of nature, delays in obtaining necessary building permits or architectural certificates, or environmental regulations delay the project; or (iii) a dispute occurs between the borrower and its contractor or any subcontractor regarding the project. If any of the construction risks referenced above occur, it could have a material effect on a borrower's ability to repay a construction loan and thereby adversely affect our ability to redeem your Certificate. At June 30, 2021, we had \$505 thousand in construction loans which represents approximately 1% of our mortgage loan investments. See "Our Lending Activities – Types of Loans" on page 19.

# We depend on making mortgage loans at interest rates that exceed the interest rate we pay to the holders of our Certificates.

There can be no assurance that the demand for first mortgage loans will be sufficiently strong to allow all of the proceeds to be used for first mortgage loans. To the extent that we accept investment funds in excess of the demand for first mortgage loans, the investment of such excess monies in alternative investments pursuant to investment policies may not be sufficient to cover interest payments to Certificate holders if available investment interest rates are low. While we anticipate that the average return on our mortgage loan investments will exceed the cost of our interest payment obligations, we are subject to interest rate risks that could affect our ability to finance our operations and meet our operating expenses and debt obligations. See "Discussion of Financial Data" beginning on page 29.

## The performance of the loan fund is dependent, in part, on our ability to acquire profitable loans.

While we impose generally accepted underwriting standards for church mortgage loans in approving the acquisition of a mortgage loan investment, our ability to successfully acquire profitable loans require that each loan undergo a detailed underwriting process. While the Fund continues to originate and underwrite its loans, at the outset the Fund focused on purchasing loan participation interests in loans made by a commercial lender to a UPCI church or affiliated entity. Each participation interest we acquire from a commercial lender must meet our lending and underwriting guidelines. If we fail to successfully monitor these underwriting standards, the Fund's ability to generate earnings to enable us to make required principal and interest payments on the Certificates could be adversely impacted.

# We may from time to time face liquidity demands that could impair our ability to timely pay our obligations under the Certificates.

The Fund will rely on payments made by borrowers under mortgage loans that it makes to UPCI organizations, the sale of our Certificates and our cash reserves to fund our operations. In order to provide additional liquidity to meet our obligations on our Certificates, we may, from time to time, sell our mortgage loan investments. The Fund has adopted a policy which requires it to maintain an aggregate operating and reserve liquidity of cash, cash equivalents, readily available funds through a line of credit equal to at least 8% of the Fund's principal balance of all outstanding Certificates. In addition, our Board of Directors has adopted a policy requiring that we maintain sufficient operational reserves, together with short-term borrowing capabilities and expected cash from our lending activities and operating funds, sufficient to permit us to timely pay any interest and principal due on the Certificates. UPCI has also provided the Fund with a short-term line of credit of up to \$2,000,000 to assist the Fund's liquidity needs. Should these resources be insufficient from time to time, we may seek to sell mortgage loan assets or participation interests in our loans in order to meet our cash flow demands. As of the date of this Offering Circular, the Fund had no borrowings outstanding on its UPCI credit facility. See "Our Lending Activities – Liquidity" on page 23.

IN ORDER TO PROTECT THE INTEREST OF ALL INVESTORS, THE FUND RESERVES THE RIGHT TO SUSPEND REDEMPTIONS OR POSTPONE THE DATE OF REPAYMENT FOR ANY PERIOD, NOT TO EXCEED THIRTY (30) DAYS, DURING WHICH AN EMERGENCY EXISTS AS DETERMINED BY THE FUND, EITHER BECAUSE OF EXCESSIVE REDEMPTIONS OR OTHERWISE

We reserve the right to change our policies and procedures that affect our mortgage loans, liquidity and cash reserves.

We may from time to time revise our liquidity and cash reserve policies and investment criteria for new loans that our Board has adopted. If we change our policies or procedures, including our loan or investment policies, we may incur an adverse economic effect on our ability to repay or redeem your Certificate. See "Our Lending Activities" beginning on page 17.

# From time to time, we have been subject to the risks associated with loan participations, such as less than full control rights.

In launching the Fund, we initially relied on purchasing participation interests in loans or co-lender arrangements in which we share the rights, obligations and benefits of the loan with other lenders. America's Christian Credit Union ("ACCU") a Glendora, California based state chartered credit union has served as a lender, originator and servicer of mortgage loans made to UPCI churches in the past. During the Fund's initial year of operations, all of our mortgage loan investments were acquired from ACCU. At June 30, 2021, none our mortgage loan investments include any loan participations purchased from ACCU. When we purchase a participation interest, we may need the consent of the primary or lead lender to exercise our rights under such loans, including rights with respect to amending the loan documents, initiating enforcement proceedings in the event of default and exercising control over foreclosure proceedings. Similarly, a majority of the participants may be able to take actions to which we object but to which we will be bound if our participation interest represents a minority interest. We may be adversely affected by this lack of full control. See "Our Lending Activities – Operation of Church Loan Extension Fund" on page 22.

# The loans that we make can be affected by environmental issues.

The properties securing the mortgage loans we make are subject to federal, state and local laws and regulations designed to protect the environment from wastes and emissions of hazardous substances. If hazardous, toxic substances, or petroleum products contamination is found on or near the properties that secure a loan, our security for the loan could be impaired. Under state, federal or local environmental laws and regulations, the current owner or previous owner of such real property may be required to investigate and clean up hazardous or toxic substances released or found at such property, and may be held liable to a governmental entity or to third parties for property damage and for investigation and clean-up costs. The costs of such clean-up and remedial efforts can be substantial and the threat of environmental claims with respect to the property may adversely affect the owner's ability to sell or rent the facilities or to borrow funds using such property as collateral. We can give no assurances that the properties securing our mortgage loans will be free from environmental claims or that no hazardous materials, contaminants or toxic substances are located on such properties.

# Church revenues fluctuate and may substantially decrease during times of economic hardship.

Generally, to pay their loans, churches depend largely on revenues from church member contributions. Donations typically fluctuate over time for a number of reasons, including, but not limited to, fluctuations in church membership, local economic conditions including unemployment rates and local real estate and market and credit conditions. From time to time, churches have been impacted by adverse economic conditions in the United States and many churches experienced declines in contributions, gifts and tithes after the most recent economic downturn in 2008. In addition, foreclosure actions initiated against churches throughout the United States sharply increased, especially in regions of the country that experienced increases in residential and commercial foreclosure actions. A severe deterioration in real estate values and general economic conditions could harm the Fund's financial condition, income and ability to make principal and interest payments to our investors.

# We may acquire or originate loans outside of the United States.

Loans made to support ministries outside the United States are subject to fluctuating currencies, differences in applicable laws and geopolitical events. While the Fund expects that at least 85% of the Fund's loans will be made

in the United States, loans made to member churches in Canada or any other foreign jurisdiction could increase the overall risk profile of the Certificates.

## **Risks Related to the Certificates**

# The Certificates are not insured by the Federal Deposit Insurance Corporation or guaranteed by the Federal Reserve Board or any other agency.

The Certificates are not bank instruments, are not insured by the Federal Deposit Insurance Corporation or guaranteed by any governmental agency. Neither UPCI, the UPCI Stewardship Group nor the Foundation have guaranteed repayment of the Certificates or any loans we will make from the Fund.

# The Certificates are unsecured and none of our assets will be pledged as collateral to secure their repayment.

Each investor must rely on our general financial condition, liquidity and operating capital to make principal and interest payments on the Certificates. No collateral will be pledged to secure repayment of the Certificates. See "Description of Certificates" beginning on page 39.

# Our ability to redeem a Certificate at maturity or make interest payments is subject to the availability of funds.

If we have insufficient cash and liquid assets to redeem a Certificate when it matures, an investor will not be repaid until we have sufficient cash resources to do so. In addition, (i) if yields on our mortgage loan investments fall below the rates we pay on our investor Certificates; (ii) if demand for new Certificates decreases significantly or ceases altogether; (iii) if there is a significant decrease in the renewal rate of Certificates resulting in a substantial increase in redemptions; or (iv) if a significant number of our church mortgage loans default on their mortgage obligations, the Fund's financial condition could adversely affect its ability to redeem or make required payments on the Certificates. In order to meet our payment obligations on principal and interest on the Certificates, we will rely on the mortgage interest payments we receive from borrowers, origination fees, the sale of Certificates and working capital we maintain. We also have established a short-term line of credit with UPCI, an affiliated entity, which provides the Fund with up to a maximum of \$2,000,000 in operating funds to provide additional liquidity for the Fund. In the event we are unable to make a required principal or interest payment due on the Certificates, investors will have to rely on revenues we generate from the Fund and any security provided by the collateral of the Fund for payment. Nonpayment of a Certificate when due will constitute a default, but only as to that Certificate. In the event of a default in the payment of interest only on the Certificates, you will have no right to accelerate payment of the principal balance of the Certificate. See "Description of Certificates" beginning on page 39.

# We reserve the right to decrease the interest rates on our Term Certificates with thirty (30) days prior written notice.

If we decide to decrease the interest rates on our Term Certificates, we will give investors at least thirty (30) days prior written notice. During this thirty day period, you may choose to redeem all or a portion of your investment without being assessed an early withdrawal or redemption fee. If the Fund chooses to decrease the interest rates on our Term Certificates, the revised rates will be applied to all similarly situated Term Certificates.

### When an investor renews a Certificate at maturity, the interest rate on the new Certificate may decrease.

Unless otherwise prohibited by state law, our Term Certificates automatically renew at maturity for an additional term if not redeemed by the investor prior to maturity. In that instance, the Certificate will be redeemed for the same term and at the current interest rate then in effect for the Certificate. As a result, the interest rate paid to an investor may decrease without further notice upon automatic renewal of a Certificate. See "Description of Certificates", beginning on page 39.

### No assurances can be given that historical renewal rates by investors in the Fund will continue.

Since inception of the Fund, most of our investors have not redeemed their Certificates at maturity and have permitted them to renew automatically for an additional term. For the year ended June 30, 2021, approximately 92%

of the principal amount of Certificates maturing during that fiscal year were renewed for an additional term. No assurances can be given that our investors will continue to renew their Certificates at the rates incurred in previous years. If we incur a significant reduction in our renewal rates, our ability to repay the Certificates may be adversely affected.

# A substantial amount of our Certificates are held by a concentrated number of investors both geographically and in investments made.

At June 30, 2021, one hundred seventy three (173) investors, each having investments of at least \$100,000, owned Certificates in the aggregate amount of \$67,814,167 or approximately 85% of our total outstanding Certificates. Of this amount, \$7,929,940, or 10% of the total outstanding, is held by UPCI affiliated entities. If a significant number of these investors redeemed their Certificates, with or without penalty, or failed to renew their Certificates at maturity, the Fund's liquidity and ability to repay our Certificates could be adversely impacted. Approximately 52% of our investment Certificate balances are held by investors in five (5) states, including California, Louisiana, Missouri, Wisconsin and Texas. No assurances can be given that the Fund will be able to maintain the amounts invested by investors located in these five (5) states should adverse economic conditions in those states negatively impact the reinvestment rate in our Certificates.

## A significant percentage of our outstanding Certificates are either payable on demand or mature in 2022.

As of June 30, 2021, \$39,784,087 or 50% of the total outstanding Certificates were either payable on demand (\$12,582,030) or scheduled to mature in the year ending June 30, 2022 (\$27,202,057).

# The interest rates on our Kingdom Impact Certificates are subject to change.

The Board of Directors of the Fund have reserved the right to make adjustments on the rate of interest paid on our Kingdom Impact Certificates at the beginning of a calendar month. At least thirty (30) days prior to any change in the interest rate of a Kingdom Impact Certificate, we will notify the holder of such change.

## We are subject to changes in interest rates that may adversely affect our ability to repay our Certificates.

We have no control over fluctuations in interest rates and may be adversely affected if we are unable to maintain a sufficient spread between the interest rates we pay on the Certificates and the interest payments that we receive on our outstanding mortgage loans. The earnings that we realize from lending borrowed funds is primarily determined by the difference, or "spread", between the interest rates we pay on the borrowed funds and the interest rates that our borrowers pay us. To the extent that our borrowing costs effectively reduce the "spread" between our interest earning assets and borrowing costs, our ability to make required payments due on the Certificates could be adversely affected.

# No assurance of early redemption if requested.

In general, the Certificates are redeemable prior to maturity upon request, but only in our sole discretion. Thus, holders may not be able to redeem their Certificates prior to maturity, particularly during times when there are a significant number of early redemption requests. In addition, investors will be required to pay an early withdrawal fee if you request an early redemption of your Certificate. See "Description of Certificates – Redemption Prior to Stated Maturity" on page 44 of the Offering Circular.

## Voluntary withdrawals or early redemption of Loan Support Certificates are not permitted.

When a church enters into a mortgage loan with the Fund and members of or supporters of the borrowing church make an investment in a Loan Support Certificate, the proceeds of which will be primarily used to fund a loan to the church, the investor will not be permitted to request an early withdrawal or redemption of the Certificate during the period that the borrowing church's loan with the Fund is outstanding. Investors in Loan Support Certificates should expect to hold the Certificate for the term of the Certificate.

Term Certificates are subject to automatic renewal upon maturity unless redeemed by the Fund or otherwise prohibited by applicable state laws.

When an investment is made in a Term Certificate, the Certificate will be automatically renewed for another term equal to the initial term unless the investor notifies the Fund prior to maturity of the Certificate that the investor does not want to renew the Certificate.

# The Certificates are not rated and there will be no sinking fund for repayment of the Certificates.

We have not obtained a rating for your Certificates from an independent rating agency and we do not intend to request such a rating. Also, there will not be a sinking fund established for the repayment of the Certificates and we must rely on our assets in the Fund and available cash resources to timely repay your Certificates. There is no assurance that we will have adequate cash resources available at the time the Certificates are due.

# From time to time we may offer a premium interest rate for a limited period of time and in limited amounts to new investors.

We are offering investors the opportunity to purchase up to \$10,000 in our Kingdom Growth Certificates. Our Kingdom Growth Certificates are for a eighteen month term, offer a fixed interest rate of 2.25% per annum or the current rate offered for a five year term Certificate, whichever is higher, and are offered at a premium rate when compared to our one-year and three-year Term Certificates. A maximum of \$5 million of our Kingdom Growth Certificates may be issued. The Kingdom Growth Certificates will be limited to new funds invested by an investor that has not previously purchased one of our Certificates. No transfers from a currently held Certificate or reinvestment of Certificate that expires may be used to purchase a Kingdom Growth Certificate. We reserve the right to modify the interest rate on our Kingdom Growth Certificates prospectively and may discontinue offering the Kingdom Growth Certificates at any time.

### We have the right to redeem your Certificate.

We have the right to redeem or prepay your investment upon furnishing you with at least thirty days prior written notice. No assurances can be given that you will be able to reinvest your redemption proceeds in other securities having terms and an interest rate as favorable as the redeemed Certificate. See "Description of Certificates – Redemption Prior to Stated Maturity" on page 44 of the Offering Circular.

# There is no public market for the Certificates and you may be unable to transfer or sell your interest in the Certificates.

There is no public trading market for the Certificates, and no trading market is ever likely to develop. The transferability of the Certificates is subject to restrictions established by applicable state and federal securities laws. Therefore, an investor may be unable to sell any of the Certificates for an indefinite period of time, and the purchase of a Certificate should be considered as an investment to be held to maturity. The principal amounts, interest rates and maturity dates of the Certificates have been arbitrarily determined. See "Description of Certificates – Transfer" on page 46 of the Offering Circular.

# Due to our close relationship with UPCI and the UPCI Stewardship Group, we may be subject to conflicts of interest that potentially could be adverse to our investors.

We have entered into an agreement with the UPCI Stewardship Group pursuant to which the Stewardship Group will provide oversight and management of the day-to-day operations of the Fund. Many of our officers and directors are employees, officers, or directors of the Foundation and/or UPCI. The UPCI Board of Directors also appoints the Fund's Board of Directors. From time to time, the Fund expects to enter into transactions and agreements with one or more of its affiliated entities. While the Fund has adopted conflicts of interest procedures to safeguard the interests of the Fund and its investors, it is possible that a related party transaction could, at a later time, prove to be adverse to an investor's interest. See "Management – Related Party Transactions" on page 37.

## The Certificates may be subordinated to senior secured indebtedness.

We may pledge a portion of our mortgage loans or other assets for a senior secured loan that we enter into for liquidity or working capital purposes. It is our policy, however, that neither the senior secured indebtedness nor the amount of collateral pledged may exceed an amount equal to 10% of our total tangible assets (total assets less intangible assets as defined by GAAP). If we enter into a senior secured credit facility, the holders of a Certificate will be subordinate in interest to such senior debt to the extent collateral is pledged to secure said debt. As of the date of this Offering Circular, we have no outstanding senior secured indebtedness.

# The book value of our financial instruments and other assets set forth in this Offering Circular and our financial statements may not reflect the actual value we would receive in a sale of these assets.

From time to time, we may sell certain assets to provide liquidity or for other purposes. Since book values of some assets are based upon significant judgments by management and other uncertainties, there is no assurance that assets would be sold for an amount equal to their book value.

# Demand for repayment of the Certificates may exceed funds available for repayment.

It is our policy to maintain liquid assets and credit lines equal to at least 8% of the principal balance of our total outstanding Certificates. If the amount of future redemptions and interest payments exceed new issuances, cash reserves and other liquid investments would be used to fund any redemption requests. At June 30, 2021, we had a total of \$79,749,585 of issued and outstanding Certificates. Of this amount, \$27,202,057, or 34% of the total amount invested, will mature in the year ending June 30, 2022. Together, our cash, cash equivalents and marketable securities of \$19,994,858 at June 30, 2021 and \$1,781,662 of scheduled principal loan payments due during the year ending June 30, 2022 may not be sufficient to repay the Certificates that mature in 2022 if a significant number of these maturing Certificates are not renewed. No assurances can be given that our investors will continue to renew their Certificates at historic rates. To assist us in managing our liquidity needs and meet our obligations to pay principal and interest due on our maturing Certificates, we have established a \$2,000,000 line of credit with UPCI. See "Discussion of Financial Data" beginning on page 29.

# There are no income tax benefits with respect to an investment in the Certificates.

The interest paid or payable is not exempt from federal or state income taxes. The interest paid or payable on the Certificates will be taxable as ordinary income to an investor, regardless of whether the interest is received by the investor or retained and compounded by the Fund, unless you purchased the Certificate through an Individual Retirement Account or other tax deferred account. See "Tax Matters" beginning on page 49.

# Investors may not continue to reinvest or renew their Certificates at the rate we have experienced historically.

We depend upon reinvestments and renewals, together with principal and interest payments on our loans, to provide sufficient liquidity to meet current liquidity requirements, including the repayment of principal on our maturing obligations. If investor requirements for repayment of the Certificates upon demand or at maturity were to exceed prior experience, the timely repayment of our outstanding Certificates and other debt obligations could be affected. We may also have investors that purchase amounts in excess of \$100,000 in our Certificates. In that event, the Fund could become dependent on our larger investors reinvesting their Certificates at maturity into new Certificates.

# IRA investments in our Certificates are subject to additional regulatory requirements that must be complied with.

When an investor purchase a Term Certificate or Loan Support Certificate with funds held in an IRA account, the investment must be made in accordance with the requirements imposed for an IRS approved custodian and must comply with federal tax laws which govern investments made through an IRA. The investor will need to maintain sufficient liquidity in the IRA account to make an investment and ensure that the investment will not constitute a non-exempt prohibited transaction. The investment made in a Term Certificate will also need to be valued on an annual basis for tax reporting purposes. An investor should consult with his or her financial consultant or tax adviser before making an investment using funds held in an IRA.

### Risks Related to the Offering

# Our ability to sell Certificates may be affected by changing laws.

We intend to offer the Certificates in one or more states that exempt debt securities offered and sold by tax exempt public charities. While we intend to comply with the "Blue Sky" laws affecting the offer and sale of debt securities where we offer our Certificates, changes in applicable laws and regulations in such states could affect our ability to offer and sell our Certificates in those states. In that event, investors in such states would be unable to make additional investments or invest in new Certificates.

# The ability to add to, renew or reinvest in a Certificate is subject to the securities laws of various states.

While we intent to maintain all required securities registrations, exemptions, permits and qualifications in order to enable our investors to renew their investment or make new investments, we may not continue to be registered or exempt from registration in all states where we currently sell our Certificates. Accordingly, you may not be able to renew or reinvest the proceeds of a maturing Certificate with the Fund if you reside in a state where our Certificates are not registered or exempt at the time you wish to renew, add to or purchase a new Certificate.

## No underwriter has made a firm commitment to purchase the Certificates.

This is a "best efforts" offering and no underwriter will make a firm commitment to purchase the Certificates. We are offering the Certificates for sale directly without the assistance of an underwriter. No assurances can be given as to the principal amount of Certificates that may be sold under the Offering or whether the proceeds received from such sales will be sufficient to accomplish the purposes of the Offering. As an offering of debt securities, the Certificates will compete with other investment opportunities which may be of more or less risk, and which may provide higher or lower yields.

## You will not be able to rely on the review of an independent underwriter.

When an offering is made through an underwriter, the firm generally takes the responsibility of reviewing and approving the offering in accordance with its professional standards and due diligence procedures. Because we are selling the Certificates directly through our directors, officers and employees, you will not be able to rely on an independent underwriter's review of the Offering.

#### THE FUND

# **History of Issuer**

The Fund was organized on March 7, 2011 as a Missouri nonprofit corporation. The Fund has been organized as a subordinate organization that is supervised or controlled by UPCI and operates a loan fund that supports, promotes and enhances the mission of UPCI and its affiliated churches, ministries, districts and affiliated organizations. The debts and liabilities incurred by the Fund are independent from the Foundation and UPCI or any districts, subsidiaries or related entities whose members are members of UPCI churches. Financial reporting for the operations, financial position and cash flows of the Fund will be separately accounted for. As a result, neither the Foundation, UPCI, nor any of its agencies will have any legal obligation with respect to the Certificates.

The principal office and mailing address of the Fund is 36 Research Park Court, Weldon Spring, Missouri 63304-5616. The Fund's telephone number is (636) 229-7900. All loans or financing assistance provided by the Fund to UPCI churches and UPCI affiliated entities will be entirely separate from that provided by any other program, division, agency or district of the UPCI. The Fund's fiscal year ends on June 30. As a separately organized nonprofit corporation under Missouri law, we will maintain independent books and records and will furnish our investors with the Fund's annual audited financial statements and reports.

For the Fund's initial year of operations, the Fund was managed by the Foundation. Under the terms of a Management Services Agreement we entered into with the Foundation, we delegated the responsibility and authority to conduct all operations related to the sale and distribution of the Certificates, our investment activities, as well as administering the organization of, acquisition and underwriting of our loans to the Foundation. Under the terms of an

Amended and Restated Management Services Agreement, the Fund has engaged UPCI's Stewardship Group to assist it in providing oversight of the day-to-day operations of the Fund. Under the terms of an Amended and Restated Management Services Agreement, the Fund paid UPCI's Stewardship Group a fixed management fee of \$150,000 for the year ending June 30, 2021. UPCI's Stewardship Group is also entitled to receive a fee equal to 1.5% of the average amount of invested assets in the Fund calculated on a quarterly basis. UPCI's Stewardship Group is also entitled to receive 2/3 of all loan origination fees generated on the origination of a mortgage loan and any application or processing fees that may be earned in originating or acquiring a mortgage loan asset. For the year ending June 30, 2021, the Fund paid \$781,909 in variable fees assessed on the average amount of assets held in the Fund to the UPCI Stewardship Group. From time to time, UPCI's Stewardship Group may waive all or a portion of these fees to ensure that the Fund meets its capital adequacy and liquidity needs.

### The Foundation

The United Pentecostal Foundation, Inc. was formed as a Missouri nonprofit corporation on October 17, 2003 as a public benefit corporation to encourage, promote, facilitate and motivate the making of and granting of gifts, donations, administration, management and investment of assets given to support the mission, expansion and ministries of UPCI and its affiliated divisions, agencies, boards, commissions and publications (the "Foundation"). The Foundation supports the operations of UPCI and its affiliated divisions, agencies, districts, boards, departments, publications and educational institutions by raising funds through gifts, donations, bequests and devises by deed, conveyances, will or trust.

As a tax-exempt supporting organization under the IRC, the Foundation also administers donor advised funds, endowment funds and charitable gift annuities that benefit the UPCI and its affiliated ministries, agencies, members, churches and districts. The Foundation's activities also include (i) promoting good stewardship among UPCI churches, members and supporters; and (ii) administering funds on behalf of local churches, receiving and holding in trust charitable gifts and devises made by donors, testators or trustors. Through its activities as a tax-exempt supporting organization under Section 501(c)(3) of the IRC, the Foundation provides investment opportunities for UPCI churches, affiliated agencies, districts and educational institutions as well as charitable trust management services. In summary, the Foundation's primary and guiding purpose is to assist UPCI churches and its affiliated entities in their fund raising, asset management, financial and gift planning efforts.

# **United Pentecostal Church International**

The United Pentecostal Church International was organized and formed pursuant to a merger of the Pentecostal Church, Incorporated and the Pentecostal Assemblies of Jesus Christ that became effective in September 24, 1945. As a result of the merger, UPCI was the surviving entity and is organized as a pro forma decree corporation under Missouri law. When the merger was completed in 1945, UPCI had a total of 617 churches in North America. UPCI has been recognized as one of the fastest growing church organizations in North America. As of the date of this Offering Circular, we believe that UPCI now has over 42,000 churches, ministry contacts and preaching points in over 230 countries and territories. In the U.S. and Canada, UPCI has 11,020 ministers, including 4,563 ordained ministers, 2,688 that are under the denomination's general license and 3,769 that are locally licensed. We estimate that there are over 4,838 UPCI churches in the U.S. and Canada and that there are an additional 452 daughter churches affiliated with UPCI in some capacity. In addition to its churches in North America, UPCI has expanded into over 230 other countries and territories around the world with approximately 1,161 missionaries serving outside North America. The Fund's management believes that the total constituency of UPCI internationally is over three million.

According to its mission statement and logo, UPCI seeks to "carry the whole Gospel to the whole world by the whole church". Emphasizing the distinct oneness of God, the revelation of Christ as the son of God in flesh, the new birth experience as evidenced in Acts 2:38 and the pursuit of inward and outward holiness, the UPCI governing structure is built on the importance of the local church as a governing and autonomous body. Under the UPCI governing structure, the local church elects its pastor and leaders, owns its property, approves its own budget, establishes and approves its church membership and conducts all necessary business of the church. Elected ministers from each local congregation meet in sectional, district and general conferences to oversee the general operations of the UPCI. The UPCI administrative offices are located at 36 Research Park Court, Weldon Spring, Missouri 63304-5616 and its telephone number is (636) 229-7900 and its website address is <a href="https://www.upci.org">www.upci.org</a>.

### United Pentecostal Properties, LLC

On December 19, 2019, the Fund formed a single member limited liability company under Missouri law under the name United Pentecostal Properties, LLC ("**UP Properties**"). UP Properties was organized to serve as a real estate holding entity that will hold real property assets acquired from time to time by the Fund in managing its mortgage loan investments or properties, leases, interests in real estate assets that may be acquired by the Fund, or from UPCI, the Foundation or any other UPCI affiliated entity. The Fund serves as the manager of the limited liability company. UPCI has contributed 18.598 acres of raw land located on Highway 70 in Wentzville, Missouri to UP Properties, the Fund's wholly-owned single member limited liability company. The real estate contributed has an estimated value of \$1,619,580.88 million and the gift was made in October, 2021.

## **USE OF PROCEEDS**

The net proceeds that we receive from the sale of the Certificates will be used to pay the expenses of this Offering and provide additional capital for the Fund, which will be used primarily to grant mortgage loans that finance the acquisition, construction or refinancing of facilities used by UPCI churches, schools, colleges, ministries and related ministry projects. Funds from the sale of the Certificates will also be used to repay Certificates as they mature or are redeemed and assist us in meeting our operating expenses. We may also use the proceeds of this Offering to pay fees and deposits in procuring additional capital and funding sources for the Fund. We anticipate, however, that all operating expenses of the Fund will be charged against the Fund's unrestricted net assets, although cash proceeds from the sale of Certificates may be used for operating expenses to the extent that cash flow from other sources is insufficient. Any proceeds from the sale of Certificates that are not immediately used for the purposes set forth above will be invested in interest-earning investments.

There is no minimum amount of Certificates that must be sold in this Offering and there can be no assurance that we will sell all or any of the Certificates. Although the Fund has not identified any specific investments that will be made with the net proceeds of the Offering and our management team will have broad discretion to direct the use of such funds, no proceeds of the Offering may be used for purposes not related to the operation and mission of the Fund as described in this Offering Circular. The amount of proceeds actually used to fund mortgage loans, repay Certificates and provide for operating expenses of the Fund will vary depending on a number of factors, including the amount of Certificates sold to investors, the amount of Certificates redeemed or renewed, demand for new loans and scheduled payments received on our mortgage loan investments.

We will not pay any underwriting fees or selling commissions in connection with the Offering. The following table sets forth the estimated use of proceeds from the Offering:

	<u>Total</u>	<u>Percent</u>
Gross Offering Proceeds <sup>(1)</sup>	\$100,000,000	100.00%
Less Offering Expenses <sup>(2)</sup>	45,000	0.045%
Acquire mortgage loans	89,555,000	89.55%
Pay interest on Certificates	4,000,000	4.00%
Redeem outstanding Certificates	6,000,000	6.00%
Working Capital	400,000	0.40%

<sup>(1)</sup> Assumes all of the Certificates are sold and no discounts in the selling price of the Certificates have been made.

If the actual amount used in any of the categories set forth above is less than the designated amount, any remaining funds may be used for the purposes of this Offering as described in this Offering Circular. All net proceeds available to the Fund will be used to establish and operate the church loan extension fund.

<sup>(2)</sup> These figures are our best estimates of the legal, accounting, printing, filing, and blue sky registration fees that will be incurred in the Offering, all of which will be paid to state agencies, independent professionals and service providers.

## **OUR LENDING ACTIVITIES**

#### General

The proceeds of this Offering will be used by the Fund to provide capital funding for use by UPCI organizations and entities to finance the acquisition of properties, refinance existing facilities, and provide construction funding for expansion or renovation of ministry related facilities. The Fund has been formed to serve as a church loan extension fund that will invest primarily in mortgage loans secured by liens on UPCI churches, affiliated agencies and entities and/or ministry related projects. Our current loan policies provide that the maximum loan granted to any one borrower may not exceed the greater of \$2,500,000 or 5% of our total assets. The Board reviews and makes adjustments to this figure when liquidity and cash management needs warrant a change. From time to time, the Fund has approved exceptions to the Policy; provided that the Board of Directors approves the loan. For example, on February 19, 2020, the Fund's Board of Directors approved a \$6.5 million loan made to Urshan Collegiate Supporting Organization, a Missouri public benefit organization a/k/a Urshan College. Urshan College is an affiliated college supported by UPCI. For a further description of this loan, see "Management—Related Party Transactions on page 38 of this Offering Circular. As of the date of this Offering Circular, we have not established a minimum loan amount for an approved loan.

Our organizational mission is to provide financing assistance to UPCI churches, affiliated agencies, districts, schools, colleges, ministries and ministry related projects that are affiliated with UPCI churches and ministries. We may invest our working capital in mortgage loans, and other investments which enables us to better serve the UPCI ministries, churches and affiliated agencies that obtain loans from the Fund. We generally charge each borrower a fee at the inception of the loan as a loan origination fee and upon any renewal or refinancing of such loan. These loan fees may be paid in cash or added to the principal of the loan under the terms of the applicable financing transaction. Loan origination fees typically range from 1% to 2.5% of the amount financed. In addition, each borrower is required to pay other direct closing costs such as appraisal, survey, title insurance and title examination fees, environmental reports and document preparation expenses.

### **Launch of Loan Fund**

We have been formed for the specific purpose of providing financing assistance to UPCI churches, agencies and affiliated entities. While the Fund is authorized to act as an originator and underwriter of mortgage loans to UPCI churches, agencies and affiliated entities, the Fund initially focused on purchasing loan participation interests in loans made by a commercial lender to a UPCI church or affiliated entity. Each participation interest we acquire from a commercial lender must meet our lending guidelines and underwriting standards. We may also sell loan participation interests we acquire to unaffiliated parties and commercial lenders on a non-recourse basis for liquidity purposes pursuant to which the acquiring entity assumes the risk of any loss on the participation interest in a loan made to a UPCI church or entity. By acquiring a percentage ownership interest in the underlying loan made to a UPCI church or affiliated entity by an originating lender, we will share principal and interest payments received from the borrower in an agreed upon manner.

America's Christian Credit Union, a California state chartered credit union located in Glendora, California with over \$550 million in assets, has been designated by UPCI as a preferred lender for its denominational loans. From time to time, we may acquire participation interests in mortgage loans made to UPCI churches or affiliated entities from ACCU or other financial institutions that meet our underwriting and lending guidelines. When the Fund was launched, we acquired qualifying participation interests in loans made to a UPCI church or affiliated entity pursuant to a non-recourse participation agreement entered into with ACCU as the lead lender. The Fund now originates its own mortgage loans and acts as the servicer for such loans. As of June 30, 2021, the Fund originated all of the loans of its total mortgage loan portfolio. By originating and servicing more of its mortgage loan investments, the Fund has been able to exercise more control over its operating expenses, increase its operating income and improve the profitability of the Fund.

Under a standard form of non-recourse participation agreement, the lead lender will maintain all records, collect all payments and remit monthly to the Fund the appropriate pro rata share of both interest and principal collected on the loans. Our right to take enforcement action with respect to the borrower or collateral on these participation loan interests is subject to cooperative efforts with the lead lender and originator of such loans. We will be responsible for our pro rata share of any extraordinary expenses incurred to preserve the collateral or enforce the lender's rights with respect to such loan in any foreclosure or other collection action.

#### **Loan Policies**

Our Board of Directors has adopted a policy that requires all loans authorized by the Fund to be made to UPCI churches, schools, ministry related projects and facilities, colleges, and UPCI affiliated organizations. From time to time, the Fund may approve a loan made to a church, ministry or organization that has an affiliation with UPCI and has a core mission and doctrinal beliefs that align with UPCI's statement of faith; provided, however, that (i) the Fund's Board of Directors determines that approving such a loan will enhance the Fund's operating income; (ii) strengthen its loan portfolio; and (iii) effectively manage the Fund's mortgage loan investments and net interest margin. In most instances, a loan made for the acquisition, construction, refinancing or expansion of a ministry related facility will be secured by a mortgage lien against the real property owned by the borrower. The Fund may also purchase loans from third parties, enter into joint loan agreements with participating lenders and acquire loans from other UPCI affiliated entities.

Historically, the Fund's mortgage loans have been made to UPCI churches, districts, agencies and related entities and secured by real property located in the U.S. Commencing with this Offering, the Fund has agreed to open the loan fund to UPCI churches, agencies, ministries and organizations located in Canada. All loans made to UPCI churches and organizations that are organized as Canadian legal entities will be secured by real properties located in Canada and each loan will be made in accordance with customary commercial lending practices for church loans made in the Canadian provinces where such loans are made. The Fund's Board of Directors has established a maximum limit equal to 10% of its total mortgage loan assets that may be made to Canadian borrowers.

Our loan policies are adopted and approved by our Board of Directors, are reviewed annually and are subject to amendment at any time. We reserve the right to change our loan policies and procedures from time to time in response to changes in loan demand, interest rates, market conditions and practices of other lenders that provide financing to UPCI affiliated churches, ministries, schools, educational institutions and organizations.

Our Board of Directors determines the loan policies and guidelines we will follow in carrying out the Fund's lending and operational activities and may revise them at any time. Although the policies and guidelines set forth above guide the decision making process that we and the Loan Committee will undertake in reviewing an application, we must make exceptions from time to time when we review a particular application and make decisions as to the amount of the loan, maturity term, interest rate, amortization schedule, fees or other terms of the loan.

To assist us in meeting our operational and administrative expenses incurred in maintaining the Fund, we generally charge our borrowers a loan origination fee. The borrowers will also be required to pay all closing costs, third party costs and associated expenses. From time to time, we may also require that the church's members purchase a minimum amount of Certificates, the proceeds of which will go, in whole or in part, towards funding the loan. In operating the Fund, we intend to keep loan terms made to UPCI borrowers at a level that is more competitive than those generally available from commercial sources.

We have adopted a United Pentecostal Church Loan Fund Policies and Procedural Manual which governs the types of loans we intend to offer in the Fund. This policies and procedural manual will assist us in deciding which loan applicants will qualify for a loan and the amount of the loan to be approved. Loans we intend to make or acquire for the Fund are typically secured by a first mortgage for a period not to exceed 30 years or for a construction loan that will convert to a term loan upon completion of construction. From time to time, we may also approve a second mortgage or deed of trust on the property if the loan otherwise meets our underwriting criteria.

We may also permit a borrower to pledge our Certificates as collateral for a loan in an amount that ensures that the Fund is adequately secured on its loan. When Certificates are pledged to secure a loan, our underwriting guidelines require that the Fund's security interest in such pledged assets be perfected pursuant to applicable state laws. On a limited basis, we may also make loans of operating funds to UPCI affiliated organizations, provided that the loan complies with our loan policies and procedures. As required by the North American Securities Administrators Association Statement of Policy governing church extension fund securities offerings, the amount of any secured indebtedness to which the Certificates are subordinate may not exceed 10% of the Fund's total tangible assets.

We will acquire, invest in or originate a loan after we complete our investigation of the prospective borrower's financial condition, including review of giving patterns, income and expense statements, capital campaign

records and statements and balance sheet information. As of the date of this Offering Circular, our loan policies include the following general requirements:

- monthly loan payments are limited to no more than 30 to 35% of a borrower's average monthly revenues for the year or 12 month period preceding the date of the loan;
- the total secured mortgage debt of any individual borrower shall not exceed three and one half (3 ½) times the borrower's gross revenues for the year or 12 month period prior to the date of the loan;
- the borrower's net cash flow for the year or 12 month period prior to the date of the loan must be equal to or greater than 100% of the proposed annual mortgage payments;
- the loan to value ratio of the mortgage property or collateral after completion of construction may not exceed 75%;
- loan applicants must demonstrate that they will have three years of operating history and financial statements;
- applicants for a real estate term loan with an adjustable rate feature must be qualified at the three or five year interest rate adjustment period rate assuming that a 20 year amortization term is used.

As part of our review process in reviewing a loan application, we require that the applicant submit a loan application, together with supporting documentation. This assessment will focus on the applicant's debt service coverage ratio (net cash flow divided by proposed annual debt service), loan to value ratio (dividing the mortgage loan by the value of the secured collateral), debt service to income ratio (dividing the proposed annual debt service by unrestricted revenue of the borrower) and debt service plus salary to income ratio (proposed annual debt service plus salary exposure divided by unrestricted revenue of borrowers).

Based upon the financial information and loan assessment undertaken, we prepare a comprehensive credit grading matrix which is reviewed by the Fund's Loan Committee. The Fund's Loan Committee consists of at least five members that are appointed by the Fund's Board of Directors. Currently, the Fund's entire Board of Directors serve as the Loan Committee. Our secured loans typically bear interest that is initially fixed for a one, three or five year term, as selected by the borrower when the loan is made. As of the date of this Offering Circular, the initial interest rates we charge on our mortgage loans generally range from 4.00% to 7.45%. For the year ended June 30, 2021, the Fund's average interest rate on its mortgage loans was 5.73%.

After the loan is entered into, our current loan policies provide that the interest rate will be adjusted every year, every three years, or every five years, in accordance with the adjustment term selected by the borrower. In order to provide fund liquidity, the Fund reserves the right to call the loan as of the end of the adjustment term period selected by the borrower. An applicable index interest rate may be reflected in the loan documents signed by the borrower and we may, in our sole discretion, select a different index from to time to time or change the interest rates for new loans at any time.

# **Types of Loans**

We intend to offer, invest in or acquire the following types of loans on behalf of the Fund:

<u>Permanent Loans</u>. Permanent loans are loans secured by a deed of trust or mortgage for periods of 20, 25 or 30 years to be amortized over the corresponding term of the loan. The interest rate on a term loan will be adjusted every year, every three years or every five years, at the option of the borrower. We generally charge a loan origination fee of 1% to 2% of the principal balance of the loan. At the end of the adjustment period, a financial and ministry review of the borrower is conducted and the interest rate reset according to our current rates. The Fund reserves the right to call a loan effective as of the adjustment term selected by the borrower. If a borrower chooses to refinance a loan with an outside lender during the first four years of the loan, the Fund reserves the right to assess a prepayment penalty ranging from 1% to 3% depending on the interest rate adjustment period and year in which the prepayment is made.

<u>Construction Loans.</u> Construction loans will be made for a term of up to eighteen (18) months. During the term of the loan, repayment is on an interest-only basis and the loan will be secured by a first mortgage or a second mortgage behind a Fund owned related first mortgage loan. Upon completion of construction and issuance of a certificate of occupancy, the construction loan will convert to a permanent loan. We generally charge a loan fee in an amount up to 1.5% to 2.5% of the original principal amount of the loan.

<u>Capital Bridge Loans</u>. Capital bridge loans are generally made for a term of up to three years and require the borrower to participate in a multi-year professionally led capital campaign. In most instances, a capital bridge loan provides interim funds during construction or when pursuing a capital improvement effort while the borrower raises additional capital. During the term of the loan, monthly interest-only payments will be required. We will authorize advances on the loan in an amount of up to 70% of all outstanding capital pledges. All capital campaign proceeds will be required to be deposited into a segregated account which can only be drawn down to reduce the outstanding principal balance of the bridge loan. For each capital bridge loan we make, the borrower will be required to provide a first mortgage or a second mortgage behind the first mortgage we hold on secured real estate collateral. We generally charge a loan fee of 1% to 2% of the principal amount of the bridge loan.

**Participation Interests.** The Fund has acquired and may continue to acquire participation interests in qualifying loans made by ACCU, or another commercial lender, to UPCI churches and related agencies and institutions. When the Fund acquires a participation interest, it acquires an ownership interest in the loan originated by the originating lender. Under a participation interest agreement, participating lenders will share principal and interest payments received from the borrower in an agreed upon manner. When we acquire a participation interest, the lead lender will maintain all records, collect all payments and remit monthly the appropriate pro rata share of both interest and principal collected on the loans. In that instance, the commercial lender will serve as the lead lender and originator of the loan. In each instance, any participation interest we acquire on behalf of the Fund must be made on terms and conditions that comply with our lending policies and guidelines. For any participation interest we acquire, we will require that a first or co-first mortgage or deed of trust be held as collateral for the Fund.

When we acquire a participation interest on behalf of the Fund, we will pay an annual loan fee to the originating and lead lender for the loan as from time-to-time agreed upon when the participation interest is acquired. These participation agreements typically provide that we will share ratably in the collection costs incurred by the lead lender in preserving the collateral or enforcing the lender's rights with respect to the loan.

### **Interest Rates**

We offer loans with fixed interest rates for up to 12 months, 36 months or 60 months, at the option of the borrower, but with payments based upon an amortization schedule for up to 30 years. Our loan agreements with a borrower usually provide that we may call the loan at the end of any interest rate adjustment period. If we do not call the loan, the interest rate on the note will adjust to the then current interest rate for the 12, 36 or 60 month term. The terms offered to borrowers regarding interest rates, maturities, points and fees are determined from time to time by our Board of Directors based upon risk evaluation, the cost of funds, our operating expenses and expenses incurred in arranging for the loans and general market conditions.

## **Loan Committee Review and Approval Process**

Each loan applicant submits its loan application to us for review for compliance with the loan guidelines and standards established by our Board of Directors. We have established a Loan Committee, the members of which are appointed by Board of Directors of the Fund. Our Loan Committee reviews the creditworthiness of a borrower and oversee the rates, terms and conditions of each loan. Our Loan Committee meets on a regular basis to review and consider loan requests. Upon approval by the Loan Committee, we furnish a letter of commitment to the borrower. The Loan Committee has the authority to approve any exceptions to our lending policies, but must report the exception to our Board of Directors for its review. Currently, the entire Board of Directors serves as the Loan Committee.

For the review and approval of loans equal to or less than \$150,000, the Board of Directors has created a "Small Loan Committee" comprised of three (3) members. The Small Loan Committee is a sub-committee of the Loan Committee and performs all of the Loan Committee functions related to review and approval of borrower funding requests equal to or less than \$150,000. The Small Loan Committee decisions must be reported to the Loan Committee and the Board of Directors.

The review process undertaken by the Loan Committee includes an analysis of the creditworthiness of the borrower, the feasibility of the project and an analysis of the value of the collateral. Upon borrower acceptance and delivery of a signed a Commitment Letter, the Loan Committee relies on financial statements, annual budgets, credit reports, attendance records, contracts with builders and architects, if any, and may require that independent appraisals of the properties to be mortgaged be submitted by the borrower. At that point, a title insurance commitment is ordered and arrangements made for the provision of mortgage title insurance, and services of an appraiser, a professional independent accountant to prepare appropriate financial statements and an environmental consultant may be required in order to close a loan that we may authorize.

For mortgage loans we originate, acquire or invest in, we typically require title insurance, fire and extended coverage insurance and we typically use standard mortgage and security documents in the state where the real property collateral is located. We generally require that payment of principal and interest on all loans be made in equal monthly installments. All loans that we originate may be prepaid at any time without penalty. For any loans that we acquire as a participation interest, the originating lender may impose a prepayment penalty of 1% to 3% depending on the time of prepayment and if the prepayment is made with funds from an external lending institution.

# Loan Repayment

Loan payments from borrowers ordinarily will be required monthly. However, some loans to borrowers will require weekly or other repayment schedules as determined to be appropriate. Late payments will result in the charging of a fee. No prepayment penalty will be imposed on the loans that we originate. To the extent we acquire a loan participation interest, the lead lender may impose a prepayment penalty of 1% to 3% depending on the time of prepayment and if the prepayment is made with funds from an external lending institution.

## **Underwriting Requirements**

Our lending policies generally require the normal protections afforded by church extension fund lenders. Most loans require title insurance, surveys, appropriate resolutions of the borrower, evidence of the property value, and fire, builder's risk and extended coverage insurance. For certain construction loans, payment and performance bonds also may be required. Mortgage loans are generally limited to 75% of the property value. For the purposes of determining such property value under our current loan policies, the value of the land and existing facilities, as well as the future value of new construction, is considered. Typically, a borrower cannot borrow more than 35% of its average monthly revenues received for its most recent year of operations. We have adopted a loan policy that restricts us from making unsecured loans in excess of 5% of the aggregate balance of the Fund.

# **Credit Rating Monitoring of Loans**

We track and review the credit quality of our loan applicants using various ratios including debt service coverage, loan to value of the collateral, debt service to total income and debt service plus salaries compared to total income. We use these primary ratios to develop an expected range of ratios for five categories: excellent, good, fair, marginal and substandard. We evaluate an applicant's score for each primary ratio and assign a score to the applicant. For any loan we approve, we seek to qualify applicants with a credit grading matrix of at least "fair". We also intend to develop an assigned credit grade to all of our outstanding loans in the portfolio. If management has manually assigned a grade within the previous thirty months to a loan, that grade will be used. For all other loans, we intend to rely on the primary ratios, together with payment history, ratio of current mortgage balance to original balance of the loan and the length of time the loan has been outstanding in order to determine an assigned loan grade. We expect to implement an internal risk profile for our mortgage loan portfolio by the close of the year ending June 30, 2022.

# **Allowance for Loan Losses**

We maintain a loan loss reserve for contingent loan losses that can be reasonably predicted and for contingent loan losses that may occur at irregular or unpredictable intervals. The amount of the loan loss reserve is estimated based on the following considerations: (i) historical loss experience; (ii) delinquency trends and levels; (iii) non-accrual trends and levels; (iv) loan growth; (v) maturity trends; (vi) loan-to-value ratios; and (vii) credit policy changes. We may also establish a loan loss reserve for a specific loan in an amount to cover the projected loss associated with such loan. As of June 30, 2021, the aggregate allowance for loan losses was \$384,565. The Fund has had no loan charge-offs and has never initiated a foreclosure action since its inception.

### **Loan Delinquencies**

As of the date of this Offering Circular, we have no loans in our loan portfolio that are ninety days or more past due. Since the Fund has been organized to provide cost-effective financing options to UPCI churches and ministries, we may, but can provide no guarantees or assurances, make accommodations and refinancing arrangements with our borrowers whose payments are not current. In that instance, the Fund offers advice and counsel to our borrowers and may, from time to time, refinance, restructure or provide concessions to the borrower in order to enable the borrower to satisfy its repayment obligation without foreclosure. Since inception, the Fund previously had no delinquent or impaired loans and no troubled debt restructurings in its loan portfolio. No assurances can be given that the Fund will be willing to refinance, restructure or work out a delinquent loan in the future.

From time to time, the Fund may enter into a forbearance agreement, change-in-terms agreement or grant concessions to a borrower in an effort to protect its investment in the loan and enable the borrower to restructure its debt obligation.

# **Covid-19 Economic Relief Program**

In response to the global pandemic, its effect on the economy, restrictions on public gatherings and impact on churches and ministries, the Fund has offered a pandemic relief program that included the following options:

- (1) three months of interest only payments, followed by a resumption of principal and interest payments (no change in amortization or maturity term), thereby resulting in a small balloon payment at maturity;
- (2) six months of interest only payments, followed by a resumption of principal and interest payments (no change in amortization or maturity term); or
- (3) two to three months of deferred payments, with principal and interest payments thereafter resuming (deferred amounts added to the loan balance) at a recalculated principal and interest payment.

The Fund's emergency relief program approved by the Board of Directors authorized the Fund's officers to combine the features of any of the three options listed above; provided, however, that Board approval was required for any increase in the loan amount or material change in the terms of the loan or relief granted in excess of three months.

As of the date of this Offering Circular, the Fund granted pandemic related relief to ten of its businesses. The relief granted included the following results:

- two churches received a three month payment deferral;
- one church received a two month payment deferral;
- three churches received a one month payment deferral;
- four churches received interest-only payment arrangements (three received three months of interest-only payments and one church received four months of interest-only payments).

All of the churches that received economic relief under the COVID-19 program offered by the Fund have returned to normal principal and interest payments.

# **Operation of Church Loan Extension Fund**

While the Board of Directors and principal executive officers of the Fund exercise authority over and carry out our lending and investing activities, we generally rely on third party providers to assist us in closing our loans, servicing and administering the loans, processing loan applications, communicating with borrowers and administering our day-to-day operations. To assist us in identifying qualified borrowers for the Fund, we or the UPCI Stewardship Group may enter into independent consulting agreements from time to time with a mortgage loan originator to provide us with qualified loan applicants. Each independent originator will be responsible for finding, evaluating and

presenting appropriate loan documentation that will enable our Loan Committee to act upon and review a loan application.

Our principal executive officers and Board of Directors provide oversight to operation and administration of the Fund. These duties generally include (i) serving as loan underwriter and manager of the Fund; (ii) investigating and evaluating lending opportunities that are consistent with the Fund's mission and objectives; (iii) investigating, selecting, and developing relations with prospective borrowers seeking mortgage loans from the Fund; (iv) tracking the borrower's loan performance, financial status and credit quality of the mortgage loan; (v) maintaining proper financing reporting and accounting for the operation of the Fund; (vi) providing oversight of the investments and assets of the Funds; and (vii) reviewing and analyzing monthly financial reports and portfolio status reports and making adjustments as may be needed to our lending and collection policies to insure the safety of the assets in the Fund and profitability of the Fund.

Management Services Agreement. We engaged the Foundation to provide management, loan servicing, underwriting and investment related services on behalf of the Fund for our initial year of operations. Under an Amended and Restated Management Services Agreement, we appointed UPCI's Stewardship Group to serve as our manager of the Fund. UPCI's Stewardship Group may, in its sole discretion, engage third party service providers to assist it in carrying out its duties under the Amended and Restated Management Services Agreement. In carrying out its duties on behalf of the Fund, the UPCI Stewardship Group will originate and underwrite any direct loans made by the Fund and will purchase loan participation interests, loan investments and enter into sales transactions in accordance with instructions and authorizations provided by the Fund.

The UPCI Stewardship Group carries out and performs the day-to-day operations of the Fund and represents and acts as agent for the Fund in negotiating with and communicating with prospective borrowers, loan servicing agents, financial institutions, lenders, consultants, mortgage loan originators, appraisers, title agents, attorneys, accountants, brokers and governmental authorities in implementing the purpose of the Fund. The Fund has also engaged the UPCI Stewardship Group to handle and coordinate the closing of all loans or loan participation interests that are originated by or acquired by the Fund and monitor the administration and performance of such loans on a regular basis.

The loan processing, underwriting and investment management services provided by the UPCI Stewardship Group, or any other third-party service provider will be reviewed by the Fund's Board of Directors and Loan Committee at its regularly scheduled meetings.

**Participation Agreements.** The Fund has acquired and may continue to acquire loan participation interests from ACCU, a Glendora, California based state chartered credit union with over \$550 million in assets, or other financial institutions that make loans to UPCI churches. When we acquire a participation interest from a lead lender, all servicing activities for the loans we acquire will be provided by the lead lender under the terms and conditions of a non-recourse participation agreement.

Under the terms of a standard form of participation agreement, the lead lender's duties include, but are not limited to, the following: (i) servicing and administration of the mortgage loans acquired as a participation interest on behalf of the Fund; (ii) collecting and disbursing all mortgage loan payments, escrows and deposits for any participation interest loans; (iii) establishing and maintaining custodial and servicing accounts for any participation interest loans; (iv) enforcing loan terms and borrower's obligations under the loan documents; (v) periodic review of each mortgage loan file; (vi) safeguarding the Fund's interest in the property and rights under each participation interest we acquire and exercising our remedies in connection with defaulted non-performing loans; (vii) foreclosing upon, managing and disposing of properties securing the participation interests; and (viii) maintaining accurate books and records with respect to the participation interests that are made by or acquired from the Fund.

Any attorneys' fees, collection costs, insurance and other expenses that are incurred in connection with the exercise of our enforcement remedies under the mortgage loan documents are our responsibility, although we are entitled to recoup such expenses from the borrower in the process of pursuing our enforcement remedies.

# Liquidity

We intend to offer the Certificates from time to time to match the demand for loans that we reasonably anticipate and to make mortgage related investments from the Fund as soon as is reasonably practical after receipt of

such funds. We expect to operate the Fund on a positive margin based upon the spread between the interest, fees and revenues that we generate and the interest costs that we will pay on the Certificates. Our Board of Directors has also approved policies and procedures to mitigate interest rate risk. We expect that most loans we approve will have interest rates that will be adjusted every year, every three years or every five years, at the option of the borrower. By using interest rates that will adjust from time to time, the Fund will have a level of protection in regards to any major interest rate fluctuations in the marketplace.

In administering the Fund, we intend to manage the maturities of our loan investments to provide for our expected liquidity needs and we have entered into a short-term line of credit borrowing facility with UPCI, an affiliated entity, to provide us with up to a maximum of \$2,000,000 in additional liquidity. As of the date of this Offering Circular, the Fund has no outstanding balance on its UPCI credit facility. Our Board of Directors has adopted a policy requiring that we maintain sufficient operational reserves, together with short-term borrowing capabilities and expected cash from our lending activities and operating funds, sufficient to permit us to timely pay any interest and principal due on the Certificates. Should these resources be insufficient from time to time, we may seek to sell mortgage loan assets or participation interests in our loans in order to meet our cash flow demands

### **Outstanding Loans and Loan Participations**

As of June 30, 2021, the Fund holds 169 mortgage loan investments in its portfolio. The following table provides additional information regarding our mortgage loan investments:

	Outstanding Principal	Aggregate Outstanding	Percent of Loan
Number of loans	Amount Per Loan	<b>Principal Amounts</b>	<b>Portfolio</b>
60	Less than \$150,000	\$ 4,840,564	7%
46	\$150,000 - \$299,999	10,137,090	16%
48	\$300,000 - \$749,999	22,172,659	35%
<u>15</u>	\$750,000- \$2,500,000	26,946,792	<u>42%</u>
169	TOTAL	<u>\$ 64,097,105</u>	<u>100</u> %

The following table provides information as of June 30, 2021 pertaining to our mortgage loan investments originated and wholly-owned by the Fund:

<u>State</u>	<b>Balance</b>		
AK	\$ 324,771.54		
AK	\$ 413,721.24		
AL	\$ 69,556.94		
AL	\$ 168,000.00		
AL	\$ 321,656.91		
AL	\$ 344,642.43		
AR	\$ 168,515.01		
AZ	\$ 151,189.66		
AZ	\$ 352,392.45		
AZ	\$ 466,561.65		
AZ	\$ 642,441.08		
AZ	\$ 1,489,676.95		
CA	\$ 147,108.17		
CA	\$ 159,108.41		
CA	\$ 378,255.08		
CA	\$ 392,199.00		

CA	\$ 602,600.01
CT	\$ 92,338.08
CT	\$ 330,732.28
CT	\$ 663,579.52
DC	\$ 322,270.69
FL	\$ 6,512.34
FL	\$ 7,620.65
FL	\$ 74,072.14
FL	\$ 149,069.85
FL	\$ 192,636.63
FL	\$ 223,962.02
FL	\$ 356,698.40
FL	\$ 383,604.61
FL	\$ 579,536.80
FL	\$ 743,632.81
FL	\$ 744,356.88
FL	\$ 959,667.02
FL	\$ 2,034,448.75
GA	\$ 55,500.66
GA	\$ 83,626.38
GA	\$ 141,446.78
GA	\$ 198,163.61
GA	\$ 270,578.00
GA	\$ 310,863.25
GA	\$ 485,516.28
IA	\$ 76,266.17
IL	\$ 53,890.11
IL	\$ 172,720.42
IL	\$ 290,933.14
IL	\$ 743,012.25
IN	\$ 7,869.83
IN	\$ 41,238.82
IN	\$ 52,314.75
IN	\$ 105,248.25
IN	\$ 111,923.56
IN	\$ 123,181.92
IN	\$ 142,649.68
IN	\$ 272,175.50
IN	\$ 295,584.51
IN	\$ 342,841.26
IN	\$ 357,751.22
IN	\$ 503,741.17
IN	\$ 829,565.31
-	•

KY	\$ 74,038.13
KY	\$ 131,979.44
KY	\$ 221,824.44
KY	\$ 280,782.22
LA	\$ 149,345.59
LA	\$ 162,169.60
LA	\$ 198,270.09
MA	\$ 448,448.72
MD	\$ 510,873.10
MD	\$ 708,403.58
MI	\$ 30,108.01
MI	\$ 81,240.20
MI	\$ 144,000.00
MI	\$ 180,162.87
MI	\$ 239,447.36
MI	\$ 299,002.51
MI	\$ 306,402.19
MI	\$ 414,494.13
MO	\$ 5,439.58
MO	\$ 75,577.85
MO	\$ 80,437.48
MO	\$ 95,050.00
MO	\$ 132,661.31
MO	\$ 186,508.23
MO	\$ 242,648.10
MO	\$ 309,999.86
MO	\$ 504,481.10
MO	\$ 669,077.44
MO	\$ 807,479.44
MO	\$ 1,006,046.84
MO	\$ 2,192,868.91
MO	\$ 6,500,000.00
MS	\$ 131,135.19
NC	\$ 14,537.64
NC	\$ 50,774.49
NC	\$ 80,899.93
NC	\$ 125,317.89
NC	\$ 231,356.77
NC	\$ 237,048.93
NC	\$ 352,728.15
NJ	\$ 15,000.00
NJ	\$ 15,137.25
NJ	\$ 67,137.97

177	
NJ	\$ 163,354.99
NJ	\$ 295,606.30
NM	\$ 119,540.95
NM	\$ 225,784.55
NY	\$ 109,414.17
NY	\$ 154,803.66
NY	\$ 283,591.44
NY	\$ 290,443.11
NY	\$ 293,108.33
NY	\$ 1,033,652.09
ОН	\$ 49,106.68
ОН	\$ 54,445.88
ОН	\$ 97,037.91
ОН	\$ 185,940.19
ОН	\$ 186,749.57
ОН	\$ 247,073.22
ОН	\$ 586,297.14
OK	\$ 132,896.65
OR	\$ 153,984.26
PA	\$ 87,000.00
PA	\$ 149,836.90
PA	\$ 237,088.53
PA	\$ 422,153.04
PA	\$ 606,852.41
SC	\$ 338,660.80
SC	\$ 526,103.80
SC	\$ 651,312.48
TN	\$ 216,056.51
TN	\$ 245,627.54
TX	\$ 4,051.71
TX	\$ 6,530.99
TX	\$ 6,612.48
TX	\$ 30,998.58
TX	\$ 49,285.74
TX	\$ 89,601.33
TX	\$ 114,939.67
TX	\$ 129,460.85
TX	\$ 143,693.93
TX	\$ 163,644.53
TX	\$ 179,698.50
TX	\$ 184,875.09
TX	\$ 189,886.48
TX	\$ 207,661.94
L	

TX	\$ 282,284.27
TX	\$ 282,926.60
TX	\$ 310,619.43
TX	\$ 327,537.03
TX	\$ 476,693.49
TX	\$ 535,407.92
TX	\$ 584,265.02
TX	\$ 835,061.34
TX	\$ 898,189.77
TX	\$ 2,115,417.70
TX	\$ 2,283,156.46
TX	\$ 2,611,561.03
UT	\$ 318,438.25
VA	\$ 199,034.40
WA	\$ 113,106.15
WA	\$ 225,077.70
WI	\$ 35,342.49
WI	\$ 59,319.62
WI	\$ 109,961.82
WI	\$ 301,177.91
WI	\$ 380,503.35
WI	\$ 470,711.06
WV	\$ 107,126.84
WV	\$ 1,350,000.00
-	

# FINANCING AND INVESTMENT ACTIVITIES

# **Financing Activities**

The primary method that the Fund will use to finance its lending and operational activities is the sale of Certificates. We also expect to generate cash flow from principal and interest payments received from borrowers on outstanding loans we have made. We may also raise funds from the sale of participation interests or whole loans we have acquired, invested in or originated. Additionally, we expect to receive income from our cash, time deposits and investments in short-term marketable securities.

# **Liquidity Policies**

The Fund has adopted a policy that requires that we maintain minimum liquid assets and available unused line of credit borrowing equal to at least 8% of its outstanding Certificates. As of the date of this Offering Circular, we have established a \$2,000,000 credit facility with UPCI to assist us in managing our liquidity needs. See "Our Lending Activities – Liquidity; Allowance for Loan Losses".

### **Investment Activities**

The Fund manages its cash requirements needed to finance new loans, make interest payments on the Certificates and provide funds for redemptions of Certificates. To the extent that proceeds received from the sale of Certificates is not needed for these purposes, the Fund may temporarily invest these sums as cash, cash equivalents or

readily marketable securities for the purpose of providing a source of funds for the future. The Fund has adopted an investment policy that restricts investments to those assets that can be liquidated within a reasonable period of time.

The Board of Directors of the Fund is responsible for establishing and revising the Fund's investment policies. To provide funding for loan commitments and redemption requests and to provide for payment of principal and interest due on the Certificates, we intend to maintain an investment portfolio consisting of cash, marketable securities and other liquid assets. Under our investment policy, no more than 5% of the total portfolio may be invested in a single security, with the exception of U.S. Treasury and government securities. The Fund's President has the responsibility of implementing the policy. Our general policy is to use all reasonable efforts to maintain cash, cash equivalents, time deposits, and marketable securities at a level equal to at least 8% of our outstanding liabilities. If we enter into a short-term credit facility, we will include the unused portion of such facility as a liquidity source, provided that the portion represented by cash, cash equivalents, time deposits and marketable securities must equal at least 6% of our outstanding liabilities.

Our investment policy provides for a mix of short term investments, fixed income securities and, to a limited extent, equity securities. We seek to limit our exposure to significant swings in the securities markets by investing primarily in short-term to intermediate term investment grade fixed-income securities and adopting asset class diversification practices. Fixed-income investments are generally restricted to corporate bonds, preferred stocks, U.S. government agency securities, U.S. government mortgage backed securities and U.S. Treasury securities. Short-term investments are generally made in U.S. Treasury Bills, U.S. Government Agency securities, money market funds, corporate commercial paper, money market accounts and certificates of deposit.

The following schedule identifies the type; amount and percentage of investments held by the Fund at June 30, 2021, 2020 and 2019, respectively.

	<u>2021</u>	<u>Percentage</u>	<u>2020</u>	<u>Percentage</u>	<u>2019</u>	<u>Percentage</u>
		of Total		of Total		of Total
Cash and money market funds	\$16,296,234	81%	\$11,901,383	76%	\$9,819,401	80%
Certificates of Deposit	\$3,698,624	19%	\$3,662,324	24%	\$2,374,952	20%
Total Investments	\$19,994,858	100%	\$15,563,707	100%	\$12,194,353	100%

The Fund's net realized and unrealized gains (losses) from its investments for the years ended June 30, 2021, 2020 and 2019 are as follows:

<u>2021</u> *	<u>2020</u> *	<u>2019</u> *	
(\$47,943)	\$148,962	\$73,544	

\* The Fund's investments consist solely of certificates of deposit, brokered certificates of deposit, cash, and debt securities. The net realized and unrealized gains listed above are derived from the investment statements provided by RBC Capital Markets, America's Christian Credit Union and sponsor of an investment certificate purchased by the Fund.

### DISCUSSION OF FINANCIAL DATA

The Fund is a not-for-profit corporation affiliated with UPCI and has been organized to provide financing assistance to UPCI churches, schools, colleges, district agencies, missions, ministries and ministry related projects. We established the Fund on March 7, 2011 and our current portfolio, as of June 30, 2021, consists of one hundred sixty nine (169) mortgage loans with an aggregate principal balance of \$63,712,540, net of allowance for doubtful loans. The average loan size (including loan participations) in our portfolio is \$379,272 with interest rates ranging from 4.00% to 7.45%. From time to time, we have offered hardship loans to UPCI churches with a 1% interest rate that have suffered a catastrophic loss due to a hurricane or a natural disaster. Currently, we hold three of such loans.

We intend to maintain a loan loss reserve for contingent loan losses that can be reasonably predicted and that may occur at irregular or unpredictable intervals. The amount of the loan loss reserve is estimated based on the following considerations: (i) historical loss experience; (ii) delinquency trends and levels; (iii) non-accrual trends and levels; (iv) loan growth; (v) maturity trends; (vi) loan-to-value ratios; and (vii) credit policy changes. We may also establish a loan loss reserve for a specific loan in an amount to cover the projected loss associated with such loan. Since inception, we have never had a delinquency on any of our mortgage loan investments and we expect that all of the loans in our portfolio will continue to perform in accordance with their mortgage loan agreements.

We manage the maturities of our loan investments to provide for our expected liquidity needs. As of the date of this Offering Circular, we have never been delinquent on any payments made to Certificate holders. We may also utilize our short-term line of credit borrowing facility with our affiliated entity, UPCI, to provide us with additional liquidity and should the need arise, we may seek to sell mortgage loan assets or participation interests in our loans in order to meet our cash flow demands. As of the date of the Offering Circular, we have timely met our obligations to pay principal and interest due on the Certificates.

To the extent that our operating revenues are sufficient to cover the principal and interest payments on our Certificates, provide for a sufficient liquidity reserve and meet our operating expenses, we may make periodic distributions to UPCI ministry causes, church planting projects, ministry projects, missions and other ministries.

# **Financing Activities**

We finance our operations primarily through the sale of Certificates and payments of interest and principal we receive on our mortgage loan investments. In addition, we may from time to time purchase or sell loan participation interests to commercial lenders. We also receive income from our cash and interest bearing accounts. Finally, for the years ended June 30, 2020 and 2019, we received capital contributions of \$1,000,000 and \$50,000, respectively, from UPCI affiliated entities to assist us in capitalizing the Fund. For the year ended June 30, 2021, UPCI made no contribution to the Fund. The Fund made a \$250,000 contribution to the Urshan Collegiate Supporting Organization, a UPCI affiliated educational institution, in 2021.

# Sales and Redemptions of Certificates in 2021

During the fiscal year ended June 30, 2021, we received \$21,769,211 from sales of Certificates and our investors reinvested \$1,801,574 of interest payments into our Certificates. We also had \$20,735,181 of our Certificates that matured and were renewed or reinvested in new Certificates and we paid out \$11,472,210 for matured and redeemed Certificates.

### Renewals

Historically, a significant percentage of our Certificates which mature during the year are renewed or reinvested into a new Certificate. For the past three years, the average reinvestment rate was approximately 85%, with the renewal rate for each year listed on the following table:

Year	Reinvestment Rate (Principal Only)
2021	92%
2020	87%
2019	77%

While our historical experience indicates that a substantial portion of the principal balance of our maturing Certificates is reinvested in a new Certificate, no assurances can be given that these historical reinvestment rates will continue.

# **Certificate Maturity Information**

As of June 30, 2021, the scheduled maturity dates and amount of principal due on such dates for our investor Certificates are as follows:

Year Ending June 30	<b>Total Principal Maturing</b>
Kingdom Impact	\$12,582,030
2022	27,202,057
2023	7,480,717
2024	14,613,952
2025	7,333,939
2026	<u>10,536,890</u>
Total	<u>\$ 79,749,585</u>

# **Outstanding Certificates**

We had the following Certificates outstanding on June 30, 2021:

<u>Type</u>	Non-IRA	IRA
Kingdom Impact	\$12,592,030	*
One-year	\$14,460,986	\$ 166,593
Three-year	\$13,909,497	\$ 897,936
Five-year	\$33,723,253	\$3,999,290
Total:	\$74,685,766	\$5,063,819

<sup>\*</sup> Kingdom Impact Certificates may not be purchased through an IRA Investment.

### 2021 Financial Overview

The Fund's financial results for the year ended June 30, 2021 can be summarized as follows:

- The Fund generated a positive change in net assets of \$108,865;
- Total assets increased to \$84.0 million as compared to \$71.9 million at June 30, 2020;
- Mortgage loan investments totaled \$63.7 million at June 30, 2021, as compared to \$56.0 million at June 30, 2020:
- The Fund had no non-performing or delinquent loans at June 30, 2021 and at June 30, 2020;
- Cash and liquid assets totaled \$16.2 million at June 30, 2021, as compared to \$11.9 million at June 30, 2020;
- Total investment certificates outstanding total \$79.7 million at June 30, 2021, as compared to \$67.6 million at June 30, 2020;
- Interest income on its mortgage loan investments totaled \$3.5 million for the year ended June 30, 2021, as compared to \$2.9 million at June 30, 2020;
- The Fund made \$11.0 million in new loans in 2021, as compared to \$14.9 million in 2020;
- The Fund received \$3.3 million in principal payments on its outstanding loan investments, as compared to \$2.3 million in 2020:
- The Fund received \$21.7 million in proceeds from new investments in Certificates for 2021, as compared to \$11.4 million in Certificates redeemed;
- For the year ended June 30, 2020, the Fund received \$19.9 million in proceeds from the sale of Certificates, as compared to \$6.8 million in payments made to redeem maturing Certificates;
- The average rate of return on the Fund's outstanding loans is 5.73% and the average interest rate paid on the Fund's Certificates was 2.58%, thereby resulting in a net interest spread of 3.15% for 2021, as compared to 2.88% for 2020;
- The Fund's net assets increased from \$4.2 million at June 30, 2020 to \$4.3 million at June 30, 2021.

The Fund continued to generate positive net assets, increase its cash and cash equivalents, mortgage loan investments and sales of its investment certificates for the year ended June 30, 2021. In addition, the Fund received no capital contribution from its affiliated entity, UPCI, for the year ended June 30, 2021. For the years ended June

30, 2020 and 2019, the Fund received capital contributions of \$1 million and \$50,000 from UPCI, respectively. For the year ended June 30, 2021, the Fund also made a \$250,000 gift to the Urshan Collegiate Supporting Organization, a UPCI affiliated and sponsored educational institution.

Net cash provided by operating activities in 2021 was \$1.88 million, as compared to \$2.72 million in 2020. In 2020, the Fund received a \$1 million contribution from its affiliated entity, UPCI. Cash proceeds from the sale of Certificates, net of redemption, provided \$10.3 million in net cash for the Fund for the year ended June 30, 2021. Total assets of the Fund increased to \$84.0 million at June 30, 2021, as compared to \$71.9 million at June 30, 2020.

# 2020 Financial Results

Our financial condition and results for the year ended June 30, 2020 is summarized below:

- \* The Fund's mortgage loan investments increased from \$43.4 million in 2019 to \$56.0 million at June 30, 2020:
- \* The Fund's aggregate amount of Certificates that are issued and outstanding went from \$52.9 million in 2019 to \$67.6 million at June 30, 2020;
- \* The Fund's net assets increased from \$2.8 million in 2019 to \$4.1 million at June 30, 2020;
- \* Total assets of the Fund increased from \$55.7 million in 2019 to \$71.8 million at June 30, 2020;
- \* The Fund generated positive earnings of \$1.34 million, \$527.5 thousand and \$381.4 thousand for the years 2020, 2019 and 2018, respectively;
- \* New loans made totaled \$14.9 million, \$10.3 million, and \$12.5 million in 2020, 2019 and 2018, respectively;
- \* The Fund generated net interest income of \$1.1 million, \$1.1 million, and \$931.0 thousand in 2020, 2019 and 2018, respectively;
- \* The Fund sold \$19.9 million, \$15.9 million, and \$9.8 million in Certificates in 2020, 2019 and 2018, respectively;
- \* The Fund generated \$3.0 million in interest and dividend income in 2020 as compared to \$2.5 million in 2019 and \$2.1 million in 2018; and
- \* Although the Fund has never had a loan charge-off or initiated a foreclosure action, the Fund closely monitors and adjusts its allowance of loan losses as the total amount of its mortgage loans continue to grow.

Since inception of the Fund in 2011, we have been strategically growing our net assets, mortgage loan portfolio and total amount of Certificates invested in the Fund. Our total assets grew from \$55.7 million at June 30, 2019 to \$71.8 million at June 30, 2020. Net assets grew from \$2.8 million at June 30, 2019 to \$4.1 million at June 30, 2020.

In 2020, our net mortgage loan investments increased to \$56.0 million, as compared to \$43.4 million at June 30, 2019. During the year ended June 30, 2020, we also continued to originate and underwrite direct loans to UPCI churches and agencies. As of June 30, 2020, all \$57.0 million of our loan portfolio were loans we originated and for which we act as servicing agent. Interest payments received on our net mortgage loans for 2020 totaled \$2,822,240, as compared to \$2,439,470 for 2019.

Net cash provided by operating activities in 2020 was \$2.72 million, as compared to \$1.60 million in 2019. This increase primarily reflects an increase in income received from loan interest, loan fees and principal payments received on loans. Cash proceeds received from the sale of Certificates, net of Certificate redemptions, provided \$13.0 million for 2019 as compared to \$9.0 million for 2019. We made no borrowings on our line of credit facilities during 2020 and 2019.

At June 30, 2020, our total liquidity represented by cash and cash equivalents was \$11.9 million, as compared to \$9.8 million at June 30, 2019. For 2020, we received a cash contribution from UPCI affiliated entities totaling \$1.0 million, as compared to \$50,000 for 2019. We also received \$2.3 million in principal payments on our mortgage loan investments as compared to \$5.7 million in 2019. We had a positive net income of \$1.34 million for the year ended June 30, 2020, as compared to \$527 thousand for the year ended June 30, 2019. In addition, our provision for loan losses totaled \$844 for 2020, as compared to \$27,938 for 2019. Our total net assets grew to \$4,168,372 in 2020, as compared to \$2,827,817 in 2019. As of June 30, 2020, all of our net assets were unrestricted.

# **Compliance with NASAA Statement of Policy**

Although approximately 52% of our Certificates are held by investors that reside in the states of California, Louisiana, Missouri, Texas and Wisconsin, we offer the Certificates in a number of other states where permitted by law. As an offering of debt securities by a church extension fund, the Fund follows the standards established by the North American Securities Administrators Association's Statement of Policy (the "NASAA Policy"). Under the NASAA Policy, a state securities administrator may apply the policy as a condition for exempting the Certificates from registration or to register the Certificates. Registration or exemption of the offering of the Certificates may be denied or disallowed by the administrator if the proposed offering does not sufficiently comply with the NASAA Policy.

For the year ended June 30, 2021, the NASAA Policy requires that the Fund maintain: (i) net assets equal to 5% or more of its total assets; (ii) liquidity consisting of cash, cash equivalents, readily marketable securities and available unused line of credit facilities (not to exceed 2% of our total assets) as a percentage of total outstanding securities of not less than 8%; (iii) senior secured indebtedness to which the Certificates are subordinated may not exceed 10% of the Fund's total assets; and (iv) loan delinquencies during the Fund's most recent fiscal year may not be excessive and shall be at a level that will enable the Fund to satisfy its net capital and satisfy its liquidity requirements. For the year ended June 30, 2021, the Fund was in compliance with these NASAA Policy standards and intends to continue to monitor and comply with the minimum net capital requirement and other financial standards provided under the NASAA Policy for the year ending June 30, 2022.

The Fund's compliance with the NASAA Policy is summarized below:

<u>Liquidity</u>. As of June 30, 2021, the Fund had cash and cash equivalents equal to 20.4% of the total outstanding Certificates as follows:

	<u>June 30, 2021</u>
Cash and cash equivalents	\$16,296,234
Total Investment Certificates	\$79,749,585
Cash as percentage of Certificates payable	20.4%

Loan Delinquencies. As of June 30, 2021, the Fund had no loan delinquencies.

<u>Capital Adequacy</u>. As of June 30, 2021, the Fund's net assets constituted 5.09% of the Fund's total assets determined as follows:

	<u>June 30, 2021</u>
Net assets	\$ 4,277,237
Total assets	\$84,026,822
Net assets as a percentage of Total Assets	5.09%

<u>Source of Funds for Payment of Certificates</u>. The Funds anticipates that interest payments due on the Certificates will be made from operating income, including interest received on its mortgage loan investments. Principal payments on the Certificates are expected to be made from the Fund's assets, including cash investments and payments of principal and income received on its mortgage loan investments. Although the Fund may use the proceeds from the sale of new Certificates for short-term operating expenses, we do not anticipate that these proceeds will be used for operating expenses or to make interest and principal payments on the Certificates.

<u>Operating Trends</u>. The Fund was organized on March 7, 2011 and launched its operations late that year. Although the Fund had positive earnings for the previous five years, no assurances can be given that the Fund will continue to be profitable in the future. The following table summarizes the Fund's change in unrestricted net assets for 2021, 2020 and 2019:

	<u>June 30, 2021</u>	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Net interest income	\$1,649,080	\$1,167,770	\$1,113,183
Provision for loan losses	\$(46,385)	\$(844)	\$(27,938)
Non-interest income including contributions	\$(44,036)	\$1,149,076	\$123,744
Unrestricted change in net assets	\$108,865	\$1,340,555	\$527,594

Net assets at beginning of the period	\$4,168,372	\$2,827,817	\$2,300,223
Net assets at the end of the period	\$4,277,237	\$4,168,372	\$2,827,817

Capitalization. The following table sets forth our estimated capitalization as of June 30, 2022:

# June 30, 2022

Short-term and long-term debt, certificates payable	\$79,749,585
Net Assets (unrestricted)	\$4,277,237
Total Assets	\$84,026,822
Total Capitalization	\$84,026,822
Anticipated Sales of New Certificates	\$10,500,000

**Total:** \$94,526,822\*

# **Summary of Cash Flows**

<u>Description</u>	<u>June 30, 2021</u>	<u>June 30, 2020</u>	June 30, 2019
Cash flow from operations	\$1,883,777	\$2,719,479	\$1,601,929
Liquid assets at beginning of the year	\$11,901,383	\$9,819,401	\$4,195,084
Loan Principal Payments	\$3,339,097	\$2,359,802	\$5,728,947
Loan disbursements	\$(11,040,781)	\$(14,933,901)	\$(10,381,162)
Proceeds from sale of Certificates	\$21,769,211	\$19,959,876	\$15,967,235
Cash available for redemption	\$27,852,687	\$19,924,657	\$18,713,962
Redemptions	\$11,472,210	\$6,884,864	\$6,873,502
Coverage Ratio	2.42:1	2.89:1	2.72:1

### **MANAGEMENT**

### **Board of Directors and Executive Officers**

As a nonprofit corporation formed to act and serve as a supporting organization for UPCI, our Board of Directors are nominated by the Board of General Presbyters of UPCI. Under our Bylaws, the number of directors is determined by the Board of Directors, provided there is a minimum of three directors at all times. The current Board of Directors consists of seven members appointed by the Board of General Presbyters of UPCI. The Board of Directors meet regularly at least four times a year.

Successor directors are nominated by the Fund's Board of Directors and appointed by the Board of General Presbyters of UPCI to serve for a three year term or until his or her successor is elected and qualified. Each director may serve multiple and successive terms without limitation. A majority vote of the Board of General Presbyters of UPCI at a duly called meeting or acting by written consent in accordance with Missouri law, will elect the individuals who will serve as directors of the Fund. The Fund's policies provide that each director must be an active member of a UPCI church at the time of his or her election and support the core beliefs and mission of the UPCI at all times during his or her term of service. Directors may be removed, with or without cause, by the UPCI Board of General Presbyters or by a vote of at least two-thirds of the entire Board of Directors at a meeting duly called for that purpose.

No compensation will be paid to the directors for serving in this capacity, but they may be reimbursed for expenses reasonably incurred in carrying out their duties as directors. Our Board of Directors elects our executive officers. Members of the Fund's Executive Committee currently serve as the Fund's executive officers. Each executive officer serves for a term of one-year, or for such other term not exceeding three years or until their successors are elected.

<sup>\*</sup> The estimated capitalization at June 30, 2022 represents short and long term debt, amounts payable on the Certificates, anticipated net cash proceeds from the sale of Certificates and net assets.

As a loan fund with a limited history of operations, the Fund has no full-time or part-time employees. We expect that our President, Stephen M. Drury, will spend 40% of his time on the Fund's affairs and our Vice President, Richard Lovall, will devote 90% of his time to the Fund. We also expect that Susanna Drury, the Fund's Executive Administrative Assistant, will spend 60% of her time on Fund affairs. Once the Fund is able to project adequate profitability in the operation of its church loan extension fund, we intend to hire a full-time executive officer for lending and operations. Until such time, all of our executive officers will receive no compensation from the Fund and will be paid by UPCI or The Stewardship Group of the Church Division of UPCI. Officers may be re-elected to successive terms. Any officer may be removed at any time by the Board of Directors and any vacancy will be filled by the Board of Directors.

The directors and executive officers of the Fund are as follows:

Name	Age	Position(s)
David K. Bernard*	66	Chairman of the Board of Directors
Roger D. Lewis*	83	Vice Chairman of the Board of Directors
Stephen M. Drury*	74	President, Director
Thomas S. Russell	75	Director, Secretary
Lincoln A. Graham, Jr.	55	Director, Treasurer
Russell Campbell	59	Director
G. Alan Browning	54	Director
Michael Shelton	37	Director
Richard Lovall	47	Vice President
Amanda Cummings	33	Assistant Secretary
Duane F. Goble	71	Assistant Treasurer

\* Messrs. Bernard, Lewis and Drury serve as the Executive Officers of the Fund and are members of the Fund's Executive Committee.

Summaries of the experience of our directors and executive officers of the Fund are set forth below:

**DAVID K. BERNARD** has served as the Chairman of the Board of Directors since inception and also serves as the General Superintendent of UPCI. Dr. Bernard also serves on our Executive Committee and Loan Committee. Prior to becoming UPCI's General Superintendent, Dr. Bernard served as the Pastor of New Life United Pentecostal Church in Austin, Texas from 1992 until 2011. Dr. Bernard has previously served as President of Urshan Graduate School of Theology, a UPCI affiliated divinity school, as President of Urshan College, as a founding District Superintendent of the South Texas district of UPCI and as Associate Editor for UPCI. Dr. Bernard holds a B. A. from Rice University, a Juris Doctorate from the University of Texas, a Masters in Theology from the University of South Africa and has received his Doctorate in Theology from the University of South Africa. Dr. Bernard's term expires in 2023.

**ROGER D. LEWIS** has served as the Vice Chairman of our board of Directors since inception and also serves on our Executive Committee and Loan Committee. Mr. Lewis also has served as the Vice Chairman of the Foundation's Board of Directors and as a honorary member of the UPCI Executive Board. Mr. Lewis has also served in various leadership positions as District Superintendent, Home Missions Director, pastor and presbyter of the Alabama District for the United Pentecostal Church. Mr. Lewis has also founded and served as Chief Executive Officer of Big Pine Petroleum, Inc. and LS Productions, Inc., each an oil and gas firm during the period 1987 – 2002. Mr. Lewis also served as founder and Chief Executive Officer of Investor Services, Inc., an investment company during the years 1987 – 2001. Mr. Lewis obtained a Bachelor of Theology degree from the Pentecostal Bible Institute. Mr. Lewis' term expires in 2023.

STEPHEN M. DRURY has served as a director and our President since inception. Since 2006, Mr. Drury has served as President of the Foundation and serves as Director of Stewardship for UPCI since 2002. Mr. Drury has also served as Chairman for the Church Aflame Institute, and as Director for Institutional Advancement at Urshan Graduate School of Theology, in each instance, a UPCI affiliated organization. Mr. Drury also serves on our Executive Committee, Loan Committee and Loan Delinquency Committee. Mr. Drury received a Bachelor of Theology degree from Apostolic Bible Institute. Mr. Drury's term expires in 2022.

THOMAS S. RUSSELL has served as a director and our Secretary since our inception. Mr. Russell serves on our Loan Committee and Loan Delinquency Committee. Effective as of May 31, 2012, Mr. Russell, pursuant to an Order Approving Limited Agent Registration, was approved by the State of Arkansas to act as the Fund's sales agent for its Certificates in the State of Arkansas. Mr. Russell served as an attorney and marketing representative for CUSO Partners, LLC, a formerly SEC registered broker dealer firm that serves credit unions and credit union trade associations (CRD # 2406). Mr. Russell has extensive experience in the securities business, having served as securities principal and founder of Solidarity Investments, Inc., a formerly registered broker dealer (CRD #127474). Beginning in 2006, Mr. Russell served eight years as a member of the supervisory committee of Arkansas Federal Credit Union in Jacksonville, Arkansas. Mr. Russell holds a B. S. degree from Arkansas State University, a MBA degree from the University of Central Arkansas and a Juris Doctorate degree from the University of Arkansas. Mr. Russell is a member in good standing of the State Bar of Arkansas (#81139) and the State Bar of Texas (#24088975). Mr. Russell's term expires in 2023.

**LINCOLN A. GRAHAM, JR.** has served as a director and our Treasurer since inception and also serves on our Loan Committee and Loan Delinquency Committee. Mr. Graham served as Assistant Vice President in the Derivative M.A.B.S. Unit for State Street Bank & Trust Co., N.A. from 1998 – 2003, as Assistant Treasurer for The Bank of New York in the Corporate Derivatives Group and as Senior Corporate Trust Administrator from 1993 – 1998 for the Chase Manhattan Bank, Institutional Trust Group. Mr. Graham received his B.A. in English from Queens College. Mr. Graham's term expires in 2022.

RUSSELL CAMPBELL has served as a director since September 2018. Mr. Campbell attended the University of Texas at Arlington for two years studying accounting and graduated from Texas Bible College in 1986 with a degree in Theology. Mr. Campbell is a graduate of the American Bankers Association National Commercial Lending School at the University of Oklahoma. He has over thirty years of banking experience. Mr. Campbell is the founding Pastor of Christian Revival Center UPC in Corpus Christi, Texas. Mr. Campbell is an ordained minister of the UPCI and has served as a Sectional Secretary for twenty-two years in both the Texas District and the South Texas UPCI. Mr. Campbell has previously served on the Texas Bible College board of directors, is a past President of the Rotary Club of West Corpus Christi, a past President of the CC Northwest Business Association and has served on the UPC Foundation board of directors. Mr. Campbell currently serves on the board of directors for Charter Bank. Mr. Campbell also serves as the Chairman of the Budget Committee for the South Central Texas District. Mr. Campbell's term expires in 2024.

G. ALAN BROWNING has served as a director since September 2018. Mr. Browning attended Jefferson Community College, Jackson College of Ministries, and had received multiple professional certifications from the American Institute of Banking. Mr. Browning has over twenty years of financial banking experience. During this banking career in Louisville, Kentucky, Mr. Browning has held executive level positions such as Assistant Vice President, Vice President, Market Manager in Consumer Banking, and Regional Manager in Business Banking and Commercial Lending. Mr. Browning is the founding Pastor of Greater Life Church in Louisville, Kentucky, which he has served as Lead Pastor for 24 years. Mr. Browning is an ordained minister of the UPCI and has been an active member of the Kentucky District UPCI Board for seventeen years. Mr. Browning served as Presbyter for four years, and was elected as District Secretary in 2006. Mr. Browning's term expires in 2024.

MICHAEL SHELTON has served as director since September, 2021. Mr. Shelton serves as the Lead Pastor of Cornerstone Church, as well as Market President of Generations Bank of Camden, Arkansas. He graduated from Henderson State University with a degree in Public Administration with a minor in Business Administration. Mr. Shelton will also graduate in June 2022 from the Southwest Graduate School of Banking at Southern Methodist University in Dallas, Texas.

RICHARD LOVALL has served as a Vice President of the Fund since 2019. Mr. Lovall serves as the Senior Loan Officer of the Loan Fund and Assistant Director of The Stewardship Group. Mr. Lovall joined the Loan Fund after serving as Lead Pastor of The Sanctuary in Sikeston, MO, for nine years. Prior to pastoring, Mr. Lovall enjoyed a 15-year career in banking, beginning as a part-time teller in college and advancing to Vice President in lending. Mr. Lovall's post-secondary education began at Arkansas State University and culminated in 2007 with a degree in banking from the Barret School of Banking at Christian Brothers University. Mr. Lovall is a Paul Harris Fellow with Rotary International and facilitator of the Wells of Life Endowment Fund of the UPC Foundation. Mr. Lovall's term expires in 2022.

**AMANDA CUMMINGS** has served as administrative assistant for the UPCI Stewardship Group since March, 2018. She also handles administration and accounting related tasks for the Fund and the Foundation. Prior to joining the Stewardship Group, Amanda worked for eight years at Rabo Agri Finance where she performed post loan closing duties in the loan servicing department. Her focus was to assist with account inquiries and reconciliation needs, as well as serve as a liaison between customers and loan officers. Ms. Cummings' term expires in 2024.

**DUANE F. GOBLE** has served as the Fund's Assistant Treasurer since inception. Mr. Goble currently serves as the Director of Finance for UPCI, a position he has held since 1996. Mr. Goble also serves as Audit Manager for UPCI and has held various finance, information technology and related positions with UPCI since 1974. Mr. Goble holds a B.S. degree from Indiana State University. Mr. Goble's term expires in 2024.

### Remuneration

Members of the Board do not receive compensation for their service to the Fund but may be reimbursed for expenses incurred in attending Board meetings. Our executive officers receive no compensation for performing their duties on behalf of the Fund, but receive compensation from UPCI or the Foundation for the services they render to the Foundation or to UPCI.

### Committees

The Board of Directors of the Fund has established the following committees:

<u>Executive Committee</u>. The Executive Committee shall consist of at least three members appointed by the Fund's Board of Directors. This Committee will coordinate and oversee our financial reporting process, our annual audit process, work with our outside auditor and our Board of Directors in reviewing our annual financial reports. This committee will also review our investment policies, periodic and annual financial statements, capital and operating plans and make recommendations to our Board of Directors regularly on financial reporting and investment policies. The Executive Committee serves as the controlling executive officers and directors in overseeing the Fund's securities offerings, registrations with various state regulatory bodies and administrators. For the year ended June 30, 2022, Messrs. David Bernard, Stephen Drury and Roger Lewis as members of the Executive Committee. The Executive Committee will also review any related party transaction that the Fund may enter into with UPCI, the Foundation or any officer or director of the Fund.

<u>Loan Committee</u>. The Loan Committee consists of at least five members approved by the Fund's Board of Directors, each of whom shall serve on the Fund's Board of Directors. The primary responsibilities of the Loan Committee include reviewing and implementing the credit and loan policies of the Fund and approving loan applications and investments in accordance with the Fund's loan policies and procedures.

<u>Loan Delinquency Committee</u>. The Loan Delinquency Committee shall consist of at least five members, at least three of whom shall serve on the Fund's Board of Directors. This committee will be responsible for monitoring non-accruing loans, handling any loan modification or troubled debt restructuring arrangements undertaken on behalf of the Fund.

<u>Asset Liability Management Committee</u>. The Asset Liability Management Committee shall consist of at least four members, all of whom are appointed by the Fund's Board of Directors. This committee will closely monitor the maturity structure of the investment certificates and loan portfolios.

Although the Board of the Directors of the Fund has established each of these committees, as of the date of this Offering Circular, the Board of Directors, acting as a whole, has performed and carried out the respective duties of the Executive Committee, Loan Committee and Loan Delinquency Committee.

# **Related Party Transactions**

As of the date of this Offering Circular, we do not have any agreements with or loans entered into with our officers and directors. We have adopted a conflicts of interest policy that will govern transactions entered into or with our officers or directors or affiliated entities. Under this policy, any transactions between us and an officer or director must be on terms and conditions no less than favorable to us than could be obtained from an unaffiliated third party.

We rely upon the UPCI's Stewardship Group to handle the day-to-day operations of the Fund under the terms of an Amended and Restated Management Services Agreement.

Administrative Services. We engaged the Foundation to provide management, loan servicing, underwriting and investment related services on behalf of the Fund for our initial year of operations. Under an Amended and Restated Management Services Agreement, we appointed UPCI's Stewardship Group to serve as our new manager of the Fund. UPCI's Stewardship Group may, in its sole discretion, engage third party service providers to assist it in carrying out its duties under the Amended and Restated Management Services Agreement. In carrying out its duties on behalf of the Fund, the UPCI Stewardship Group will originate and underwrite any direct loans made by the Fund and will purchase loan participation interests, loan investments and enter into sales transactions in accordance with instructions and authorizations provided by the Fund.

The UPCI Stewardship Group carries out and performs the day-to-day operations of the Fund and represents and acts as agent for the Fund in negotiating with and communicating with prospective borrowers, loan servicing agents, financial institutions, lenders, consultants, mortgage loan originators, appraisers, title agents, attorneys, accountants, brokers and governmental authorities in implementing the purpose of the Fund. The Fund has also engaged the UPCI Stewardship Group to handle and coordinate the closing of all loans or loan participation interests that are originated by or acquired by the Fund and monitor the administration and performance of such loans on a regular basis.

The loan processing, underwriting and investment management services provided by the UPCI Stewardship Group, or any other third-party service provider will be reviewed by the Fund's Board of Directors and Loan Committee at its regularly scheduled meetings. As the Fund expands its operations and generates sufficient increases in its net assets, we may hire a part-time or full-time executive officer that will have supervisory responsibilities for the lending activities of the Fund.

For the year ended June 30, 2021, the Fund paid UPCI management fees of \$150,000. Under the terms of the Amended and Restated Management Services Agreement, the Fund has agreed to pay UPCI's Stewardship Group a fixed management fee of \$150,000 for the year ending June 30, 2021. UPCI's Stewardship Group is also entitled to receive variable fee equal to 1.5% of the average amount of invested assets in the Fund calculated on a quarterly basis. The Fund paid variable fees equal to 1% of the average amount of invested assets in the Fund in the amount of \$781,909 to UPCI's Stewardship Group for the year ending June 30, 2021. From time to time, UPCI's Stewardship Group may waive all or a portion of these fees to ensure that the Fund meets its capital adequacy and liquidity needs.

<u>Staffing</u>. The Fund's executive officers will receive no compensation or salaries from the Fund. Our executive officers also perform services on behalf of UPCI and the Foundation for which they receive salaries or other compensation from UPCI or the Foundation.

<u>Office Space</u>. We will use space provided by UPCI to assist us in maintaining the Fund. No rental payments or other payments will be made to UPCI for use of any necessary office space and property related services but will be included in the fixed fee paid annually to the UPCI Stewardship Group.

<u>Line of Credit</u>. Effective as of May 25, 2021, the Executive Committee of UPCI approved an increase in the line of credit available to the Fund from \$1,000,000 to \$2,000,000. UPCI has agreed to provide a line of credit facility to assist the Fund meet its liquidity policy which requires it to maintain operating reserves and liquidity of cash, cash equivalents, and readily available funds through a line of credit to at least 8% of the Fund's principal balance of all outstanding Certificates. As of the date of this Offering Circular, the Fund has no borrowings outstanding on its UPCI line of credit.

<u>Affiliate Contributions</u>. In order to provide working capital, UPCI made a \$1.0 million contribution to the Fund in 2020 and a \$50,000 capital contribution in 2019. No contributions were made by UPCI to the Fund for the year ended June 30, 2021.

<u>Affiliate Investments in Certificates</u>. From time to time, certain affiliated organizations, including directors and employees of UPCI affiliated organizations, may purchase our Certificates. In addition, the United Pentecostal Foundation, an affiliated entity of UPCI and the Fund, may invest from time to time a portion of its unrestricted funds in our Certificates. As of June 30, 2021, 2020 and 2019, UPCI affiliated entities and Board members of the Fund have invested the following amounts in the Certificates:

	<u>2021</u>	<u>2020</u>	<u>2019</u>
UPCI	\$7,572,487	\$4,409,519	\$5,290,976
Foundation	\$357,453	\$118,429	\$129,278
Directors of the Fund	\$902,010	\$968,785	\$607,723

<u>Urshan College</u>. Urshan Collegiate Support Organization, a Missouri not for profit corporation a/k/a "Urshan College and Urshan Graduate School of Theology" ("**Urshan College**"), an affiliated entity of UPCI, has purchased a 43.24 acre campus with five improved buildings located at the intersection of I-70 and I-64 on the west side of St. Louis, Missouri. Urshan has made substantial improvements in the dorms, cafeteria and kitchen and expects to make over \$3.1 million in renovations to the campus. To assist Urshan College purchase this campus, the Fund made a \$2.54 million loan which was structured as a three-year interest only loan at a 5.5% per annum interest rate. UPCI also furnished a \$6.0 million loan which was structured as a three-year interest only loan at 3.5%. The proceeds of the \$6.0 million loan were used to purchase the campus property and fund renovations made to the campus.

As part of the approval of the \$2.54 million loan, the Fund was given a mortgage on the 43.24 acres of property and buildings located on the campus acquired by Urshan College. As a condition to granting the loan made by the Fund, UPCI agreed to guaranty the loan and assign its interest in the \$6.0 million loan as additional collateral for the loan. The Fund also holds a deed of trust secured by Urshan College's campus located in St. Louis, Missouri that previously served as the college's campus. Urshan College is seeking to sell the property and has entered into a lease agreement with an option to buy the property with a charter school. The proceeds of this sale, if made, will be used to reduce the Urshan College debt to the Fund.

On February 19, 2020, the Fund's Board of Directors approved a \$6.5 million dollar loan made to the college to enable it to refinance its debt facility with UPCI and the Fund. With the approval of the \$6.5 million loan, the Fund's \$2.54 loan was refinanced into the new loan; \$3.46 million of the proceeds were used to repay UPCI for its initial capital contribution made to acquire the new campus and provide \$500,000 in funds to pay down the UPCI debt. As a result of the refinancing transaction, Urshan College has a \$6.5 million loan with the Fund and a \$5.5 million loan with UPCI. The Fund's loan to Urshan College provides for interest only payments at a rate of 4.5% for a period of two years, to be followed by payments of principal and interest at a rate determined by the Fund for loans it offers under its loan policy at the time the rate is reset. The floor for the reset rate will not be less than 5.5%. The Fund's loan is secured by (i) the real estate and improvements located on the new campus purchased the college; (ii) all grants, gifts and contributions made to the college; (iii) a guaranty of the loan made by UPCI; and (iv) UPCI's pledge of all rights it holds under its loan documents for the \$5.5 million loan made by UPCI to the college. The \$6.5 million Urshan College refinancing transaction loan was approved by the Board of Directors in accordance with the terms and conditions of the Fund's Related Party Transactions Policy.

# **Natural Disaster Loans**

UPCI has entered into a Cash Collateral and Security Agreement dated October 16, 2017 with the Fund pursuant to which UPCI will invest up to \$100,000 in the Fund's Certificates. The Fund has agreed to use the proceeds from the sale of the Certificates to fund loans made to UPCI ministries who are in need of property renovations resulting from a natural disaster. Under the terms of the Cash Collateral and Security Agreement, UPCI has agreed to pledge the loan certificates as collateral for a natural disaster loan made by the Fund to UPCI affiliated churches that have been impacted by a natural disaster. As of the date of this Offering Circular, the Fund has entered into three loans of \$10,000 each made to affiliated UPCI churches and ministries. The loans are secured by the Certificates and held by UPCI under the terms of the Cash Collateral and Security Agreement.

# **DESCRIPTION OF CERTIFICATES**

# General

The Certificates we are offering by this Offering Circular will be unsecured debt obligations of the Fund. Except for Kingdom Impact Certificates, each Certificate will be issued with a fixed maturity term. As required by

applicable state law, certain provisions that govern the Certificates may be superseded to the extent there is any inconsistency. You should review the state specific information applicable to your state of residence commencing on page (iv) of this Offering Circular. We will issue the Certificates pursuant to this Offering Circular.

### **Certificates Offered**

We are offering five types of Certificates in this Offering: (i) Term Certificates with a maturity term of ten months, one, three and five years; (ii) Institutional Certificates that are offered to UPCI affiliated agencies and entities; (iii) Loan Support Certificates with a maturity term of three or five years; (iv) Kingdom Impact Certificates which may be redeemed, in whole or in part, at any time upon at least sixty (60) days' prior written notice, subject to the availability of funds, and earn interest at a variable rate that we adjust from time to time; and (v) Kingdom Growth Certificates with a fixed term of eighteen (18) months. The Fund may issue up to \$100 million of its Certificates during the twelve month period ending February 25, 2023. This amount may be issued in any one or more of the types of Certificates and may be issued to investors throughout the United States to the extent qualified for offer and sale in those jurisdictions. For the year ending June 30, 2022, the amount of Kingdom Impact Certificates sold by the Fund will not exceed the lesser of \$20 million or 20% of the Fund's total outstanding Certificates.

We also make Certificates available as an investment option for self-directed IRAs. To make an investment using a self-directed IRA, the investor must establish a self-directed IRA with a third party custodian that has been engaged by the Fund to handle these investments. The Fund has engaged Goldstar Trust Company, a Canyon, Texas financial institution with trust powers ("GoldStar"), to act as custodian for self-directed IRAs, and handle the accounts for individuals who seek to make an investment in the Certificates through a self-directed IRA. GoldStar can assist investors with an IRA rollover, transfers from existing IRAs and when opening a new account. Kingdom Impact Certificates may not be purchased as an IRA investment.

### **Term Certificates**

We offer term Certificates with a maturity date of varying terms, ranging from one to five years and with a fixed interest rate that is established at the time of issuance of the Certificate. Current rates can be found on our web site at <a href="https://www.upcloanfund.org">www.upcloanfund.org</a>.

# **Institutional Certificates**

We also are offering Institutional Certificates to district offices and UPCI affiliated entities that have an interest in supporting the mission of the Fund, or otherwise share common tenets of faith that enable such entities to work with and support the respective charitable mission of the institutional investor and the Fund. Each investor in an Institutional Certificate will need to have an affiliated and close relationship with UPCI and share a common set of beliefs. Institutional Certificates have a minimum investment of \$100,000 and are offered at a negotiated rate of interest and fixed term to the institutional investor, depending on the current market rates of interest for the chosen term. The Institutional Certificates are unsecured and of equal priority with all other indebtedness of the Fund. Our Institutional Certificates will be issued as term Certificates and will be subject to all the terms and conditions of such Certificates.

# **Loan Support Certificates**

The Fund offers its Loan Support Certificates to investors that wish to purchase a Certificate, the proceeds of which will be used to fund a loan made to the church or ministry that is designated by the investor. As the designated ministry repays its loan, the Fund may use any investor funds from the Loan Support Certificates for any purpose described in this Offering Circular. When a borrowing church participates in the Loan Support Certificate program, the Fund may offer a lower interest rate on the loan depending on the amount of Loan Support Certificates purchased, or offer a higher principal loan amount than would otherwise be approved by the Fund.

When the Fund makes a loan to a borrower that chooses to pursue the Loan Support Certificates option to provide a portion of the proceeds for a loan, investors will be given an opportunity to select at the time of purchase an interest rate for the Certificate within a range of interest rate options set by the fund. The specific rates of interest and range of interest rate options will vary from time to time. The Board of Directors of the Fund have established a policy that the interest rate set for a Loan Support Certificate should be set at a rate that is at least 2.5% less than the interest rate on the borrowing church's loan. For example, if the interest rate on the loan to the borrowing church is 5.75%,

the rate on the Loan Support Certificate purchased by a ministry investor must be no higher than 3.25% (5.75% - 2.5%). The ministry investor may choose, however, to accept a lower interest rate on the Loan Support Certificate that is purchased. If an investor chooses to purchase a Loan Support Certificate, the Fund will deliver a rate notice with the Offering Circular. If the interest rate on a Loan Support Certificate is deemed to be a "below-market" rate loan, the Certificate may be subject to the imputed interest rate rules promulgated by the Internal Revenue Service. See "Tax Matters" on page 47 of the Offering Circular. Current rates may be obtained by calling (636) 229-7900 or visiting the Fund's website at <a href="https://www.upcloanfund.org">www.upcloanfund.org</a>. The term of the Loan Support Certificate will be fixed at three or five years as selected by the investor.

When a borrower participates in the Loan Support Certificate program, the Fund may offer an interest rate on the loan that is contingent upon members and supporters providing a minimum amount of Loan Support Certificates that will be dedicated to the project. The Loan Support Certificates do not differ from our Term Certificates, except that (i) proceeds received from the sale of the Support Certificate will be directed to the designated ministry; (ii) a lower rate than current published rates may be accepted for the Certificate; (iii) the term will be fixed at three or five years and (iv) no early withdrawals or redemptions may be made prior to the maturity of the Certificate. Investors may purchase Loan Support Certificates using a self-directed IRA that has been established with GoldStar. When an investor purchases a Loan Support Certificate, the investor does not guarantee the repayment of the loan made by the Fund to the designated ministry and the Certificate will not be pledged as collateral for the borrowing church's loan.

When a Loan Support Certificate matures, the Fund will send a maturity notice at least thirty (30) days prior to the maturity date of the Certificate, together with a copy of the most recent Offering Circular. The interest rate for a renewed Loan Support Certificate will be established as the lesser of (i) the interest rate initially chosen by the investor; or (ii) the then current interest rate offered by the Fund for a Term Certificate with the corresponding term as stated in the Certificate. The Fund reserves the right to redeem any or all of the Loan Support Certificates by paying the principal amount and the accrued interest due on the Certificate. If the borrowing church makes a significant principal payment on its outstanding loan, the Fund may, its sole discretion, determine that it is advisable for the Fund to redeem in whole, or in part, the Loan Support Certificates acquired to support the borrowing church's loan from the Fund. If the borrowing church defaults on its loan, the Fund will have no remedies against the holder of the Loan Support Certificate nor any lien rights or security interest in the Loan Support Certificate.

As of the date of this Offering Circular, the Fund has no Loan Support Certificates that are issued and outstanding.

# **Kingdom Impact Certificates**

Kingdom Impact Certificates pay an adjustable interest rate that may be adjusted on the first day of each month. Notice of an adjustment in the variable interest rate paid on a Kingdom Impact Certificate will be sent within thirty (30) days after an adjustment has been made. We will redeem your Kingdom Impact Certificate, subject to availability of funds, within sixty (60) days after receiving notice of your request for payment. Interest paid on a Kingdom Impact Certificate is a variable rate that the Fund adjusts on a periodic basis. Additions of principal may be made to a Kingdom Impact Certificate at any time; provided, however, that a minimum of \$25 is added to the investment. Interest earned on a Kingdom Impact Certificate will be compounded quarterly on the last business day of each calendar quarter. Withdrawals may be made from a Kingdom Impact Certificate but are limited to one request per month, without penalty or service fee and will be payable within sixty (60) days after the Fund receives a request for withdrawal. For the years ending June 30, 2020 and 2021, the Fund has authorized a maximum offering amount of up to the lesser of \$20,000,000 or 20% of the Fund's total outstanding Certificates in Kingdom Impact Certificates be issued. The minimum amount that can be invested is \$250 with a maximum amount of \$1 million. The Fund can require up to sixty (60) days prior written notice to honor a redemption request.

Investments in a Kingdom Impact Certificate are made by completing a Purchase Application and delivering a cash payment. Investors may open a Kingdom Impact Account Certificate with a minimum investment of \$25.00, provided, however, that the investor agrees to make an ACH automatic monthly deposit of \$25.00 until the minimum balance of \$250.00 is deposited. An electronic transfer authorization form may be obtained online at <a href="https://www.upcloanfund.org/forms">www.upcloanfund.org/forms</a> or by contacting our office at (626) 229-7900. We reserve the right to redeem a Kingdom Impact Certificate if the principal amount falls below \$250.00. Investors may purchase a Kingdom Impact Certificate by electronic funds ACH transfer through the Fund's website at <a href="https://www.upcloanfund.org">www.upcloanfund.org</a>. Confirmation will be sent to you upon making an initial investment, or making an additional investment or when a redemption request is made. After thirty (30) days of purchasing a Kingdom Impact Certificate, you may redeem all or a portion of your Kingdom

Impact Certificate without any fee or service charge assessed by the Fund by sending us the required redemption request form. Records for the Kingdom Impact Certificate will be kept using a book-entry system to record ownership and investment balances for all Kingdom Impact Certificates. Periodic statements will be furnished to all holders of the Fund's Kingdom Impact Certificates.

# **Kingdom Growth Certificates**

We are offering first time investors in the Fund the opportunity to purchase a Kingdom Growth Certificate with a fixed term of eighteen (18) months at a special interest rate of 2.25% or the rate offered on a five year Term Certificate, whichever is higher. Upon maturity of the Kingdom Growth Certificate, the investment will be automatically renewed into a one-year Term Certificate at the then current interest rate on our one-year Term Certificates. We will provide Kingdom Growth Certificate holders with written notice of the maturity date of the Certificate and its automatic renewal at least thirty (30) days prior to the maturity date of the Kingdom Growth Certificate. We will also provide you with an updated copy of the Offering Circular and current interest rate sheet. If you decide not to renew the Certificate, we must receive notice on or prior to the maturity date of your Kingdom Growth Certificate.

The maximum amount that can be invested in a Kingdom Growth Certificate is \$10,000 and it will be limited to new investors in the Fund. If a person considering making an investment is the spouse of a current investor or a member of the current investor's immediate family, no investment may be made in a Kingdom Growth Certificate. No transfers from a currently held Certificate or reinvestment of Certificate that expires may be used to purchase a Kingdom Growth Certificate. The Board of Directors of the Fund has set a maximum amount of \$5 million that may be offered under the Kingdom Growth Certificates and the Fund reserves the right to discontinue this investment program at any time in its sole discretion.

### **Relocation 4 Growth Certificates**

On February 1, 2016, we commenced offering a Relocation 4 Growth Certificate ("4 Growth Certificate") which included a three-year and five-year term Certificate at a fixed interest rate offered at 2.5% and 3.0%, respectively. The minimum investment amount was \$1,000 for the 4 Growth Certificates. For investments made in a five-year 4 Growth Certificate with a minimum investment amount of \$5,000, the Fund offered an interest rate of 3.5% on such Certificates. If a minimum investment of \$25,000 was made in a five-year term 4 Growth Certificate, the interest rate on the Certificate was increased by 25 basis points. As of December 31, 2021, a total of \$1,027,393 of 4 Growth Certificates are issued and outstanding. We ceased offering our 4 Growth Certificates effective as of January 31, 2017.

The primary purpose in offering the 4 Growth Certificates was to offer supporters, members, contributors to, participants in and other interested persons, entities, churches, agencies, districts, IRA account holders, trusts and businesses that support and participate in the ministries and purposes of UPCI an opportunity to invest in special Certificates that will enable the Fund to provide mortgage financing to UPCI in its efforts to relocate its office headquarters, sell its existing building and purchase a replacement office facility. On March 1, 2016, UPCI acquired 81,000 square feet of office space on eight acres of property located in a research park in Weldon Spring, Missouri, a western suburb of St. Louis. On October 15 2016, UPCI moved into the new office space.

To encourage new investors to invest in our 4 Growth Certificates, UPCI agreed to purchase up to \$3 million in one, three or five-year term Certificates on a dollar for dollar basis as a matching contribution for any purchases made in our 4 Growth Certificates. UPCI also agreed to pledge any investments made in our Certificates as additional collateral to the Fund in connection with its purchase of a new office building and the Fund has approved a \$7.87 million mortgage loan from the Fund to finance UPCI's acquisition of the office facility. As of the date of this Offering Circular, the UPCI loan facility is paid off in full.

# **Issuance of Certificates**

The Term, Loan Support and Institutional Certificates being offered have a fixed duration, earn a fixed rate of interest and are payable at maturity. Kingdom Growth Certificates have a fixed term of eighteen (18) months. We will issue the Certificates only in fully registered form, without coupons. The purchase price of a Certificate is 100% of the principal amount of the Certificate that is being purchased. Payment may be made by personal check, cashier's check, or money order. The terms and conditions of the Certificates will be construed and governed by Missouri law.

The Fund will furnish investors with periodic statements indicating the balance of a particular investment including any additions, withdrawals, and interest earned, credited, withdrawn or accumulated.

For investments in excess of \$250,000 in our Certificates, we reserve the right to sell the Certificate at a discount to the par value of the Certificate or with a different interest rate, depending upon then current market rates of interest. When the interest rate and maturity term of a negotiated Certificate in which \$250,000 or more is being invested has been confirmed by us as evidenced by a signed and accepted Application for Investment, the Certificate, its interest rate and maturity terms shall be fixed and no longer subject to change. To qualify for a negotiated Certificate, the investor must commit a minimum of \$250,000 to purchase the Certificate. Unless we supplement the Offering Circular, no change in the interest rates or maturity dates of the Certificates will be made.

### **Principal, Maturity and Interest**

We are offering Term Certificates with terms of one (1) year, three (3) years and five (5) years. We are also offering Institutional Certificates at a negotiated rate of interest and fixed term to charities, foundations, UPCI affiliated agencies, churches and districts. No more than \$100,000,000 of our Certificates may be issued under this Offering. Interest on the Certificates will accrue from the date of issuance of the Certificate with the principal paid at maturity, if not sooner paid. Each Certificate represents the right of the Certificate owner to be paid the face amount or principal balance thereof plus accrued interest at the interest rate provided. Interest payable on the Certificates will be payable based upon a 360-day year.

# **Interest Rate**

The current interest rates for our Term, Kingdom Impact Certificates and Kingdom Growth Certificates are listed on the facing page of the Offering Circular and will also be posted on our website <a href="www.upcloanfund.org">www.upcloanfund.org</a> or any supplement issued under our Offering Circular. The interest rate set for a particular Term Certificate, Kingdom Impact Certificate, Loan Support Certificate, Kingdom Growth Certificate or Institutional Certificates on our website, this Offering Circular or any Rate Sheet supplement thereto may change before you purchase a Certificate. Rates on our Kingdom Impact Certificates may be adjusted periodically effective as of the first day of any month. Notice of any adjustment will be sent within thirty (30) days after an adjustment is made. Please contact our offices for further information or updated interest rates before you purchase our Certificates.

Interest on the Certificates is accrued daily and compounded quarterly on the last business day of each calendar quarter and will be based on a 360-day year. Each investor may choose to have interest payments made quarterly, annually or added to the principal balance of the Certificate, subject to the availability of funds and terms of the Certificates. No compounding of interest will be made if you choose to receive your interest payments quarterly by check or direct deposit. For investments made through an IRA, interest will be compounded. Except in certain states where prohibited by applicable state law, the Term Certificates will be automatically reinvested at maturity for the term Certificate that matches the original term of the Certificate if you do not request payment at maturity. The interest rates in effect for a one, three or five-year term Certificate at the time the Certificate is automatically reinvested will be the new fixed rate for the reinvested Certificate. Any changes in the interest rate we offer on new Certificates will not affect our issued and outstanding Certificates prior to their stated maturity date, whether in their initial term or any reinvestment term.

Interest paid on a Term Certificate will not vary over the term of the Certificate. The interest rate payable on a Kingdom Impact Certificate may be adjusted monthly. When evaluating the interest rate paid on a Kingdom Impact Certificate, the Fund will review factors including the Fund's net interest margin, loan demand, maturity dates of existing loans, Term Certificates, current policies of the Federal Reserve, cost of funds and cash flow projections before making an adjustment in the variable rate paid on the Kingdom Impact Certificates.

Once we receive an executed Application to Purchase a Certificate and appropriate funds, the Certificate will commence accruing interest from the date of issuance. If we receive funds and the executed Application to Purchase on a non-business day or after 12:00 pm on any business day, the date of issuance will be the next day. Interest paid when due will be paid as simple interest, while interest that is allowed to compound will result in a higher yield to maturity.

### **Redemption Prior to Stated Maturity**

The Term Certificates may be redeemed prior to stated maturity only as set forth below. Although we may choose to grant a request from an investor that demonstrates exceptional need or hardship, we have no legal obligation to honor a redemption request.

*Our Right to Redeem.* We have the right to call any Term Certificates for redemption without premium at any time. If we exercise our discretionary right of redemption, we will give the affected Certificate holders thirty (30) days' notice that we intend to redeem their outstanding Certificates. If a Term Certificate is redeemed, we will be required to pay the face amount or principal balance of the Certificate, as applicable, plus accrued interest (less any interest already paid to you).

**Request by Holder**. Prior to maturity, you may request that we redeem all or a portion of your Term Certificate. We have no legal obligation to grant your redemption request. If we grant your request for a redemption, we may impose a redemption penalty, in our sole discretion, as follows:

<b>Maturity Date</b>	Redemption Penalty	
60 months	Up to 120 days of interest	
36 months	Up to 90 days of interest	
12 months	Up to 60 days of interest	

# **Redemption of Term Certificates at Maturity**

Term Certificates will be redeemed at the expiration of each Certificate's term by the payment of all principal and accrued and unpaid interest on the Certificate subject to the availability of funds. We will furnish you with written notice at least thirty (30) days prior to the maturity of the Certificate. Unless prohibited by applicable state law, the maturity notice we will send you will advise that the Certificate will be automatically reinvested in a Term Certificate equal to the original term unless you notify us in writing prior to or on the maturity date that you do not wish to reinvest in a new Certificate. When we notify you of the maturity date and automatic renewal of your Certificate, we will also notify you of the interest rate that will apply to the reinvested Term Certificate. We will also notify you of the interest rate that will apply to the reinvested you with the Fund's most current offering circular.

We reserve the right to pay you principal and accrued interest due to you at maturity and not permit you to reinvest your Term Certificate. In the event you choose not to reinvest in a new Term Certificate, we will promptly pay the outstanding principal balance plus accrued interest at maturity, subject to the availability of funds. A check in such amount will be mailed on the maturity date of the Term Certificate to the holder of the Certificate.

A Kingdom Impact Certificate may be redeemed, in whole or in part, subject to the availability of funds at your option, by delivering written notice to us. No penalty or charge is imposed by the Fund in connection with the redemption of a Kingdom Impact Certificate.

# **Additional Indebtedness**

Although from time to time we may borrow funds from banks or other lenders, we intend to primarily rely on the sale of Certificates to fund our lending activities. If we grant a security or first lien on up to 10% of our total tangible assets (total assets less intangible assets in accordance with GAAP), your interest as an unsecured investor will have lower priority than the secured debt we incur. Holders of Certificates, including prior certificates and future investors in the Certificates, will have equal ranking ("pari passu") with all existing and future investors in the Certificates and would be entitled to receive a pro rata payment based upon the principal balance of the Certificate held by such investor.

# Transfer

Although we do not prohibit the transfer of a Certificate under this Offering Circular, any sale, assignment or transfer of the Certificate is subject to restrictions on transfer that may be applicable under federal or state securities laws. There is no established market for the Certificates and it is unlikely that any will develop in the future. In the case of emergency or hardship, the investor may be required to locate a buyer if the Certificate is to be sold prior to its maturity date. Any buyer, if located, may demand that a discount be given for such a private sale. No assurances can be given that we will be able to assist an investor in locating a buyer.

# **Book-Entry for Certificates**

While our current practice is to provide you with a written form of Certificate evidencing your investment, we will use a book-entry system to track all investments made and accrued balances in your account. Under a bookentry system, we will keep an electronic record of your investment account and will send you written confirmation evidencing your investment in a Certificate. We will also mail or send you by electronic transmission periodic statements showing any subsequent additions, investments, redemptions and the balance of your investment account. We also send periodic statements showing the amount you have invested with us. Our books and records constitute prima facie evidence of the amount outstanding on each Certificate.

### **Electronic Funds Transfer**

You may make periodic investments in our Certificates as well as receive interest payments via electronic transfer. In order to use this electronic fund transfer option, you will need to authorize us to withdraw and deposit funds from or into your bank account or another similar account. You may revoke this authorization at any time if you give us at least fifteen (15) days prior written notice. To authorize these transfers, an investor needs to confirm enrollment in our electronic transfer program. Once we have verified your bank or credit union account information, you will be able to purchase a Certificate, make recurring deposits in a Kingdom Impact Certificate, or request transfer of funds to or from your bank or credit union account. We reserve the right to establish, modify and revise the conditions and terms of making such electronic transfers to conform to federal and state regulatory requirements imposed on the electronic transfer of funds.

# **Gifting of Certificate**

You may elect to gift-over your Certificate to a UPCI designated fund, UPCI member church or affiliated agency or institution upon your death. If you make this election, you are entitled to revoke it at any time prior to your death by furnishing written notice to us. In the event you do not revoke this election, we will transfer ownership of the Certificate to your designated beneficiary. You may also choose to benefit a UPCI church, ministry or fund by designating that any interest earned on the Certificate will be paid to your designated UPCI church, ministry or fund. Cancellation of this gifting election may be made at any time effective thirty days after we receive your written notice of cancellation.

# **Charitable Gifting Opportunities**

Investors in the Certificates will also be given an opportunity to authorize, in writing, a gift of any portion of the amount invested or interest earned to a UPCI church, association, affiliated entity or UPCI, which under most circumstances should qualify as a charitable contribution under the Internal Revenue Code.

# INVESTMENT PROCEDURES

### General

If you intend to purchase a Certificate, please complete the Purchase Application that is attached hereto as Exhibit "B". Please send your completed and signed Purchase Application, together with a check made payable to United Pentecostal Church Loan Fund in the amount of the initial investment to the address on the cover page of this Offering Circular. Payment may also be made by wire transfer of funds or electronic funds transfer. If you wish to transfer funds by wire transfer, you should furnish us with wire notification instructions at least two business days before funds are wired. In order to use this electronic fund transfer option, you will need to authorize us to withdraw

and deposit funds from or into your bank account or another similar account. You may revoke this authorization at any time if you give us at least fifteen (15) days prior written notice.

Your purchase of a Certificate will be completed when we (i) receive your completed and signed Purchase Application; (ii) confirm receipt of funds necessary to make your investment; (iii) confirm that you are an eligible investor in the Fund in accordance with the terms of the Offering Circular; and (iv) deliver our written confirmation of your investment in the Fund. We reserve the right to reject any application, or not sell any Certificate to any person and will return your funds to you if we decide not to sell a Certificate to you. All investments made will be confirmed in writing.

### **Minimum Investment Amounts**

To make an investment in a Certificate, the following minimum investment must be made for the following type of Certificates:

Type of Certificate	Minimum Amount
Term Certificate (one-year, three-year and five-year)	\$5,000
Loan Support Certificate	\$1,000
Kingdom Growth Certificate	\$1,000
Kingdom Impact	\$250
Institutional Certificate	\$100,000

### Ownership of a Certificate

Certificates may be purchased in your own name, by a UPCI agency, fund, mission or UPCI church or in any of the following ways:

(i) <u>Joint Ownership</u>. If you and another person wish to purchase a jointly-owned Certificate, both of you will be required to complete and sign a Purchase Application. Joint owners will be treated as joint tenants with right of survivorship unless you specifically elect to hold them as tenants-in-common. Unless otherwise instructed, we will make all payments of interest and principal on the Certificates in both of the owners' names. A joint owner may give us instructions, including whether to redeem the Certificate at maturity, but if we receive conflicting instructions from the joint owners, we may refuse to take any requested actions unless ordered to do so by a court of competent jurisdiction. We require that an investment in our Certificates that is to be held by joint owners specify a primary owner. We will report interest earned on a jointly owned Certificate using the social security number of the primary owner.

In the event of death of one of the joint owners of a Certificate, the surviving owner will automatically receive full ownership of the Certificate unless you specifically hold them as tenants-in-common. If a Certificate is held as tenants in common, upon the death of a joint owner, the Certificate would be owned one-half by the surviving joint owner and one half by the estate or legal successor of the deceased joint owner. To effect transfer of the deceased owner's interest to the surviving owner or their estate or legal successors, we will require satisfactory proof of the death of the joint owner and/or required appointments of successors-in-interest as executor, personal representative, trustee or similar successor fiduciary.

(ii) <u>IRA Investments</u>. You may use a self-directed Individual Retirement Account, Roth IRA or Coverdell Education IRA to purchase a Certificate. Kingdom Impact Certificates will not be available for purchase by a self-directed IRA holder. Under a self-directed IRA arrangement, an investor will need to establish an account with an IRA custodian that will permit the investor to use the funds in the IRA account to purchase the Certificates. Alternatively, if you have an existing self-directed IRA, prospective investors will need to check with their existing IRA trustee or custodian to determine whether yourself-directed IRA may invest in the Certificates. We have entered into an agreement with GoldStar, whereby GoldStar has agreed to assist our investors in establishing a self-directed Individual Retirement Account to facilitate the purchase of a Certificate. GoldStar has agreed to assist in establishing

IRA arrangements that will accommodate roll-overs from an existing IRA or the opening of a new account. Acting as custodian of this self-directed IRA account, GoldStar will invest IRA funds in accordance with your instructions.

We reserve the right to limit or restrict the amount of roll-overs or transfers from IRA accounts. Any Certificate purchased as an IRA investment will be subject to the same terms, conditions and provisions of any other Certificate having the same term to maturity. Interest on an investment held by a trustee or custodian for an IRA account must be compounded quarterly at the end of each calendar quarter. When you establish an IRA with GoldStar, you will be responsible for the set-up costs in opening the IRA self-directed account. Our current policy provides that we will pay 100% of the annual fee charged by GoldStar to maintain the account, provided that substantially all of the assets in the account are invested in the Certificates. We reserve the right to require that a minimum amount be in invested in the Certificates in order to accept an IRA investment in the Certificates and may revise our agreement with GoldStar from time to time. In the event there is a change in our cost sharing arrangement for self-directed IRA accounts, we will furnish the investor with notice of such change at least thirty (30) days prior to the effective date of such change.

(iii) <u>Trusts</u>. Certificates may be purchased in the name of a revocable or irrevocable trust, to be issued in the name of the trustee, in their capacity as trustee of the trust named in the Purchase Application. Unless otherwise specifically noted on the Purchase Application, the signature of all trustees will be required to redeem a Certificate or take any other action requiring the consent of the Certificate holder.

(iv) <u>Custodian for Minor</u>. We will permit investors to hold their Certificates in their capacities as custodians for the benefit of a minor under the Missouri Uniform Transfer to Minor Act ("UTMA"). Under the UTMA, an adult family member will be entitled to invest in a Certificate on behalf of a minor without having to formally establish a trust or guardianship. If ownership is to be held under this arrangement, ownership will be recorded in the name of the adult family member as "custodian for minor under the Missouri Uniform Transfer to Minors Act". Any decision to transfer, gift over, or purchase a Certificate for or to a minor under the UTMA will be irrevocable as required by law. When the minor reaches 21 years of age, the Certificate will automatically become the unrestricted property of the minor. We urge you to consult with your attorney or financial advisor for more specific information about a purchase or transfer under the UTMA, including potential tax benefits and consequences.

# **Additions to Principal**

You may also add to the principal amount of a Certificate you have purchased in any amount if the interest rate on your Certificate is the same or below the interest rate we would pay if you purchased a new Certificate for the same term. Any principal amount you add to the Certificate you have invested in will earn interest at the rate stated on your Certificate as issued rather than the rate then in effect for a Certificate for the same term. The minimum amount of principal that may be added to your Term or Loan Support Certificate must be at least \$250. Each investor may make additional investments in a Kingdom Impact Certificate in minimum \$25 increments (except for monthly \$25.00 ACH payments made to fund a minimum investment amount.) No additional amounts may be added to a Kingdom Growth Certificate.

# **Electronic Signatures and Records**

Each investor may invest in or receive information regarding a Certificate via electronic delivery only if the investor affirmatively consents to receive the information electronically. Each investor choosing this option will be required to agree to conduct transactions electronically by clicking through legally required disclosures and terms of use to show that they have read the disclosures. As a result, the investor must affirmatively opt into the electronic transaction procedures provided in this Offering. Secure delivery of investment related documents and their completion and execution will be accomplished through the use of a password protected procedure which will enable the investor to click electronic buttons to accept, sign and initial documents confirming his or her decision to invest in the Offering.

Each investor will be able to download, print and store any electronic record made available to the investor by the Fund under our website. By agreeing to the terms of use for delivering an electronic signature or receive records, notices and materials in an electronic format, the investor confirms his or her consent electronically that the investor will be able to access information in an electronic format. The investor will be required to execute a Consent for Use of Electronic Signature and Records.

No written form of Note will be issued to an investor and the Fund will use a book-entry system to track all investments made for any Certificate purchased in the Offering. We will maintain electronic records of investments made in the Certificates which will track payments made on the Certificates, any distributions made and the account balance of each Certificates issued under the Offering. The Certificate s will be an "uncertificated security". As the issuer of an "uncertificated security", the Fund will comply with the instructions originated by the purchaser without further consent by the registered owner.

### TAX MATTERS

### General

The following discussion is a summary of certain federal income tax considerations relevant to the purchase, ownership and disposition of the Certificates by investors acquiring the Certificates in this Offering, but does not purport to be a complete analysis of all potential tax effects and is not intended or written to be used, and cannot be used, by any taxpayer for the purpose of avoiding tax penalties. The discussion is based upon the IRC, applicable Treasury Regulations promulgated and proposed there under, rulings and pronouncements and judicial decisions now in effect, all of which are subject to change at any time by legislative, judicial or administrative action. Any such changes may be applied retroactively in a manner that could adversely affect an owner of the Certificates.

We have not sought and will not seek any rulings from the Internal Revenue Service with respect to the tax considerations relevant to owners of the Certificates. The tax treatment of an owner of Certificates may vary depending on such owner's particular situation or status. Certain owners (such as tax exempt organizations, foreign individuals, IRAs or retirement plans) may be subject to special rules not discussed below. In addition, the discussion does not consider the effect of any applicable state, local or other tax laws.

### No Charitable Deduction

Although we are a Section 501(c)(3) organization under the IRC, the purchase of a Certificate is not a donation to a religious organization, but is an investment. Investors will not be entitled to a charitable deduction upon the purchase of a Certificate.

### Interest

The interest paid on Certificates is not exempt from federal or state income taxes. Unless you hold your Certificate through an IRA, the interest paid or payable on Certificates will be taxable as ordinary income to the owner in the year it is earned and paid. More specifically, for federal and state income tax purposes, the stated interest paid on the Certificates will be included in the "gross income" of the Certificate owners, and may be subject to federal and state income taxation when paid.

Current federal tax laws and regulations require that all interest earnings be reported to the Internal Revenue Service and to the Certificate owner by sending the Certificate owner a Form 1099 by January 31 for each year stating the interest earned on your Certificate during the previous year. Unless you hold your Certificate through an IRA, the brokerage firm or bank that handles your account will provide a Federal Income Tax Form 1099-INT or the comparable federal form to you by January 31 of each year. You will not be taxed on the return of any principal amount of your Certificate or on the payment of interest that was previously taxed. Payments of interest may also be subject to "backup withholding" of federal income taxes (currently at the rate of 28%) if you fail to furnish a correct social security number or other tax identification number to us, or if the IRS has informed us that you are subject to backup withholding.

# Sale, Exchange or Redemption

In general, an owner of a Certificate will recognize gain or loss upon the sale, exchange or redemption of a Certificate measured by the difference between (a) the amount of cash and fair market values of property received in exchange therefore, and (b) the owner's adjusted tax basis in such Certificate. Your adjusted tax basis of a Certificate generally will equal your original cost for the Certificate, increased by any accrued but unpaid interest you previously included in income with respect to the Certificate and reduced by any principal payments you previously received with respect to the Certificate. Any gain or loss will generally be treated as capital gain or loss. This capital gain or loss will be long-term capital gain or loss if the Certificate has been held for more than one year and otherwise short-

term capital gain or loss. Any gain or loss on the sale or exchange of a Certificate is subject to applicable state and federal income tax laws. Investors who hold Certificates until their maturity will not be taxed on the return of the principal purchase price.

### **IRA Investments**

If you intend to purchase a Certificate through an IRA, there are special tax rules that govern the investment. IRA account holders that make an investment in the Certificates will generally not be taxed on the interest earned during the period a Certificate is held in the IRA account, but will be taxed at the time of withdrawal. Accordingly, consultation with a competent tax or financial advisor is recommended.

### **Net Investment Income Tax**

If investors have net investment income, when added to their own modified adjusted gross income, that exceeds \$200,000 for an unmarried individual, \$250,000 for a married taxpayer filing a joint return (or a surviving spouse), or \$125,000 for an unmarried individual filing a separate return, they will be subject to an additional 3.8% Medicare tax on their "net investment income". An investor's net investment income will generally include its interest income and net gains from the disposition of a Certificate. As a result, certain investors may be subject to an additional 3.8% tax on all or substantially all of their income and gains received from the Certificates.

# **Imputed Interest on Below Market Loan Rates**

If a Loan Support Certificate bears interest at a rate that is deemed to be a "below-market" rate under Section 7872 of the IRC, the investor could be required to report taxable income on the difference between the market rates of interest published by the IRS and the interest rate actually paid. Under IRS proposed regulations, a gift loan made to a charitable organization in an aggregate amount that does not exceed, at any time during the taxable year, the sum of \$250,000 will be treated as an exempt gift loan. For investments in Loan Support Certificates that exceed the sum of \$250,000, the IRS may, in certain circumstances, deem the loan to be a "below-market" loan and impute income to the investor. If you believe the imputed interest rate rules may apply to your investment, you should consult with your tax adviser.

The foregoing summary does not discuss all aspects of U.S. tax laws that may be relevant to a purchaser of the Certificates. For example, it does not address special rules that may apply if you are a financial institution or tax exempt organization, or if you are not a citizen or resident of the United States. It also does not address the special tax rules that apply in the event that a Certificate is purchased through an IRA, tax qualified retirement plan, SEP, 403(b) plan or other benefit plan.

# LEGAL PROCEEDINGS AND OTHER MATTERS

As of the date of this Offering Circular, there were no lawsuits, actions or other legal proceedings or claims pending against us, and we are not subject to any adverse order, judgment or decree of any court, governmental authority or administrative body. None of our officers or directors has, during the last ten years, been convicted in any criminal proceedings, or was the subject of any order, judgment or decree of any court enjoining them from any activities associated with the offer or sale of securities.

On September 30, 2021, the Fund entered into a Consent Order with the Maryland Securities Commission resulting from the sale of \$390,000 of the Fund's demand certificates to four investors. The investors consisted of pastors, UPCI churches, districts and persons having a close and pre-existing relationship with the Fund. Notwithstanding the Fund's contention that the investments made by the four investors constituted exempt transactions under the Maryland Securities Act, the Fund agreed to enter into a Consent Order and offer each of the investors an opportunity to rescind their investment and receive a return of their investment plus a 10% interest rate. None of the investors elected to renew to rescind their investment. The Fund has agreed to comply the Maryland Securities Act for any future sales of its certificates made in the state.

On September 2, 2021, the Fund entered into a Consent Order with the Indiana Securities Commissioner regarding the sale of a \$2,000 certificate to a single Indiana investor on April 2, 2021 when its offering by qualification had expired. The Fund's previous registration by qualification expired on March 23, 2021. The Fund renewed its registration by qualification for its Certificates on June 21, 2021. Under the terms of that Consent Order, the Fund

agreed to pay a \$1,500 fine and comply with the registration revisions of the Indiana Uniform Securities Act for future sales made to Indiana investors.

On March 9, 2022, the Fund entered into a Consent Order with the Arkansas Securities Division pursuant to which it agreed to comply with the Arkansas Securities Act for future sales to Arkansas investors. The Fund made three sales of its Certificates to pre-existing investors that elected to renew their Certificates as well as single investment made to a new investor. The Fund's previous exemption from the registration provisions of the Arkansas Securities Act expired on October 21, 2021. While the Fund neither admits nor denies the findings of fact, the Fund agreed to the terms of the Consent Order.

Our legal counsel, Bush Ross, P.A., has provided an opinion letter to the Fund stating that, when issued and fully paid, the Certificates will be legally and validly issued by actions properly taken by the Fund.

# ADDITIONAL INFORMATION

We may file certain documents with the appropriate agencies of the states in which the Certificates are offered for purchase, including certain exhibits and amendments thereto for the offer and sale of the Certificates offered hereby.

The information contained above is subject to change without notice to the extent allowable by law and no implication is to be derived therefrom or from the sales of the Certificates that there has been no change in our affairs from the date of such information. This Offering Circular is submitted in connection with the sale of Certificates referenced to herein and may not be reproduced or used, as a whole or in part, for any other purpose. Any statements in this Offering Circular involving matters of opinion, whether or not expressly so stated, are intended as such and not as representations of fact. This Offering Circular is not to be construed as a contract or agreement between the Fund and the purchasers or registered owners of any of the Certificates.

### ANNUAL REPORTS

While any of our Certificates are outstanding, it is our policy to furnish to our investors our financial statements on an annual basis within 120 days of our fiscal year end. We may also include information on our website about our Certificates.

# PLAN OF DISTRIBUTION

We are offering interests in the Certificates on a continuous basis directly through our officers, directors, and employees. No underwriting or selling agreement has been entered into and no commissions will be paid to any persons or organizations in connection with the offer and sale of interests in the Certificates. All sales of Certificates will be made by executive officers of the Fund pursuant to issuer and agent licensing or applicable exemptions therefrom under applicable state securities laws. Any advertising materials we will use as part of our solicitation efforts will be offered only in those states where advertising is permitted and, when required by applicable state laws, after appropriate filings have been made in any states where such filings are required.

Information regarding the Certificates and the Fund may be found on our website, and, from time to time, we distribute brochures, information bulletins and mailings to current and former investors and UPCI organizations. We provide a copy of the Offering Circular to each prospective investor prior to an investment being made. No minimum amount must be sold in order for us to accept any investment application. Our current policy is to furnish existing investors a copy of the revised Offering Circular each year, including annual financial statements, as well as copies of any supplements to the Offering Circular. We reserve the right to accept or reject an Application to Purchase in our sole discretion and impose limitations on the amount accepted.

# PRIVACY NOTICE

The U.S. federal government and certain state governments have taken steps to assure the protection of nonpublic personal information that businesses and organizations obtain from their investors and customers. Protecting your privacy is important to us. We want you to understand what information we collect, how we use it and the steps we take to protect that information.

We collect nonpublic personal information about our investors on the forms we receive from you and in connection with any investment made in the Certificates and financial information regarding such accounts. This information may include, among other things, your first and last name, address, e-mail address, telephone number, social security number, bank account information, and other information that permits us to contact you either electronically or by other means.

We do not disclose any nonpublic personal information about our investors or former investors to anyone outside of the Fund, except as permitted or required by law. We may disclose, when necessary, nonpublic personal information to third parties providing essential services to us who have contracted to maintain the confidentiality and security of the information; or to law enforcement personnel.

We also limit access to nonpublic personal information about our investors and former investors to those employees who need to know that information to perform their job responsibilities and we maintain procedural safeguards to guard the nonpublic personal information of our investors and former investors.

### WEBSITE

We have established a website that can be accessed at <a href="www.upcloanfund.org">www.upcloanfund.org</a>. Unless we post the Offering Circular or any supplement thereto on our website, no information that we place on the website is part of the Offering Circular or any supplement thereto.

# **EXHIBIT A**

# FINANCIAL STATEMENTS

The audited financial statements prepared for the Fund for the years ended June 30, 2021, 2020 and 2019 are attached hereto as part of this Offering Circular.

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. DBA: UNITED PENTECOSTAL CHURCH LOAN FUND

# FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2021, 2020, AND 2019

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. DBA: UNITED PENTECOSTAL CHURCH LOAN FUND TABLE OF CONTENTS YEARS ENDED JUNE 30, 2021, 2020, AND 2019

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# INDEPENDENT AUDITORS' REPORT

Board of Directors United Pentecostal Church Development Fund, Inc. dba: United Pentecostal Church Loan Fund St. Louis, Missouri

We have audited the accompanying financial statements of United Pentecostal Church Development Fund, Inc. dba: United Pentecostal Church Loan Fund (the Fund) which comprise the statements of financial position as of June 30, 2021, 2020, and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors United Pentecostal Church Development Fund, Inc. dba: United Pentecostal Church Loan Fund

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# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Pentecostal Church Development Fund, Inc. dba: United Pentecostal Church Loan Fund as of June 30, 2021, 2020, and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Clifton Larson Allen LLP
Clifton Larson Allen LLP

St. Louis, Missouri August 27, 2021

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. DBA: UNITED PENTECOSTAL CHURCH LOAN FUND STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021, 2020, AND 2019

		June 30,					
	2021		2020		2019		
ASSETS:							
Cash	\$ 16,296,234	\$	11,901,383	\$	9,819,401		
Accrued interest receivable	300,784		213,650		200,210		
Prepaid expenses	18,640		16,751		15,469		
Investments	3,698,624		3,662,324		2,374,952		
Loans receivable, net	 63,712,540		56,025,274		43,385,381		
	\$ 84,026,822	\$	71,819,382	\$	55,795,413		
LIABILITIES AND NET ASSETS: Liabilities:							
Investment certificates	\$ 79,749,585	\$	67,651,010	\$	52,967,596		
	 79,749,585		67,651,010		52,967,596		
Net assets:							
Without donor restrictions	 4,277,237		4,168,372		2,827,817		
	 4,277,237		4,168,372	· <u> </u>	2,827,817		
	\$ 84,026,822	\$	71,819,382	\$	55,795,413		

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. DBA: UNITED PENTECOSTAL CHURCH LOAN FUND STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2021, 2020, AND 2019

	June 30,					
		2021		2020		2019
CHANGES IN NET ASSETS WITHOUT DONOR F	RESTR	LICTIONS:				
Interest and fees on loans receivable	\$	3,546,826	\$	2,902,318	\$	2,472,133
Interest and dividends on cash and investments		129,841		117,693		52,382
Total interest and dividend income		3,676,667		3,020,011		2,524,515
Less interest expense on investment certificates		(2,027,587)		(1,852,241)		(1,411,332)
Net interest income		1,649,080		1,167,770		1,113,183
Other operating income and expenses:						
Contributions		795		1,000,114		50,200
Other income		3,112		-		-
Net unrealized gain (loss) on investments		(47,943)		148,962		73,544
Grants to other organizations		(250,000)		-		-
Provision for doubtful loans		(46,385)		(844)		(27,938)
Management fee		(931,909)		(701,764)		(511,806)
Professional services		(267,885)		(273,683)		(169,589)
		(1,540,215)		172,785		(585,589)
Change in Net Assets Without Donor Restrictions		108,865		1,340,555		527,594
Net Assets, Beginning of Year		4,168,372		2,827,817		2,300,223
Net Assets, End of Year	\$	4,277,237	\$	4,168,372	\$	2,827,817

# UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. DBA: UNITED PENTECOSTAL CHURCH LOAN FUND STATEMENTS OF CASH FLOWS JUNE 30, 2021, 2020, AND 2019

		June 30,	
	2021	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES: Cash received from loan interest and fees Contributions and miscellaneous income received Cash paid for grants Cash paid to vendors and the UPCI Interest paid to investors Net Cash Provided by Operating Activities	\$ 3,427,725 133,748 (250,000) (1,201,683) (226,013) 1,883,777	\$ 2,822,240 1,117,807 (976,729) (243,839) 2,719,479	\$ 2,439,470 102,582 - (683,945) (256,178) 1,601,929
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of investments Principal payments received on loans Loans made Net Cash Used by Investing Activities	(84,243) 3,339,097 (11,040,781) (7,785,927)	(1,138,410) 2,359,802 (14,933,901) (13,712,509)	(419,130) 5,728,947 (10,381,162) (5,071,345)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds received from issuance of investment certificates Payments made to redeem investment certificates Net Cash Provided by Financing Activities	21,769,211 (11,472,210) 10,297,001	19,959,876 (6,884,864) 13,075,012	15,967,235 (6,873,502) 9,093,733
Change in Cash	4,394,851	2,081,982	5,624,317
Cash, Beginning of Year	 11,901,383	9,819,401	4,195,084
Cash, End of Year	\$ 16,296,234	\$ 11,901,383	\$ 9,819,401
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES: Change in net assets without donor restrictions Adjustments: Net unrealized (gain) loss on investments	\$ 108,865 47,943	\$ 1,340,555 (148,962)	\$ 527,594 (73,544)
Provision for doubtful loans Capitalized loan interest Reinvested interest on investment certificates	46,385 (31,967) 1,801,574	844 (66,638) 1,608,402	27,938 (4,094) 1,155,154
Change in: Accrued interest receivable Prepaid expenses Accounts payable	(87,134) (1,889)	(13,440) (1,282)	(28,569) 1,000 (3,550)
Net Cash Provided by Operating Activities	\$ 1,883,777	\$ 2,719,479	\$ 1,601,929
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES: Matured investment certificates reinvested	\$ 20,735,181	\$ 12,480,223	\$ 10,616,073

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 1. NATURE OF ORGANIZATION:

The United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund (the Fund) was incorporated as a public benefit corporation under the Missouri Nonprofit Corporation Act on March 7, 2011. The Fund is engaged in operating a loan fund to assist the churches, ministries, colleges, agencies, districts, missions and charitable funds sponsored by and affiliated with the United Pentecostal Church International (UPCI).

The Fund offers investment certificates to raise capital in order to finance the acquisition, development, construction, refinancing, expansion or renovations of buildings and facilities of affiliated organizations of the UPCI. The Fund's primary means of obtaining funds has been through the issuance of investment certificates and through interest earned on loans and loan participations.

The Fund is governed by a Board of Directors appointed by the Board of General Presbyters of UPCI. The Fund pays a management fee to the UPCI for personnel, office and occupancy related expenses. The UPCI's combined financial statements include the accompanying Fund financial statements. The Fund is exempt from federal and state income taxes under the provisions of the Internal Revenue Code Section (IRC) 501(c)(3) and applicable state statutes and is not a private foundation under IRC Section 509(a)(1).

#### 2. SIGNIFICANT ACCOUNTING POLICIES:

#### BASIS OF ACCOUNTING

The financial statements of the Fund have been prepared using the accrual basis of accounting, which gives recognition to income and related assets when earned and expenses and related liabilities when incurred. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates. The significant accounting policies followed are described below.

#### **CASH POLICY**

Cash consists of a checking and savings account. The Fund's cash balance is maintained with one financial institution. Cash may, at times, exceed federally insured limits. As of June 30, 2021, 2020, and 2019, the Fund's cash balances exceeded federally insured limits by \$16,046,234, \$11,651,383, and \$9,569,401, respectively. The Fund has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### **INVESTMENTS**

Investments consist of certificate of deposits. The investments are reported at fair value based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy.

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued:

#### LOANS RECEIVABLE, LOAN PARTICIPATIONS AND ALLOWANCE FOR DOUBTFUL LOANS

Loans receivable are stated at their principal amount outstanding less the related allowance for doubtful loans and are generally collateralized by buildings and land. Generally, interest rates on loans are subject to review and adjustment every twelve months, three years or five years. Loans are typically amortized over a period of twenty-five years.

The Fund charges loan origination and loan refinancing fees of 1% to 2.5% of the loan amount. The Fund analyzes fees received in relation to direct expenses for underwriting new loans. Loan fees charged by the Fund approximate actual costs incurred for loan processing. Accordingly, such fees are recognized on the statements of activities as a component of interest income in the year of loan origination.

The Fund has purchased loan participations originated by American Christian Credit Union (ACCU). All of the loan participations were purchased without recourse and are secured by real property. Loan servicing functions on these loans are retained by ACCU.

The allowance for doubtful loans is maintained at a level that, in management's judgment, is adequate to absorb probable loan losses. The amount is based upon an analysis of the loan portfolio by management including, but not limited to, review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This process is based on estimates and ultimate losses may vary from current estimates. As changes in estimates occur, adjustments to the level of the allowance are recorded in the provision for potential loan losses in the period in which they become known. In addition, the net realizable value of property serving as collateral for delinquent loans will be assessed on an annual basis. Due to the nature of the relationship with its borrowers, the Fund is willing to make accommodations with borrowers whose payments are not current, so long as such accommodations do not jeopardize the interests of the Fund's investors.

A loan is considered impaired when, based upon current information and events, it is probable that the Fund will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans are classified as delinquent when payments are 90 days overdue. Loans will continue to accrue interest when a loan is delinquent; however, all accrued interest may be included in the allowance for doubtful loans. Payments for delinquent or impaired loans are treated as a payment of interest due until all accrued interest has been paid. Interest income on delinquent loans is recognized according to the original amortization schedule (accrual method). The accrual of interest income is discontinued when, in management's judgment, the scheduled interest may not be collectible within the stated term of the loan. Interest income is recognized on a cash basis for loans classified as nonaccrual loans, with subsequent payments applied first to interest and fees, if any, and then to principal. Loans classified as nonaccrual loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued:

#### CLASSES OF NET ASSETS AND CONTRIBUTIONS

The financial statements report contribution amounts by classification of net assets. Contributions and net assets without donor restrictions are those currently available at the discretion of the Board for use in the organization's operations and those designated by the Board for specific purposes. Contributions and net assets with donor restrictions include amounts subject to donor-imposed restrictions that will be met either by actions of the Fund or the passage of time. At June 30, 2021, 2020, and 2019, the Fund had no net assets with donor restrictions. The Fund recognizes contributions when cash, securities or other assets: an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give- that is, those with a measurable performance or other barrier or right of return are not recognized until the conditions on which they depend have been met. As of June 30, 2021, all contributions have been recognized.

#### 3. LOANS RECEIVABLE, NET:

Loans receivable are summarized as follows:

	June 30,		
	2021	2020	2019
Less than 5.50%	\$ 7,150,473	\$ 8,407,372	\$ 1,933,066
5.50% - 6.00%	46,581,752	38,069,428	31,533,316
6.05% - 6.45%	7,842,102	6,074,136	5,517,470
6.50% - 7.00%	2,397,720	3,683,150	4,378,715
7.05% - 8.45%	125,058	129,368	360,150
	64,097,105	56,363,454	43,722,717
Allowance for doubtful loans	(384,565)	(338,180)	(337,336)
	\$ 63,712,540	\$ 56,025,274	\$ 43,385,381
Average interest rate of loans	5.73%	5.68%	5.85%

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 3. LOANS RECEIVABLE, NET, continued:

An analysis of the allowance for doubtful loans is as follows:

	June 30,						
	2021			2020		2019	
Balance, beginning of year	\$	338,180	\$	337,336	\$	309,398	
Provision for doubtful loans		46,385		844		27,938	
Balance, end of year	\$	384,565	\$	338,180	\$	337,336	

The Fund evaluates loans for impairment on an individual basis if the loan is more than 90 days delinquent. These loans are then given a specific allowance based on the estimated net realizable value of property serving as collateral. All other loans are evaluated for a loan allowance on a collective basis. At June 30, 2021 and 2020, there were no loans individually evaluated for impairment; all loans were collectively evaluated and no impairment was noted. At June 30, 2019, loans receivable totaling \$168,827 with allowances in the amount of \$75,386 were evaluated individually for impairment. All other loans were collectively evaluated and no impairment was noted.

The following table presents credit exposure by performance status for the years ended June 30, 2021, 2020, and 2019. Status for performing and nonperforming real estate loans is based on payment activity for the year. Payment activity is reviewed by management on a monthly basis to determine how loans are performing. Loans are considered to be nonperforming when days past due is greater than 90 days in the previous month.

Performance status as of June 30, 2021:

	Loan Participations	Direct Loans	Total
Performing Nonperforming	\$ - -	\$ 64,097,105	\$ 64,097,105
	\$ -	\$ 64,097,105	\$ 64,097,105
Performance status as of June 30, 2020:	Loan Participations	Direct Loans	Total
Performing Nonperforming	\$ -	\$ 56,363,454	\$ 56,363,454
	\$ -	\$ 56,363,454	\$ 56,363,454

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 3. LOANS RECEIVABLE, NET, continued:

Performance status as of June 30, 2019:

	Loan Participations	Direct Loans	Total
Performing	\$ -	\$ 43,553,890	\$ 43,553,890
Nonperforming	168,827		168,827
	\$ 168,827	\$ 43,553,890	\$ 43,722,717

At June 30, 2021 and 2020, there were no past due loans or loans classified as impaired or delinquent. At June 30, 2019, there was one loan with a balance of \$168,827 classified as delinquent and impaired. Included in the allowance for loan losses was \$75,386 that was attributed to this impaired loan. Interest income was recognized on the cash basis for this loan. During the year ended June 30, 2020, this loan was refinanced from a loan participation to a direct loan and is no longer considered impaired.

Loans at June 30, 2021, are scheduled to mature as follows:

2022	\$ 1,781,662
2023	35,548
2024	2,338,651
2025	-
2026	497,358
Thereafter	59,443,886
	\$ 64,097,105

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 3. LOANS RECEIVABLE, NET, continued:

The Fund had a total of 169 loans at June 30, 2021. Although the Fund has no geographic restrictions on where the loans are made other than where member churches are located, aggregate loans in excess of five percent of total balances are concentrated in the following states:

State	Number	Amount	Percentage of Portfolio
Texas	26	13,044,062	20%
Missouri	14	12,808,276	20%
Florida	13	6,455,819	10%
Indiana	13	3,186,086	5%
	66	\$ 35,494,243	55%

Loans receivable as of June 30, 2021, are distributed by size of loan as follows:

Balance	Number		Average Balance	 Total Balance	Percentage of Portfolio
Less than \$150,000	60	\$	80,676	\$ 4,840,564	7%
\$ 150,000 - 299,999	46	\$	220,372	10,137,090	16%
\$ 300,000 - 749,999	48	\$	461,930	22,172,659	35%
\$ 750,000 or more	15	\$	1,796,453	 26,946,792	42%
	169	=		\$ 64,097,105	100%

Although the Fund has a geographically diverse portfolio of loans to member organizations, concentrations of credit risk exist with respect to the amount of delinquent loans and with respect to individually significant loans, which are defined as those exceeding five percent of the total loan portfolio. At June 30, 2021, 2020, and 2019, these individually significant loans totaled \$6,500,000, \$6,500,000, and \$4,508,607, respectively.

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 4. <u>INVESTMENT CERTIFICATES:</u>

At June 30, 2021, the Fund was indebted on certificates as summarized below:

				Total
Туре	Term	 IRA		Certificates
Demand	\$ 12,592,030	\$ -	\$	12,592,030
One year	14,460,986	166,593		14,627,579
Three year	13,909,497	897,936		14,807,433
Five year	33,723,253	3,999,290		37,722,543
	\$ 74,685,766	\$ 5,063,819	\$	79,749,585

At June 30, 2020, the Fund was indebted on certificates as summarized below:

Туре	Term	IRA	Total Certificates
Demand One year Three year Five year	\$ 8,318,251 10,819,441 10,731,673 32,715,261	\$ - 157,518 308,728 4,600,138	\$ 8,318,251 10,976,959 11,040,401 37,315,399
	\$ 62,584,626	\$ 5,066,384	\$ 67,651,010

At June 30, 2019, the Fund was indebted on certificates as summarized below:

Type	Term	IRA	Total Certificates
Demand	\$ 4,455,796	-	\$ 4,455,796
One year	8,258,603	175,647	8,434,250
Three year	9,503,064	328,029	9,831,093
Five year	25,938,924	4,307,533	30,246,457
	\$ 48,156,387	\$ 4,811,209	\$ 52,967,596

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 4. INVESTMENT CERTIFICATES, continued:

Investment certificates at June 30, 2021, which bear interest at rates of 1.5% to 4%, mature as follows:

Year of  Maturity	Total  Certificates
Demand	\$ 12,582,030
2022	27,202,057
2023	7,480,717
2024	14,613,952
2025	7,333,939
2026	10,536,890
	\$ 79,749,585

Approximately 52% of all outstanding investment certificates are concentrated in five states as follows as of June 30. 2021:

State	Number	Amount	Percentage of Portfolio
Missouri (including related parties, Note 5)	110	\$ 13,642,960	17%
Louisiana	95	7,846,297	10%
Texas	102	7,281,595	9%
California	29	6,851,469	9%
Wisconsin	51	5,526,244	7%
	387	\$ 41,148,565	52%

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 4. INVESTMENT CERTIFICATES, continued:

Large investors as of June 30, 2021, who are defined as customers with certificate balances of \$100,000 or more, are as follows:

Investor Size	Number of Investors	Total Balance	Percentage of Portfolio
Related party (Note 5)	2	\$ 7,929,940	10%
Greater than \$500,000	34	32,287,768	40%
\$200,001-500,000	55	16,479,145	21%
\$100,000-200,000	82	11,117,314	14%
	173	\$ 67,814,167	85%

#### 5. RELATED PARTY TRANSACTIONS:

The Fund has engaged the UPCI to provide day to day oversight and management of the Fund. In return for these services, the Fund paid the UPCI \$150,000 during the years ended June 30, 2021, 2020, and 2019. In addition, the Fund pays a variable fee to the UPCI of the average assets invested in the Fund; the variable fee was 100 basis points for the year ended June 30, 2021, 85 basis points for the year ended June 30, 2020, and 75 basis points for the years ended June 30, 2019. Total variable fees paid were \$781,909, \$551,764, and \$361,806 for the years ended June 30, 2021, 2020, and 2019, respectively.

In addition, investment certificates have been issued to the UPCI. Certificate balances and interest paid to the UPCI are as follows:

	June 30,					
	2021		2020			2019
UPCI:						
Investment certificates	\$	7,572,487	\$	4,409,519	\$	5,290,976
Interest paid	\$	179,962	\$	147,536	\$	146,782
The United Pentecostal Foundation						
Investment certificates	\$	357,453	\$	118,429	\$	129,278
Interest paid	\$	12,926	\$	4,007	\$	2,183
Urshan Collegiate Supporting Organization						
Loans receivable	\$	9,361,946	\$	9,617,246	\$	4,917,278
Interest income	\$	676,423	\$	641,422	\$	309,149

During the years ended June 30, 2020 and 2019, the Fund received unrestricted contributions of \$1,000,000 and \$50,000, respectively, from the UPCI. During the year ended June 30, 2021, the Fund granted \$250,000 to Urshan Collegiate Supporting Organization.

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 6. LINES OF CREDIT:

The Fund has a short-term line of credit from the UPCI and may borrow amounts up to \$2,000,000 at a variable interest rate at June 30, 2021. This was increased from an available line of credit of \$1,000,000 at June 30, 2019 and 2018. At June 30, 2021, 2020, and 2019, the Fund had no outstanding balance on the line of credit.

#### 7. <u>COMMITMENTS:</u>

In the normal course of business, the Fund makes commitments to extend loans to meet the financing needs of member churches. Outstanding commitments are letters that outline the terms and conditions of the loan to be granted. The commitments represent expected disbursements based on estimated construction costs and may vary based on actual costs of construction. The Fund's exposure to credit loss, in the event of nonperformance by the churches to which it has extended commitments, is limited to the amount of the commitment. The Fund controls the credit risk of its commitments through credit approvals, limits and monitoring procedures. At June 30, 2021, 2020, and 2019, the Fund had extended loan commitments of approximately \$4,312,000, \$5,192,000, and \$3,824,000, respectively.

#### 8. FUNCTIONAL ALLOCATION OF EXPENSES:

The following table presents the functional allocation of expenses for the year ended June 30, 2021:

		Program	Ge	eneral and	
	Services		Administrative		Total
Interest expense	\$	2,027,587	\$	-	\$ 2,027,587
Grants to other organizations		250,000		-	250,000
Provision for doubtful loans		46,385		-	46,385
Management fee		568,786		363,123	931,909
Professional services		201,085		66,800	 267,885
Total	\$	3,093,843	\$	429,923	\$ 3,523,766

The following table presents the functional allocation of expenses for the year ended June 30, 2020:

		Program	Ge	eneral and	
	Services		Administrative		Total
Interest expense	\$	1,852,241	\$	-	\$ 1,852,241
Provision for doubtful loans		844		-	844
Management fee		440,601		261,163	701,764
Professional services		187,979		85,704	 273,683
Total	\$	2,481,665	\$	346,867	\$ 2,828,532

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 8. FUNCTIONAL ALLOCATION OF EXPENSES, continued:

The following table presents the functional allocation of expenses for the year ended June 30, 2019:

	Program	Ge	eneral and	
	Services	Adı	ninistrative	Total
Interest expense	\$ 1,411,332	\$	-	\$ 1,411,332
Provision for doubtful loans	27,938		-	27,938
Management fee	321,336		190,470	511,806
Professional services	104,836		64,753	 169,589
	_			
Total	\$ 1,865,442	\$	255,223	\$ 2,120,665

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Management fee is allocated on the basis of estimates of time and effort of the UPCI assigned staff who manage the Fund's operations.

#### 9. <u>LIQUIDITY AND FUNDS AVAILABLE:</u>

The following table reflects the Fund's financial assets as of June 30, 2021, 2020, and 2019, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, unfunded portions of line of credit commitments, or liquidity reserve limits required for church extension funds.

	June 30,					
		2021		2020		2019
Financial assets:		<u>.</u>		_		_
Cash and cash equivalents	\$	16,296,234	\$	11,901,383	\$	9,819,401
Investments		3,698,624		3,662,324		2,374,952
Accrued interest receivable		300,784		213,650		200,210
Loans receivable		63,712,540		56,025,274		43,385,381
Financial assets, at year-end		84,008,182		71,802,631		55,779,944
Less those unavailable for general expenditure with	nin o	ne year, due to:				
Loans receivable collectible beyond one year		(60,478,265)		(53,337,666)		(40,697,773)
Church extension fund required						
liquidity reserves *		(4,784,975)		(4,412,081)		(3,237,408)
Financial assets available to meet cash needs						
for general expenditures within one year	\$	18,744,942	\$	14,052,884	\$	11,844,763

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 9. LIQUIDITY AND FUNDS AVAILABLE continued:

The Fund structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Fund intends to offer certificates from time to time to match the demand for loans that it reasonably anticipates and to make mortgage related investments from the Fund as soon as is reasonably practical after receipt of such funds. The Fund expects to operate on a positive margin based upon the spread between the interest, fees and revenues that it generates and the interest costs that it will pay on the Certificates. The Fund also has a short-term line of credit from the UPCI and may borrow amounts up to \$2,000,000 as of June 30, 2021, and \$1,000,000 as of June 30, 2020 and 2019, at a variable interest rate. No funds were borrowed under this agreement during the years ended June 30, 2021, 2020, and 2019.

\* The North American Securities Administrators Association's statement of policy regarding church extension fund securities states that at the end of its most recent fiscal year as reported in is audited financial statements, the church extension fund's cash, cash equivalents, readily marketable securities and available lines of credit shall have a value of at least 8% of the principal balance of its total outstanding certificates, except that the value of available lines of credit for meeting this standard shall not exceed 2% of the principal balance of its total outstanding certificates. The Fund has adopted this policy.

#### 10. CONCENTRATIONS OF CREDIT RISK:

Financial instruments that potentially subject the Fund to concentrations of credit risk consist principally of cash and loans receivable. At June 30, 2021, all of the Fund's cash was held with one financial institution. The Fund has not experienced any losses on these accounts and does not believe it is exposed to any significant risk of loss related to these holdings.

Concentrations of credit risk with respect to loans receivable are limited by the secured position of the Fund in most instruments, the number of organizations comprising the Fund's loans receivable base and their dispersion across geographic areas, and the Fund's general policy of limiting the maximum loan amount to any one borrower to the greater of \$2,000,000 or 5% of total assets. However, the Fund may make exceptions to this policy upon such determinations as the borrower's exceptionally strong financial position and growth potential. At June 30, 2021, the Fund had one borrower with loans totaling \$9,361,946 above 5% of total assets, which represents 11% of total assets. Loans made by the Fund are typically secured by first mortgages and are normally limited to 75% of the aggregate cost or value of the property securing the loan. The Fund has a policy that restricts the Fund from making unsecured loans in excess of 5% of the aggregate balance of the Fund. The Fund was in compliance with this policy at June 30, 2021, 2020, and 2019. There were no unsecured loans as of June 30, 2021, 2020, and 2019. While the Fund may be exposed to credit losses in the event of nonperformance by the above contracting parties, management has established an allowance for potential loan losses, which it believes is adequate to cover any such losses.

A substantial portion of the investment certificates issued by the Fund will be maturing within the next two years. The Fund has insufficient liquid assets to satisfy repayment of this amount. Management anticipates that a substantial portion of these certificates will be reinvested or rolled over into new certificates with the Fund.

Notes to Financial Statements

June 30, 2021, 2020, and 2019

#### 11. RISKS AND UNCERTAINTIES:

In March of 2020, the World Health Organization declared the outbreak of the coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States. COVID-19 has caused a severe negative impact on the world economy and has contributed to significant declines and volatility in financial markets. The pandemic may have an ongoing impact on church giving and therefore impact the ability for a church to meet its obligations, including monthly mortgage payments. As a response to the ongoing COVID-19 pandemic, the Fund has implemented a new initiative, the COVID-19 Church Relief Program. This initiative provided payment deferral or interest only payments to churches that have been negatively impacted by the pandemic. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Fund for future periods. Management is carefully monitoring the situation and evaluating its options as circumstances evolve.

#### 12. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through August 27, 2021, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

# EXHIBIT B APPLICATION TO PURCHASE CERTIFICATE



### UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. d/b/a United Pentecostal Church Loan Fund

### PURCHASE APPLICATION REPRESENTATIONS AND AGREEMENT

- **1.** <u>Purchase of Certificate</u>. You have agreed to purchase the Certificate identified in the Purchase Application (for individuals or organizations).
- 2. <u>Terms of Certificate</u>. You have received and have been advised to review the Offering Circular prepared on behalf of the Fund that is dated February 25, 2022, including the financial statements referenced therein. You have also been furnished with an opportunity to ask questions and receive answers regarding the Fund's Offering Circular, the risks of investing in the Certificates and the terms of the Certificate you have agreed to purchase. By signing this Purchase Application, you agree to those terms.
- **3.** <u>Joint Applicants</u>. If purchased as a joint applicant, the undersigned primary applicant and joint co-applicant must sign the Purchase Application. The primary applicant and joint applicant shall be jointly and severally liable under the Individual Purchase Application and Agreement. We will be entitled to act on, rely upon and take actions based on the instructions and directions of either applicant in all matters, including any redemption or transfer request.
- **4.** <u>Authority of Organization</u>. If the applicant is a church, ministry, agency, corporation, limited liability company or other institution, you represent that you have been duly authorized to purchase the Certificate as designated in the Purchase Application and that the person signing the Application has been duly authorized to sign the Purchase Application on behalf of the organization or entity.
- **Investment by a Trust**. If a trust is making an investment in a Certificate, each trustee must sign the Purchase Application. By furnishing this Certification of Trust, you represent and certify that the trust powers may be exercised by the persons identified in Part I and that the trust identified in Part I has not been revoked, modified or amended in any manner that would cause this certification of trust to be incorrect or incomplete.

- **6.** <u>United Pentecostal Church Affiliation</u>. As an applicant that is affiliated with, been a member of or contributor to, or has expressed an interest in furthering the mission of and ministry of the United Pentecostal Church International, the applicant has an individual affiliation with or an entity connection to the United Pentecostal Church or its agencies, churches, ministries and funds.
- **7. Beneficiary Designation**. By completing this Purchase Application, you hereby authorize us to pay the outstanding principal and accrued interest on your Certificate to the designated beneficiary named in this Application. You may change or revoke a beneficiary designation at any time prior to your death, but the terms of the designation of beneficiary will be binding on your heirs, successors and assigns.
- **8.** Electronic Funds Transfer Authorization. If you elected to use electronic funds deposit to transfer or accept deposits, you are named on the bank account listed in the Purchase Application and can authorize funds to be withdrawn from and deposited into it. You further authorize us to initiate any correcting debit or credit to your account that may be necessary to make the withdrawal or deposit you have elected in this Purchase Application and Agreement.
- **9.** Electronic Signature and Records. We offer purchasers of our Certificates the ability to invest in or receive information electronically. If you elect this option, you will be required to agree to conduct transactions electronically by clicking through legally required disclosures and terms of use to demonstrate that you have read the disclosures. As a result, you must affirmatively opt into the electronic transaction procedures provided in this Offering. Secure delivery of investment related documents and their completion and execution will be accomplished through the use of a password protected procedure which will enable you to click electronic buttons to accept, sign and initial documents confirming his or her decision to invest in the Offering.

You will be able to download, print and store any electronic record made available to by the Fund under our website. By agreeing to the terms of use for delivering an electronic signature or receive records, notices and materials in an electronic format, you confirm your consent electronically that you will be able to access information in an electronic format. You will be required to execute a Consent for Use of Electronic Signature and Records when electing this option.

**10.** <u>Investment Purpose</u>. Purchase of a Certificate is made solely for investment purposes and not for re-sale or further distribution. The Certificates are subject to transfer and re-sale restrictions under applicable U.S. and State securities laws.

11. For Pennsylvania Residents Only. By purchasing an Investment Certificate pursuant to the exemption provided in Section 203(d) of the Pennsylvania Securities Act of 1972, Pennsylvania residents agree not to sell the securities purchased under the exemption within 12 months after the date of purchase, except in accordance with 64 Pennsylvania Code § 204.011

If you have accepted an offer to purchase these Certificates and have received a written notice explaining your right to withdraw your acceptance pursuant to section 207(m)(2) of the Pennsylvania Securities Act of 1972, you may elect, within two business days from the date of receipt by the issuer of your binding contract of purchase or, in the case of a transaction in which there is no binding contract of purchase, within two business days after you make the initial payment for the Certificates being offered, to withdraw you acceptance and receive a full refund of all moneys paid by you. Your withdrawal of acceptance will be without any further liability to any person. To accomplish this withdrawal, you need only send a written notice (including a notice by facsimile or electronic mail) to United Pentecostal Church Development Fund, Inc. indicating your intention to withdraw.



FOR OFFICE USE ONLY
Security Number:
Interest Rate:
Representative:
·

### UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, Inc. d/b/a United Pentecostal Church Loan Fund

#### INDIVIDUAL PURCHASE APPLICATION AND AGREEMENT

If you have additional questions about this application, please call (636) 229-7900. Please print clearly using a ballpoint pen.

The offer and sale of Investment Certificates ("Certificates") are subject to the terms of the United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund Offering Circular dated February 25, 2022, as may be supplemented, amended and restated ("Offering Circular"), which is incorporated herein by reference. The United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund reserves the right to refuse your application and not offer or sell any Certificate to you for any reason. □ NEW APPLICATION ☐ CHANGE OF INFORMATION PART I: INVESTOR INFORMATION **Primary Applicant** Name Social Security or Tax I.D. Number Date of Birth: mo/day/year Email Address (optional) Address City State qiZ Home Phone Work Phone Mobile Phone This application is to be used by individual applicants. You may select only one of the following additional ownership categories. If you do not select any of the following options, we will issue the Certificate solely in the name of the primary applicant. ☐ Joint Tenants. If you select this option, we will issue the Certificate to the primary applicant and joint applicant as joint tenants with right of survivorship, unless you elect below to hold this Certificate as tenants-in-common. We will honor the request of either co-owner to redeem a Certificate, effect a transfer or take any other action requiring the consent of the holder of the Certificate. Joint Applicant (if applicable) Name Social Security or Tax I.D. Number Date of Birth: mo/day/year Email Address (optional) Address City State Zip

Work Phone

Home Phone

Mobile Phone

☐ <i>Tenants-in-Common</i> . We elect to hold this Certificate survivorship.	as tenants-in-comn	non, not as joint ter	nants with right of	
For joint applications, please indicate the number of signa	atures required to p	rocess a redemption	n request:	
□ (1) □ (2)				_
☐ <i>Trust.</i> If you check this box, the Certificate will be issue If there is more than one trustee, each trustee must be ide			t, as trustee of the trust.	
Name and Date of Trust				
Name of Trustee				
Name of Additional Trustee (If Applicable)				
Tax I.D. Number of Trust				
If there is more than one trustee, will all trustees be requir	ed to exercise trust	powers? □ yes	□ no	
☐ Custodian. Custodial investments are subject to the Mischecked, we will issue the Certificate to the primary applicate election will be irrevocable and the Certificate will become the age of 21. We advise you to contact a qualified attorned	ant listed above for the unrestricted pro	the minor described perty of the minor	d below. By law, this when the minor reaches	
Minor's Name		Minor's Social Sec	curity Number	
Minor's Date of Birth: mo/day/year		Relationship to Ov	wner	
Transfer investment to Minor at age (cannot exceed age 21)				
PART II: TYPE OF CERTIFICATE / INTEREST OPTIO	NS			_
☐ One-Year Term Certificate ☐ Three-year Term Certificate	☐ Five-year Term C	ertificate (\$5,000 mini	imum on Term Certificates)	
☐ Negotiated Investment (\$250,000 Minimum) year term	% Interest R	ate		
$\hfill \square$ Kingdom Impact Certificate (\$250 Minimum) (Not available in	LA , PA or SC) 🛚 Th	ree-Year Loan Suppor	t Certificate (\$1,000 minimu	um)
☐ Five-Year Loan Support Certificate (\$1,000 minimum) ☐ K	ingdom Growth Certifi	cate (\$1,000 Minimu	m)	
TOTAL INVESTMENT: \$				
PART III: PAYMENT ON DEATH (Please attach a separate	e sheet for additional b	eneficiaries)		
By completing this section, you authorize us to pay the princing custodian or Section 501(c)(3) tax-exempt organization designate your deaths). Please fill-in the name, address and social security designations may be changed or revoked by notice sent to us provided the United Pentecostal Church International or a specific affiliated name of the UPCI or UPCI affiliated church ministry or fund.	ed below, after your on number (or Tax I.D. I ior to the death of the	leath (or in the case number) of your inten e Certificate holder.	of joint tenants, after both ided beneficiaries. Beneficia If you would like to designa	of ary ate
Transfer on Death to:				
Name	Relationship	Social Securit	ty or Tax I.D. Number	
Address		City	State Zip	
PART IV: CHURCH AFFILIATION (Please Check all applie	cable)			

Name of Church	Ci	ty	State
$\square$ I have an existing relationship witagencies and ministries.	h and interest in promoting the work of the	United Pentecostal Churc	h International and its affiliated
Please tell us how you became interes	ted in the Certificates (check all that apply):		
☐ Website ☐ Social Media ☐	Pentecostal Life or other UPCI Publication	☐ Friend/Colleague	☐ Conference/Camp Meeting
Other. Please help us understand	what prompted you to invest in the Certifica	ates using the space belo	w:
PART V: ELECTRONIC FUNDS	TRANSFER		
		Fund, Inc. d/b/a United	Pentecostal Church Loan Fund
(Initials) I desire to ha	TRANSFER  ve United Pentecostal Church Development ectronic transfers received in United Pen		
process any specific request for el	ve United Pentecostal Church Development	tecostal Church Develop	
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(Initials) I desire to ha process any specific request for el Pentecostal Church Loan Fund's office Bank Name ( ) Bank Phone Bank Account Number	ve United Pentecostal Church Development ectronic transfers received in United Pen	tecostal Church Develop ne bank named below:	
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(Initials) I desire to hat process any specific request for elepentecostal Church Loan Fund's office Bank Name  ( ) Bank Phone Bank Account Number Please attach a voided check from the PART VI: DISTRIBUTION OF	ve United Pentecostal Church Development ectronic transfers received in United Pen for transfer to and/or from my account at the account named here to the Purchase Application of the Purchase Applic	tecostal Church Develop ne bank named below:	ment Fund, Inc. d/b/a United
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#### **ACKNOWLEDGEMENT** (Signatures required)

Each person signing below declares under penalty of perjury that such person(s): 1) meets the definition of "Eligible Investor" set forth in United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund's Offering Circular; 2) has reviewed the Offering Circular and the financial statements reproduced therein; and 3) agrees to the terms and conditions described in the Offering Circular dated February 25, 2022. All previous versions of the Purchase Application are null and void. The Fund reserves the right to accept or reject any Purchase Application for any reason, at its sole discretion.

Date
Date

Please mail this Purchase Application with a check payable to United Pentecostal Church Loan Fund for the amount of your investment to 36 Research Park Court, Weldon Spring, Missouri 63304, unless you have elected to have funds electronically transferred.

The purchase of Certificates is subject to risks which are described in the Offering Circular. Offers to sell and solicitation of offers to buy Certificates are made only pursuant to the Offering Circular and only in those states where the Certificates may lawfully be offered or sold. The Certificates are not FDIC or SIPC insured nor are they bank deposits.

Interest rates are established according to policies set forth in the Offering Circular and are subject to change. For a complete listing of current investment rates, call (636) 229-7900 or visit <a href="https://www.upcloanfund.org">www.upcloanfund.org</a>.

Pennsylvania Residents: If you have accepted an offer to purchase these Certificates and have received a written notice explaining your right to withdraw your acceptance pursuant to section 207(m)(2) of the Pennsylvania Securities Act of 1972, you may elect, within two business days from the date of receipt by the issuer of your binding contract of purchase or, in the case of a transaction in which there is no binding contract of purchase, within two business days after you make the initial payment for the Certificates being offered, to withdraw you acceptance and receive a full refund of all moneys paid by you. Your withdrawal of acceptance will be without any further liability to any person. To accomplish this withdrawal, you need only send a written notice (including a notice by facsimile or electronic mail) to United Pentecostal Church Development Fund, Inc. indicating your intention to withdraw.

Georgia Residents: See the Offering Circular for right of rescission.

#### SPOUSAL CONSENT

For applicants that are married and reside in a community property state, please review the following:

If you are married, reside in a community property or marital property state (listed below) and designate someone other than your spouse as your sole primary beneficiary, your spouse must sign below. (AZ, CA, ID, LA, NV, NM, TX, WA and WI residents only)

I am the spouse of the Certificate Owner named above. I give to the owner any interest I have in the Certificate. Therefore, I agree to my spouse's naming of a primary beneficiary other than myself. I acknowledge that I have received a fair and reasonable disclosure of my spouse's property and financial obligations. I also acknowledge that I shall have no claim whatsoever against United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund for any payment made to my spouse's named beneficiary(ies).

X		
Signature of Certificate Owner's Spouse	Date	Spouse of

#### **SUBSTITUTE W-9 FORM**

United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund (the "Fund") is required to obtain your correct Taxpayer Identification Number (for individuals this is your social security number) in order to report to the Internal Revenue Service (IRS) interest paid to you. The Fund, like any other payer of interest or dividends, must withhold 28% of the interest paid if you fail to furnish the Fund with your correct Taxpayer Identification Number or if you fail to sign the acknowledgement portion of the Purchase Application. This is referred to as "backup withholding". For more information on backup withholding, please visit <a href="https://www.IRS.gov">www.IRS.gov</a>.

Under penalties of perjury, I certify that 1) the Social Security Number or the Tax Identification Number shown on this application is correct; 2) I am not subject to backup withholding either because I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or the Internal Revenue Service has notified me that I am no longer subject to backup withholding; and 3) I am a U.S. person (including a U.S. resident alien).

(NOTE: You must cross out item 2) above if you have been notified by the IRS that you are currently subject to backup withholding because you failed to report all interest and dividends on your tax return.)

			^
Name			Signature
Social Security	Social Security or Tax I.D. Number		Date
Address	Address		
City	State	Zip	



FOR OFFICE USE ONLY			
Security Number:			
Interest Rate:			
Representative:			

### UNITED PENTECOSTAL CHURCH DEVELOPMENT FUND, INC. d/b/a United Pentecostal Church Loan Fund

#### ORGANIZATION PURCHASE APPLICATION AND AGREEMENT

If you have additional questions about this application, please call (636) 229-7900. Please print clearly using a ballpoint pen. The offer and sale of Investment Certificates ("Certificates") are subject to the terms of the United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund Offering Circular dated February 1, 2022, as may be supplemented, amended and restated ("Memorandum"), which is incorporated herein by reference. The United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund reserves the right to refuse your application and not offer or sell any Certificate to you for any reason.

□ NEW APPLICATION □ CHANGE OF INFO	RMATION		
PART I: APPLICANT AND OWNERSHIP INFOR	RMATION		
Investment made on behalf of:			
☐ Section 501(c)(3) ministry, ☐ Corporatio	on □ Limited lia	ability company	☐ Partnership
Agency, church or organization		3 , 3	•
Name of Organization or Entity			
Name of Organization of Emity			
Mailing Address	City	State	Zip
Authorized Officer	Fmplo	yer I.D. Number	
		,	
( )			
Phone Fax	Email <i>i</i>	Address	
Church Affiliation			
PART II: TYPE OF CERTIFICATE / TERMS			
Enclosed is a check or payment in the amount of \$_		for investment	in the following Certificate:
☐ One-Year Term Certificate ☐ Three-year Term Certificate	ificate 🛚 Five-year Ter	m Certificate (\$5,00	0 Minimum on Term Certificates)
☐ Negotiated Investment (\$250,000 Minimum)	year term%	6 Interest Rate	
☐ Institutional Certificate (\$100,000 Minimum) year term% Interest Rate			
☐ Kingdom Impact Certificate (\$250 Minimum) (Not ava	ilable in LA, PA, or SC)		
☐ Three-Year Loan Support Certificate (\$1,000 Minimum) ☐ Five-Year Loan Support Certificate (\$1,000 Minimum)			
☐ Kingdom Growth Certificate (\$1,000 Minimum)			

Please tell us how you became interested in the Certificates (check all that apply):				
☐ Website ☐ Social Media ☐ Herald or other UPCI Publication ☐	Friend/Colleague   Conference/Camp Meeting			
We hereby request that interest earned on the Certificate be paid in the following manner: (Place initials next to your selection)				
Please pay interest directly to us in the form of a check on a quarter	ly basis			
Please pay interest directly to us in the form of a check on an annua	al basis			
Compound any interest accrued and add to the principal amount of t	the Certificate to be paid at maturity.			
Pay by electronic funds transfer (Please complete authorization section [ ] quarterly [ ] annually	ion below and attach a voided check):			
<del></del>	Zero-Interest Rate. If you wish to donate the interest payments to a designated United Pentecostal Church, mission, fund or agency, you may do so by checking this box. (Please attach letter of instruction in selecting this option)			
ELECTRONIC FUNDS TRANSFER				
(Initials) We desire to have United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund process any specific request for electronic transfers received in United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund's office for transfer to and/or from our account at the bank named below:				
Bank Name				
( )				
Bank Phone				
Bank Account Number				
Please attach a voided check from the account named here to the Purchase Application				
SIGNATURES				
We will not process your Purchase Application until you have completed Parts I and II and signed below. If you are signing on behalf of an organization, corporate entity or institution, print your name and title on the provided line. This Purchase Application includes terms printed on the back side of this form				
Name (please print)  Title  Name (please	ase print) Title			
Street Address Street Addr	ress			
City State Zip City	State Zip			
( ) ( )	( )			
Home Phone Work Phone Home Phor	ne Work Phone			
Signature Date Signature	Date			

Please mail this Purchase Application with a check payable to United Pentecostal Church Loan Fund for the amount of your investment to 36 Research Park Court, Weldon Spring, Missouri 63304, unless you have elected to have funds electronically transferred.



### **Authorized Officer Form**

Organization		Tax ID Number	
Address	City	State	ZIP
	stal Church Loan Fund (UPCLF) perm and/or the ability to conduct transact		
	e personal information to verify their ic e UPCLF may refuse to disclose any i		
Name	Last 4 of SS#	Emai	I
Relationship or Title	Phone	Signatı	ire
Name	Last 4 of SS#	Emai	ı
Relationship or Title	Phone	Signati	ire
Name	Last 4 of SS#	Emai	Ī
Relationship or Title	Phone	Signatu	ire
Name	Last 4 of SS#	Emai	Ī
Relationship or Title	Phone	Signatu	ire
	erstand and agree that the UPCLF ma onduct transactions on the church's/E		ss to information regardin
	By:		
	Printed Name: Title:		

#### **EXHIBIT C**

#### CONSENT FOR USE OF ELECTRONIC SIGNATURES AND RECORDS



#### CONSENT FOR USE OF ELECTRONIC SIGNATURES AND RECORDS

When you invest in a Certificate offered by United Pentecostal Church Development Fund, Inc. d/b/a United Pentecostal Church Loan Fund (the "Fund", "we", or "us"), we intend to use an electronic process that includes the delivery and use of electronic records and electronic signatures for investors that choose to receive notices, statements and information by electronic delivery. We are required by law to provide you with certain disclosures and information about your investment ("Required Information"). With your consent, we can deliver Required Information to you electronically. Your consent also permits the general use of electronic records and electronic signatures in connection with your investment. You have the ability to print or download the Required Information and keep it for your records. You can withdraw this consent at any time and request that copy of these documents be mailed to you.

In order to invest in a Certificate, the investor hereby consents to receive electronically through the Fund's website all notices and documentation (including Offering Circulars and investor documents) relating to an investment in the Certificates. Investor further agrees that the Fund may deliver all notices, financial statements, tax reports, valuations, reports, reviews, analyses or other materials, and any and all other documents, information and communications concerning the affairs of the Fund and the website, including, without limitation, information about the investment, required or permitted to be provided to the Investor under the Certificate or hereunder by means of e-mail or by posting on an electronic message board or by other means of electronic communication. Because the Fund operates principally on the Internet, you will be given the opportunity to consent to transact business with us online and electronically. By entering into this Agreement you are granting your consent to receiving certain disclosures electronically, either via the website or to the email address you provide to us. By entering into this Agreement, you consent to receive electronically all documents, communications, notices, contracts, and agreements arising from or relating in any way to your or our rights, obligations, or services under this Agreement.

All investments made in a Certificate are offered by Offering Circular only. You are encouraged to read the Offering Circular, including the terms of the Certificate and Purchase Application and Agreement before investing. You may obtain a paper copy of an investor document, including the Offering Circular, Purchase Application and Agreement and Certificate by downloading these documents and printing them from your computer.

By executing this consent, your consent permits us to obtain your electronic signature if you choose to make an investment in a Certificate, sign the Purchase Application and

Agreement or other written authorizations regarding an investment in a Certificate. If you sign electronically, your electronic signature will bind you to the terms and conditions of a document or communication to the same extent as if you signed the document or communication on paper with an inked signature.

You may withdraw your consent to receiving electronic communication with respect to your investment in a Certificate at any time by contacting us at (636) 229-7949.

#### **Disclosures**

You agree to print out or download Required Information when the Fund advises you to do so and keep it for your records. If you have any trouble printing out or downloading any Required Information, you may call the Fund.

You may contact the Fund at (636) 229-7949 if you need to do any of the following:

- Update your e-mail address or other contact information with the Fund,
- Wish to withdraw your consent to electronic disclosures, or
- Wish to obtain a paper copy of the Required Information after submitting your application.

Please contact the Fund immediately if any of your contact information changes.

#### **Electronic Delivery of Documents**

You will be notified of the availability of the investment related documents at your primary e-mail address and you will be provided with a link to the material which can be viewed online and printed on your printer. You agree that electronic delivery of these documents will be good delivery to you and be deemed received by you when posted online or sent to you in electronic format, whether you actually access or view any of the documents. You understand that it is your responsibility to promptly and carefully review the documents made available to you electronically and to immediately notify us of any errors.

#### **Maintaining Access**

You represent and warrant that you have and will continue to maintain access to the Internet to access these documents. Furthermore, you represent that you have access to a suitable access device with an internet and/or data plan that supports, at your cost, the ability to receive and view e-mail notices and documents in HTML, PDF or other common format, to download PDF files using Adobe Acrobat Reader or other programs as we may advise or as may be required, and to save and (if you desire) print the documents, and that you also have high level browser encryption, PDF file access, Internet, and e-mail access.

#### **Maintaining E-mail Access**

You represent and warrant that you have and will continue to maintain the continuous

ability to receive and access all e-mail notices sent to you at the e-mail address you provided to us. Maintaining your email address is solely your responsibility. In the event you no longer have such access or if we are unable to deliver e-mails to your e-mail address, we will make postal delivery of your documents.

#### Your Duty to Review

You understand and agree that it is your responsibility to access and review the documents upon receipt of an e-mail notice. All terms in the documents are binding just as if they were delivered in paper form. Although the documents may be available online for a period of time, you understand that they are delivered in a manner to allow you immediate access to download and print. You understand that you should download and print the documents so that you may access or maintain them in your personal records or in the event they are temporarily or otherwise unavailable online.

#### **Additional Risks**

You understand that certain risks are associated with the transmission of confidential materials, e-mail notices, and other communications through the internet including but not limited to unauthorized access, systems outages, delays, disruptions in telecommunications services and the Internet. E-mail is not private or secure. The email notice sent to you is an unencrypted, automatic alert. Although such e-mail notice is not intended to contain personally identifiable confidential financial information, it may contain, in its design, part or all of your name or other identifier that could be seen or intercepted by others if delivered to your business address or other computers or electronic devices not exclusively under your control. You understand and agree that you will not respond to the e-mail notice by return e-mail, or use it to request information, service, paper copies or other items or to revoke consent. The Fund will not be responsible to act upon requests made in that manner. The Fund does not recommend the e-mailing of any private information as there is no reliable security or encryption method available. The Fund will not assume liability for non-receipt of notification of the availability of electronic communications in the event my e-mail address on file is invalid, my e-mail or Internet service provider filters the notification as "spam" or "junk mail," there is a malfunction in my computer, browser, Internet service and/or software, or for any other reasons beyond the control of the Fund.

#### Withdrawal of Consent

I may withdraw my consent to receive communications in electronic form by calling the Fund at (636) 229-7949. Any withdrawal of my consent to receive electronic communications will not affect or impact in any way the terms of this Agreement or my agreement to the Terms of Use Agreement for the Fund's website.

#### **EXECUTION BY ELECTRONIC SIGNATURE**

I have read the information about the use of electronic records, disclosures, notices, and email, and consent to the use of electronic records for the delivery of Required Information in connection with my investment. I have been able to view this information using my computer and software. I have an account with an Internet Service Provider, and I am able to send e-mail and receive e-mail with hyperlinks to websites and attached files. I also consent to the use of electronic records and electronic signatures in connection with my investment in a Certificate with the Fund in place of written documents and handwritten signatures. I am consenting on behalf of all joint applicants identified in the application. I am authorized to consent on their behalf.

By clicking on the button entitled "I Agree" below, you have electronically signed and intended to sign this electronic records and have agreed to be bound by the foregoing terms. By clicking on the button entitled "I Do Not Agree" below, you have decided you do not wish to proceed with making an investment in the Certificates under the Fund's website using electronic means.

I AGREE to the use of electronic signatures and records for this investment.
I DO NOT AGREE to the use of electronic signatures and records for this investment.

#### EXHIBIT D

#### **RESCISSION NOTICES**

#### **GEORGIA RESIDENTS**

If you wish to exercise your right of rescission, you may do so using the following forms:

### NOTICE OF RESCISSION

To:	United Pe	entecostal Church Deve	_	b/a	
		ch Park Court pring, Missouri 63304			
		my right to rescind my ecostal Church Loan Fu			ch Development Fund, Inc.
agree: paymof thi	ment to pure ent for such	chase said shares, the share. I understand tha the depositing of same	delivery of a confirmat the effective date of	nation of sale of f this rescission	my execution of a written of said shares to me or the shall be the date of delivery nate postage thereon, in the
DATI	ED, this	day of	, 20	_·	
Name					
Address	8				
City				State	Zip
NOT	ICE OF RE	SCISSION			
То:	Office of Suite 802, 2 Martin I	tioner of Securities the Secretary of State , West Tower Luther King, Jr. Drive Seorgia 30334	S.E.		
		my right to rescind my ecostal Church Loan Fu			ch Development Fund, Inc.
agree: paymof thi	ment to pure ent for such	chase said shares, the share. I understand tha the depositing of same	delivery of a confirmat the effective date of	nation of sale of this rescission	my execution of a written of said shares to me or the shall be the date of delivery nate postage thereon, in the
DATI	ED, this	day of	, 20	_·	
Name					
Address	3				
City				State	Zip

# EXHIBIT E CALIFORNIA RULE 260.141.11

# STATE OF CALIFORNIA – DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION **SECTION 260.141.11 TITLE 10, CALIFORNIA CODE OF REGULATIONS** DFPI-ADM 500.295 (Rev. 11-20)



#### 260.141.11 Restriction on Transfer

- (a) The issuer of any security upon which a restriction on transfer has been imposed pursuant to Section 260.102.6, 260.141.10 or 260.534 shall cause a copy of this section to be delivered to each issuee or transferee of such security at the time the certificate evidencing the security is delivered to the issuee or transferee.
- (b) It is unlawful for the holder of any such security to consummate a sale or transfer of such security, or any interest therein, without the prior written consent of the Commissioner *(until this condition is removed pursuant to Section 260.141.12 of these rules)*, except:
  - (1) to the issuer;
  - (2) pursuant to the order or process of any court;
  - (3) to any person described in Subdivision (i) of Section 25102 of the Code or Section 260.105.14 of these rules;
  - (4) to the transferor's ancestors, descendants or spouse, or any custodian or trustee for the account of the transferor or the transferor's ancestors, descendants, or spouse; or to a transferee by a trustee or custodian for the account of the transferee or the transferee's ancestors, descendants or spouse;
  - (5) to holders of securities of the same class of the same issuer;
  - (6) by way of gift or donation inter vivos or on death;
  - (7) by or through a broker-dealer licensed under the Code (either acting as such or as finder) to resident of a foreign state, territory or country who is neither domiciled in this state to the knowledge of the broker-dealer, nor actually present in this state if the sale of such securities is not in violation of any securities law of the foreign state, territory or country concerned;
  - (8) to a broker-dealer licensed under the Code in a principal transaction, or as an underwriter or member of an underwriting syndicate or selling group;
  - (9) if the interest sold or transferred is a pledge or other lien given by the purchaser to the seller upon a sale of the security for which the Commissioner's written consent is obtained or under this rule not required;
  - (10) by way of a sale qualified under Sections 25111, 25112, 25113, or 25121 of the Code, of the securities to be transferred, provided that no order under Section 25140 or subdivision (a) of Section 25143 is in effect with respect to such qualification;

#### STATE OF CALIFORNIA - DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION

#### SECTION 260.141.11 TITLE 10, CALIFORNIA CODE OF REGULATIONS

DFPI-ADM 500.295 (Rev. 11-20) Page 2 of 2

- (11) by a corporation to a wholly owned subsidiary of such corporation, or by a wholly owned subsidiary of a corporation to such corporation;
- (12) by way of an exchange qualified under Section 25111, 25112 or 25113 of the Code, provided that no order under Section 25140 or subdivision (a) of Section 25143 is in effect with respect to such qualification;
- (13) between residents of foreign states, territories, or countries who are neither domiciled nor actually present in this state;
- (14) to the State Controller pursuant to the Unclaimed Property Law or to the administrator of the unclaimed property law of another state; or
- (15) by the State Controller pursuant to the Unclaimed Property Law or by the administrator of the unclaimed property law of another state if, in either such case, such person (i) discloses to potential purchasers at the sale that transfer of the securities is restricted under this rule, (ii) delivers to each purchaser a copy of this rule, and (iii) advises the Commissioner of the name of each purchaser;
- (16) by a trustee to a successor trustee when such transfer does not involve a change in the beneficial ownership of the securities;
- (17) by way of an offer and sale of outstanding securities in an issuer transaction that is subject to the qualification requirement of Section 25110 of the Code but exempt from that qualification requirement by subdivision (f) of Section 25102; provided that any such transfer is on the condition that any certificate evidencing the security issued to such transferee shall contain the legend required by this section.
- (c) The certificates representing all such securities subject to such a restriction on transfer, whether upon initial issuance or upon any transfer thereof, shall bear on their face a legend, prominently stamped or printed thereon in capital letters of not less than 10-point size, reading as follows:

"IT IS UNLAWFUL TO CONSUMMATE A SALE OR TRANSFER OF THIS SECURITY, OR ANY INTEREST THEREIN, OR TO RECEIVE ANY CONSIDERATION THEREFOR, WITHOUT THE PRIOR WRITTEN CONSENT OF THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION OF THE STATE OF CALIFORNIA, EXCEPT AS PERMITTED IN THE COMMISSIONER'S RULES."